

TECHNOLOGY DEPARTMENT

# FLOW

THE MAGAZINE OF MODERN MATERIAL HANDLING AND PACKAGING METHODS

PUBLIC LIBRARY  
OCT 1948

DETROIT

NOVEMBER

1948

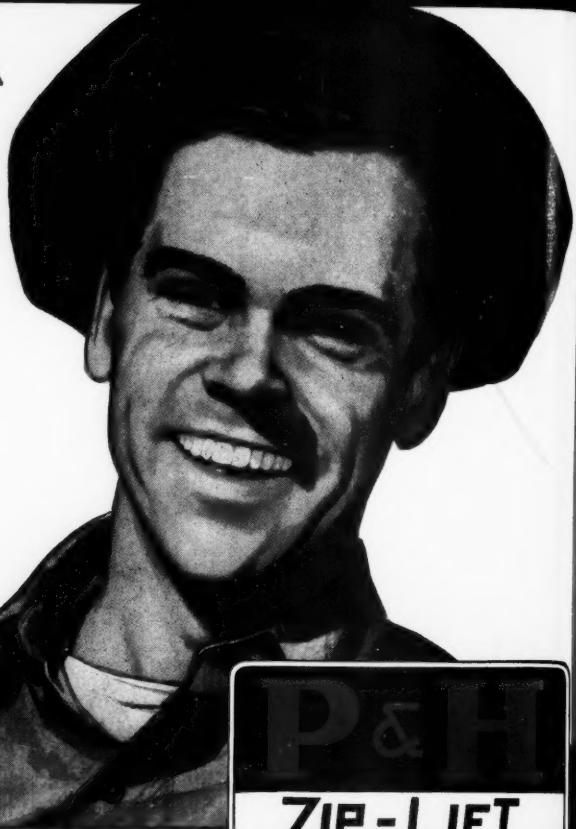
MAKE YOUR  
PLANS NOW

for  
The Third  
National  
Material  
Handling  
Exposition

IN THIS ISSUE:

{ Time Standards . . . Modernizing a Warehouse  
... Contest Paper . . . Monorail Survey . . .  
Lumber Handling . . . Packaging Mechanics

# Take a Tip— buy a ZIP!



WHY settle for anything less? The Zip-Lift is the real wire rope electric hoist — with full magnetic push-button control — and the top-notch qualities you'd expect only in the most expensive hoisting equipment.

If you have heavy loads (anything up to 2,000 lbs.) you can't lose with a Zip-Lift. It starts earning the moment you hang it up on hook, jib or trolley — pays for itself several times a year. Why postpone the savings it brings you? Add a new Zip to your production — now!

Ask for your copy of Bulletin H20-3. It covers everything you want to know about the P&H Zip-Lift — applications, pictures, specifications, etc.



*These are  
Added  
Values!*



**SAFER** — Control current is reduced to 110 volts at the push-button. Crane type limit switch and double brakes provide maximum safety.

**LIFETIME CONSTRUCTION** — Shaved gears — grease-sealed bearings — precision construction — moisture-proof, dust-proof, acid-proof.

**SMOOTHER OPERATION** — Motor specifically built for hoist service — high starting torque, frequent reversal, etc. Controls loads within a fraction of an inch.

**ALERT SERVICE** — Out-of-stock delivery from qualified dealers everywhere — backed by 18 branch offices and 8 conveniently located warehouses.

The Zip-Lift is America's fastest selling wire rope hoist.

*"Handle it  
"thru-the-air"  
at lower cost*



## P&H

### ELECTRIC HOISTS

4643 West National Avenue  
Milwaukee 14, Wis.

## HARNISCHFEGER CORPORATION

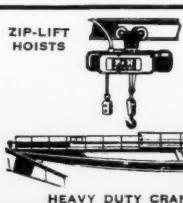
HOISTS • WELDING ELECTRODES • MOTORS



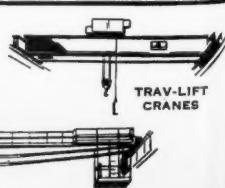
EXCAVATORS • ELECTRIC CRANES • ARC WELDERS



HEVI-LIFT  
HOISTS



ZIP-LIFT  
HOISTS



TRAV-LIFT  
CRANES

HEAVY DUTY CRANE

MAN  
FLO

# Amazing New Transrider Fork Truck Gives Large Truck Performance At Astounding Low Price!



## Transrider

A PRODUCT OF AUTOMATIC

Lightens  
LIFE'S LOADS

MANUFACTURERS OF THE FAMOUS TRANSPORTERS, TRANSTACKERS AND SKYLIFT ELECTRIC TRUCKS

## Only Transrider gives you all these Material Handling Money-Saving Features

- ★ Rider operated
- ★ Drive on the load wheels
- ★ High pressure hydraulics
- ★ Automotive type controls, including foot brake and foot accelerator
- ★ Dead-man control
- ★ Full contactor control
- ★ Road clearance ample for boxcar loading and severe ramp conditions
- ★ Lifts, tilts, and drives simultaneously

Now, for the first time, Automatic makes available to industrial truck users the battery operated TRANSRIDER Unit, at a low initial investment, without sacrificing results.

Despite its reduced cost, the Transrider incorporates the most desirable features of the larger famous Skylift trucks, and at the same time, gives you the economical operation, inexpensive maintenance and established dependability of the Transporter series. Batteries are interchangeable with the Transporter series, and no new charging equipment is necessary.

With a telescopic lift mechanism, the Transrider raises load to 130 inches, with an overall height of only 83 inches for clearance through standard boxcar and factory doors. Single lift, before telescopic uprights are extended, is 66 inches.

The shortest of any truck of like capacity, Transrider is maneuverable in cramped working quarters. Carrying a 36-inch load, it can right-angle stack in nine-foot aisles. This means added storage space within present building capacities. Truck capacities range from 2000 pounds for 48-inch long load to 3000 pounds for a 28-inch load. Send coupon for complete facts.



### AUTOMATIC TRANSPORTATION COMPANY

DIVISION OF THE YALE & TOWNE MFG. CO.

141 West 87th Street, Dept. W-8, Chicago 20, Ill.  
Please send me complete facts on the New Low-Priced TRANSRIDER FORK TRUCK.

Company Name.....

By..... Position.....

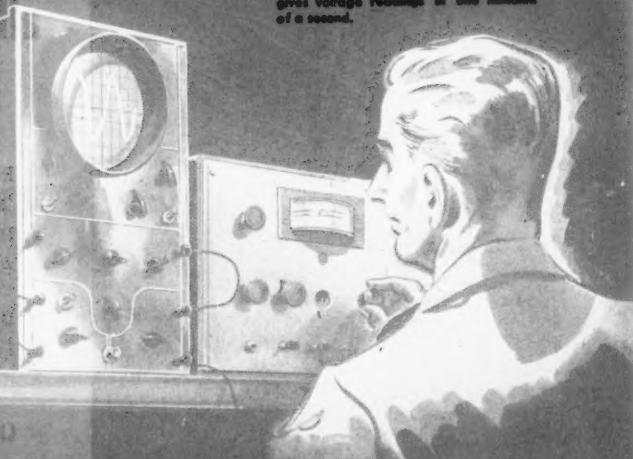
Street Address.....

City..... Zone..... State.....

# Only GOULD Has It!

In the Gould Research Laboratory, a Cathode-Ray Oscillograph is being used to help bring you better batteries. It gives voltage readings in one millionth of a second.

A modern research laboratory with pilot manufacturing plant where advance-design batteries are constantly created—and proved before production.



The Gould Laboratory has a concentration of research equipment for the improvement of storage battery design. The Cathode-Ray Oscillograph is just one example.

It provides information, hitherto unavailable, on battery performance under surges and instantaneous loads. It delivers data that is leading to the first true balance between grid design and active material—that means dollars to you in dependability and extra life. Research like this gives you better batteries

first from GOULD—FOR FIFTY YEARS THE CHOICE OF ENGINEERS.



The Gould "Thirty"—America's Finest Industrial Truck Battery!

# GOULD

STORAGE BATTERY  
CORPORATION

Including the Storage Battery Division  
of Philco Corporation

TRENTON 7, NEW JERSEY

Always Use Gould Automobile and Truck Batteries

# Flow

VOL. 4, NO. 2 • NOVEMBER, 1948

## CONTENTS

IRVING B. HEXTHER, Pres.  
LESTER P. AURBACH, V. Pres.

EDITORIAL DEPARTMENT  
MANFRED SCHUELER,  
Editor

HENRY F. EATON  
Associate Editor

R. W. ELMENTHALER  
Associate Editor

PRODUCTION DEPARTMENT  
WM. V. LINAS, Director

CIRCULATION DEPARTMENT  
E. J. HEXTHER, Director

FLOW EDITORIAL AND  
BUSINESS OFFICES—

HAROLD F. BEHM,  
Business Manager  
L. L. OPPENHEIM,  
Cleveland 13, Ohio  
Phone: Prospect 1251

NEW YORK OFFICE—  
LEE HAAS  
19 W. 44th Street  
Room 412  
New York 18, New York  
Murray Hill 7-3420

CHICAGO OFFICE—  
ROBERT E. MCKENNA  
64 E. Lake Street, Room 1013  
Chicago 1, Illinois  
Andover 3-4972

LOS ANGELES OFFICE—  
FRED FRISENFELDT  
Industrial Publishing Co.  
Room 403  
1250 Wilshire Blvd.  
Los Angeles 14, Calif.  
Tucker 6703

Subscriptions—By the year, \$3.00;  
Two years, \$5.00; Single copy, 30 cents.

Foreign Subscriptions — Canada,  
\$4.00 per year, Two years, \$6.00;  
Foreign, \$5.00 per year flat.  
All communications should be ad-  
dressed to FLOW Magazine, 1240  
Ontario Street, Cleveland 13, Ohio.  
Flow Magazine is affiliated with  
the Industrial Publishing Company,  
which also publishes:

DIE CASTINGS  
TAXICAB INDUSTRY  
APPLIED HYDRAULICS  
INDUSTRY AND WELDING  
OCCUPATIONAL HAZARDS  
REFRIGERATION INDUSTRY

### FEATURES

HOT WAR, COLD WAR, OR NO WAR?—global thinking and the Navy. An Editorial.....	23
TIME STANDARDS—Cadillac tackles a difficult task.....	25
MODERNIZING A Multi-Story Warehouse—hand-guided pallet trucks .....	28
HERE ARE THE JUDGES—in the Flow Cost Analysis Contest.....	36
It's Easy To Prove Your Savings—with cost records.....	38
20% MORE Production, 35% LOWER Cost—in a lumber yard.....	42
MONORAIL . . . Overhead Trucking System—a survey article.....	44

### PACKAGING MECHANICS SECTION

World's Largest Nailing Machine—for box making.....	60
Filling Rice In NON-RIGID Containers—new development.....	62
Packaging AIDS The Ice Industry.....	66

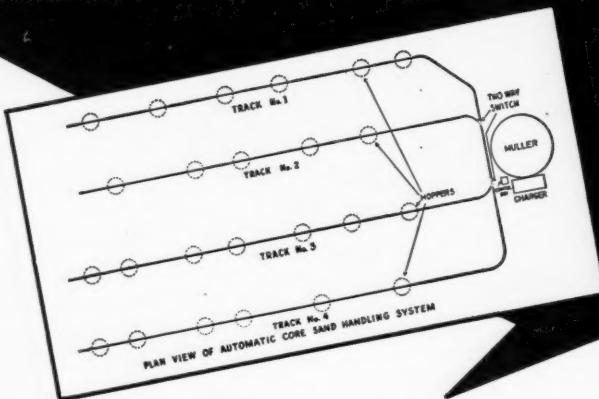
### DEPARTMENTS

Institute and Association Activities.....	35
On The Pallet—news, views, trends.....	50
Men In The News—material men move.....	37
New Literature—free material from manufacturers.....	74
Opportunities—lines and personnel wanted, positions available, etc.....	75
New Products—equipment of interest.....	76

CCA

# Automatic Dispatch System

delivers 25 tons of core sand per day!



This compact system requires only two men to keep 24 core benches supplied with fresh core sand. Charger receives sand from underground conveyor. Sand is loaded and automatically dispatched and dumped to any one of 24 stations, on four tracks, by push button control. Track switches are manually operated. Each track can be increased to 16 stations or 64 in all. This is another of the hundreds of American MonoRail installations that have cut handling costs. Let an American MonoRail engineer show you how it can be done in your business.



SEND FOR BULLETIN C-1,  
a 56-page book showing  
successful applications of  
AMERICAN MonoRail Systems.



THE AMERICAN **MONORAIL** COMPANY

13129 ATHENS AVENUE

CLEVELAND 7, OHIO

*a ten-strike*  
in low-cost  
materials handling!



HERE are 10 big reasons why it pays you to lift and move loads electrically . . . with the Barrett PowerOx. Look over the trucks in the field—and then compare them with what you get in a Barrett. No other truck can match the PowerOx—either in design, construction or operation!

With the PowerOx, you save time, money and labor. It enables *one man to do the work of 3 or 4!* This sturdy, dependable tool is cutting costs in hundreds of plants.



- LOW COST**  
... an outstanding value
- ELECTRIC DRIVE**  
... travels at walking speed
- SMOOTH TRAVEL**  
... no speedups or lagging
- ELECTRIC LIFT**  
... at the press of a button
- QUICK LIFT**  
... 4 inches in 4 seconds
- BIG CAPACITY**  
... your choice of two models—  
4,000 and 6,000 lbs.
- HIGH FRAME CLEARANCE**,  
... no snagging on inclines or  
uneven floors
- EASY STEERING**  
... with full power through 270 degrees
- SURE BRAKING**  
... with automatic, automotive brakes
- SIMPLE OPERATION**  
... all motions push-button controlled

This same profit opportunity is open to you! Get the PowerOx story today. Ask to have a Barrett engineer call. He'll show you how the PowerOx can cut your costs—streamline your handling operations. Write . . .



*It's yours for the asking—The Barrett PowerOx Bulletin.*

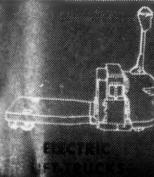
**BARRETT-CRAVENS COMPANY**  
4619 South Western Blvd. • Chicago 9, Illinois

Representatives in All Principal Cities  
Canadian Licensee: S. A. Armstrong, Ltd., Toronto, Canada

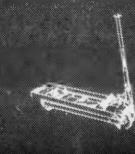


**DARRETT**  
ONE MAN DOES MORE THAN 3 OR 4 . . . WITH A BARRETT

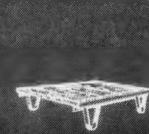
*Barrett  
Handling  
Equipment*



ELECTRIC TRUCKS



HAND-LIFT TRUCKS



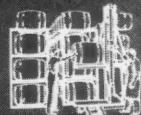
SKIDS



BARREL TRUCKS



PORTABLE ELEVATORS



STEEL STORAGE RACKS



NIFTY SYSTEMS

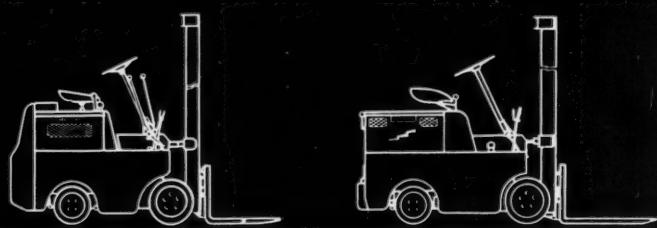
# CLARK BUILDS BOTH... and B

GAS-POWERED AND BATTERY-POWERED FORK TRUCKS

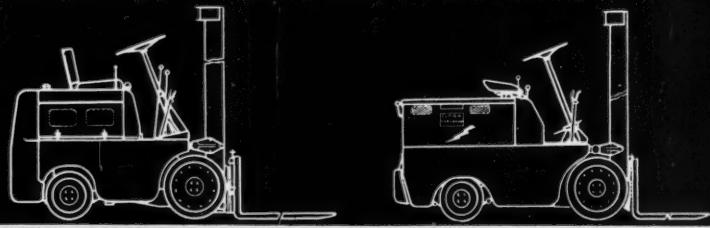
TRUCLOADER...



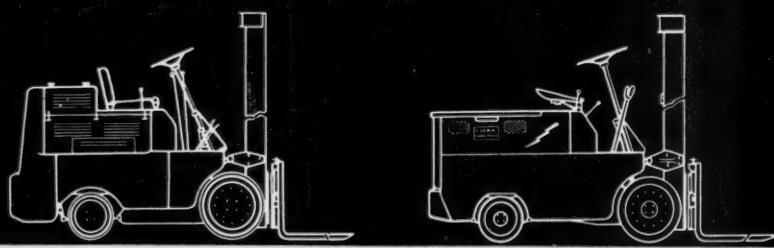
CLIPPER...



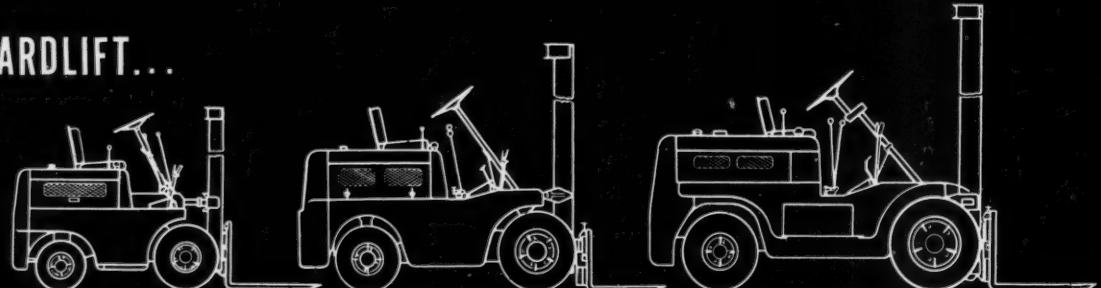
CARLOADER...



UTILITRUC...



YARDLIFT...



INDUSTRIAL TRUCK DIVISION, Battle Creek 13, Michigan

REPRESENTATIVES IN PRINCIPAL CITIES THROUGHOUT THE WORLD  
AUTHORIZED CLARK INDUSTRIAL TRUCK PARTS AND SERVICE STATIONS IN STRATEGIC LOCATIONS

# BOTH BUILD PROFITS!

## MATERIAL HANDLING *News*

The truly vital element in any fabricated product is the idea back of it.

When Clark undertook some 30 years ago to build Materials Handling equipment, it was with the idea that it could evolve new and better handling methods and that it could produce for their implementation machines that would excel all others. That these objectives have long since been achieved and that they are maintained is demonstrated by Clark's leadership in the Materials Handling field. Furthermore, *users* endorse these products with enthusiasm and are quick to point out that they embody all the qualities that Industry has come to expect from Clark's unique experience, competence, skill and idealism.

Clark builds both gas-powered and electric battery-powered machines with the clear

this CLARK team  
sure has EVERYTHING  
...A most complete line with  
capacities from 1000 to  
7000 lbs....PLUS unbiased  
evaluation of individual needs.

intent that each shall be the best of its kind. Insofar as possible, parts of the two power types are interchangeable for the sake of production economies which are passed along to the user in the form of lower initial cost and negligible maintenance costs. And practically all parts are manufactured in Clark's own plants to Clark's own exacting standards of quality and master workmanship.

To an analysis of Materials Handling operations, Clark brings complete objectivity because it is the producer of both power types. Its sole aim is to determine which type will serve more efficiently and more economically under conditions involved.

For a complete line that has EVERYTHING, and for dispassionate and unbiased counsel concerning Materials Handling operations: CONSULT CLARK.

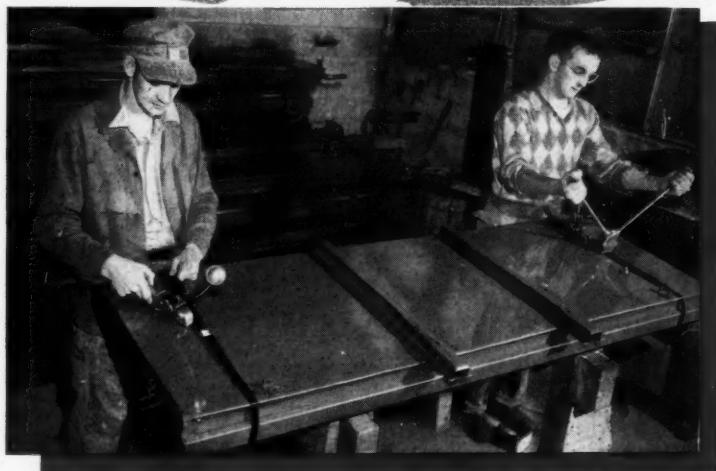


# CLARK EQUIPMENT COMPANY

BATTLE CREEK 13, MICHIGAN

OTHER PLANTS: BUCHANAN, JACKSON, BERRIEN SPRINGS, MICHIGAN, U. S. A.

# *Another Leading Manufacturer* *Uses BRAINARD STRAPPING Exclusively*



## **T**HE PERFECTION STEEL BODY CO.,

Galion, Ohio, manufactures many nationally known heavy steel, hard-to-package products. For example, steel truck bodies, platform stake bodies, Cobey Farm Wagons, Cobey Manure Spreaders and Perfection Burial Vaults.

Last year, after extensive experiments,

Perfection decided to use the Brainard Strapping System exclusively. The reasons were numerous. The Brainard system is faster and easier to use. Brainard strapping is uniform — every coil of the same high quality steel — enabling Perfection to be sure their shipments will safely reach destinations all over the world.

Our engineers welcome the opportunity to study your shipping problems and recommend the most efficient method of strapping your shipments. No obligation. Write today.

Write today for our catalogue illustrating new economies in packaging.

**SHARONSTEEL**



## **BRAINARD STEEL COMPANY**

WARREN, OHIO

ELWELL-PARKER PAPER LIFT TRUCK



ELWELL-PARKER FORK TRUCK

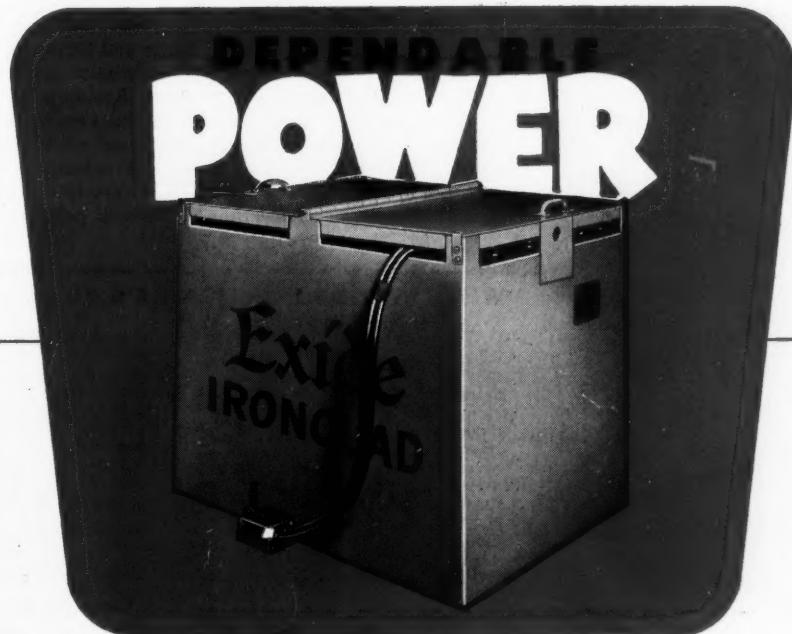


## Battery Electric Trucks and EXIDE-IRONCLAD® BATTERIES Help cut costs, save time, boost production

In plants where materials are handled the modern way . . . by battery electric trucks . . . every department benefits. Materials move more smoothly and in greater volume from processing, through warehousing to shipping. Savings up to 50% are not uncommon for they are made all along the line . . . savings in time, power, maintenance, operating costs. And when Exide-Ironclad Batteries supply the motive power, you can count on full shift availability, day after day, year after year.

Start battery electric trucks working and saving for you. Equip them with safe, dependable Exide-Ironclad Batteries. They have ALL FOUR of the vital characteristics of a storage battery—high power ability, high electrical efficiency, ruggedness, long life.

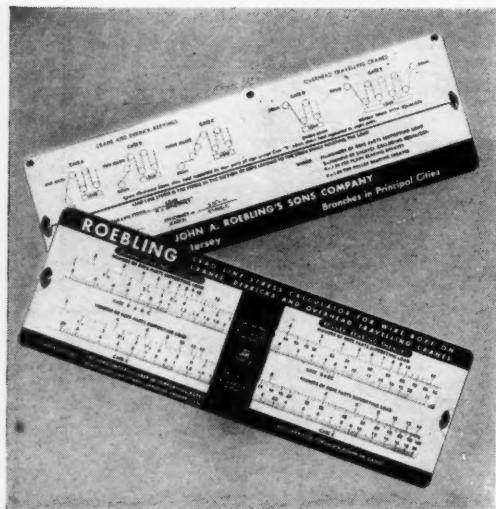
Write for further particulars and FREE copy of Exide-Ironclad Topics, which covers latest developments in materials handling and shows actual case histories.



**1888... Dependable Batteries for 60 Years... 1948**

THE ELECTRIC STORAGE BATTERY COMPANY, Philadelphia 32 • *Exide Batteries of Canada, Limited, Toronto*

# Confidence - WITH ITS SLEEVES ROLLED UP!



YEAR BY YEAR, planes grow bigger . . . faster and safer. Man has unbounded confidence in his ability to build better and better planes. Never satisfied, he experiments and tests tirelessly, and aviation progresses.

With similar vision and confidence, Roebling has been pacemaker in the development and manufacture of products essential to the transportation and other industries. The active, widespread confidence it has won among technical men and operators throughout industry is Roebling's proudest asset. Look to Roebling for continued leadership . . . continual improvement in its products and engineering . . . continual progress.

## WHAT SIZE OF ROPE? HERE'S YOUR ANSWER—FREE

DATA used by Roebling engineers themselves are embodied in this unique "slide rule". It's the Roebling Lead Line Stress Calculator for wire rope . . . tells you in a moment the safe and economical size of rope for every load . . . gives the right answer for all types of crane, derrick, and overhead traveling crane installations.

Here's information you can accept and act upon with complete confidence . . . just as you can specify Roebling "Blue Center" Steel Wire Rope for unsurpassed toughness, dependable reserve strength and the reduction of costly replacement

shut-downs. Roebling was America's first wire rope maker, and "Blue Center" Steel Wire Rope is the finest that Roebling knows how to make.

Write for a Roebling Lead Line Stress Calculator — it's free. And let your Roebling Field Man tell you about installation and maintenance practices that prolong wire rope life. Call him at your nearest Roebling branch office.

JOHN A. ROEBLING'S SONS COMPANY  
TRENTON 2, NEW JERSEY  
Branches and Warehouses in Principal Cities

A CENTURY OF CONFIDENCE

# ROEBLING



★ WIRE ROPE AND STRAND ★ FITTINGS ★ SLINGS ★ SUSPENSION BRIDGES AND CABLES ★ AIRCORD, AIRCORD TERMINALS AND AIR CONTROLS ★ AERIAL WIRE ROPE SYSTEMS ★ ELECTRICAL WIRE AND CABLE ★ SKI LIFTS ★ HARD, ANNEALED OR TEMPERED HIGH AND LOW CARBON FINE AND SPECIALTY WIRE, FLAT WIRE, COLD ROLLED STRIP AND COLD ROLLED SPRING STEEL ★ SCREEN, HARDWARE AND INDUSTRIAL WIRE CLOTH ★ LAWN MOWERS

# POWELL

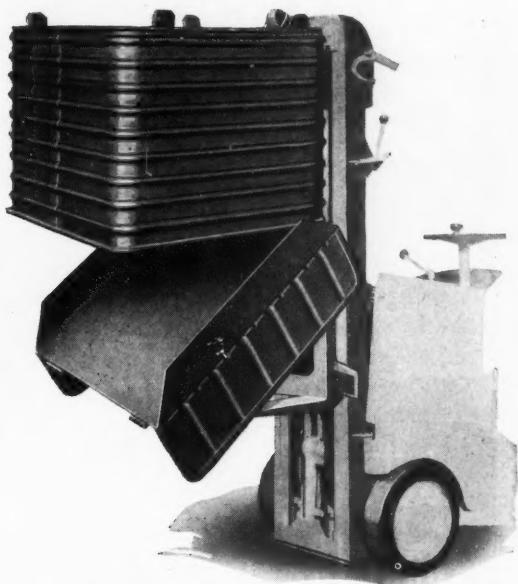
## BOTTOM DUMP ASSEMBLIES

STYLE NO. 311—OPEN VIEW



STYLE NO. 310  
BOTTOM DUMP BOX

Salvage  
and Disposal  
Problems  
are made easy



Powell Gravity Bottom Dump Boxes are correctly engineered for safe transportation and discharge of load.

These boxes made in several types designed for your particular requirement.



DISCHARGING LOAD



STYLE NO. 312  
ROLL-OVER FORK BOX

Representation in Principal Cities

**THE POWELL PRESSED STEEL CO.—HUBBARD, OHIO**  
“ORIGINATORS of Cold Formed All Steel Handling Equipment”

# Bassick Casters

## THE COMPLETE LINE

From tea tables to ten-ton trucks — there are sizes and types of Bassick casters for anything you move.

*casters  
illustrated  
are  
representative  
types*



## Bassick

MAKING MORE KINDS OF CASTERS  
MAKING CASTERS DO MORE

Series  
"93"



### SUPER HEAVY DUTY

6" and 10" sizes will carry any load the floor will stand. Made with such precision they are really "machine tools of motion".

Series  
"61"



### ECONOMICAL STEEL

Sizes from 2" to 6". Inexpensive, simple ball race, rugged steel casters. Short bearing kingpin gives extra strength and life.

Series  
"77"



### MEDIUM DUTY

3"-4"-5"-6" and 8" sizes with the famous Bassick "Full-Floating" two-level ball race construction. BHT-80M material—80,000 lbs. tensile strength per sq. in. Rugged, easy swiveling all-purpose casters.

Series  
"70"



### LIGHT DUTY STEEL

1½"-2"-3"-4"-5" sizes. "Diamond-Arrow" light duty, two-level ball race casters for light equipment.

Series  
"99"



### SILENT STEEL

3"-4"-5"-6" and 8" sizes with double ball race, projection welded casters. Fast, quiet, easy-swiveling, general-duty, top-quality casters.

Series  
"69"



### FOR OFFICE CHAIRS

With 1½" and 2" wheels, "Diamond-Arrow" — the largest-selling quality office chair casters. For wood and metal chairs.

GROOVED  
WHEEL and  
POSITION  
LOCK



Grooved wheel casters on angle iron floor truck make efficient assembly lines for economical production. Position lock holds equipment stationary at work locations sets and releases at touch of hand.

"Floating  
Hub"



### LIGHT TO HEAVY LOADS

Carries liquids, fragile materials, delicate instruments, highly polished parts with maximum safety. Unique spring suspension absorbs jars and shocks, makes moving easier.

Bassick casters are sold by leading industrial distributors. For catalogs or help with special applications, write to the world's largest manufacturer of casters: THE BASSICK COMPANY, Bridgeport 2, Connecticut. Division of Stewart-Warner Corporation. Canadian Division: Stewart-Warner-Alemite Corporation, Ltd., Belleville, Ontario.

"ON THE MOVE" WITH YALE

# STOP GET A TRUCK



## A YALE TRUCK



A Yale Hand Lift Truck moves heavy loads with ease—fewer men handle more material faster, and with greater safety than when "grunt and groan" methods are used. Many users report: greater output per man hour, much lower cost per ton. Capacities to 20,000 lbs.

Consult telephone directory for local Yale representative or send for Catalog—HLT-T. The Yale & Towne Mfg. Co., 4576 Tacony Street, Philadelphia 24, Pa.

TOOLS THAT KEEP  
INDUSTRY  
"ON THE MOVE"

# YALE

SCALES  
HAND AND ELECTRIC HOISTS  
HAND LIFT AND ELECTRIC TRUCKS

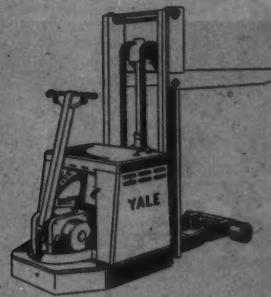
WEIGHT-LIFTING CHAMP OF THE HAND HOISTS—Yale's Spur-Gear Chain Blocks can handle anything from  $\frac{1}{2}$  to 40 tons; and do it faster and safer than muscle power. Result—more tons handled per day at less cost per ton.



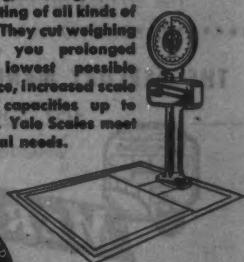
"MONEY-SAVING SPACE SAVER" . . . That's what users call the Yale High Lift Fork Truck. Piles palletized loads calling high. Scores of other standard models to fit your individual needs. Capacities to 60,000 lbs.



2 DAYS WORK WITHOUT A RECHARGE—That's the kind of performance the new Yale Worksavers, with their capacity-plus batteries, give you. They travel and lift by electric power. Have 2 forward and reverse speeds. 7 styles. Capacities from 1,000 to 6,000 lbs.



YALE OFFERS NEW SCALE LINE—The Lead Kings, for weighing, counting, batching and testing of all kinds of materials. They cut weighing time, give you prolonged accuracy, lowest possible maintenance, increased scale life. With capacities up to 60,000 lbs. Yale Scales meet all industrial needs.



# HOW MUCH DOES IT COST YOU— TO MOVE MATERIALS OVER 200 FEET?



Mercury "Tug" Electric Tractor Provides Fume-Free Motive Power For This Train of Mercury Type A-310 Trailers.



One Man Operating The Average "Trackless Train" Hauls The Equivalent of 8-10 Truck Loads.



Powerful, Compact Mercury, "Banty" Gas Tractor Hauls Train of Mercury Type A-310 Trailers.

## The Mercury "Trackless Train" delivers MORE tonnage in LESS time at LOWER Cost!

Experience has proved the greater efficiency of the "Trackless Train" in moving materials over 200 feet.

Every ton hauled for less, because loads are kept on wheels . . . ready to move, no "dead" weight. Moves more tonnage by adding more trailers . . . no increase in power units.

Works as a versatile cost reduction team with your fork trucks—relieving them of LONG HAUL transporting—freeing them to handle and stack.

Investigate this low cost system today. For complete information, ask a Mercury Sales Engineer to call.

### FREE: New Catalog No. 7-11

52 pages—illustrating and describing all Mercury equipment. Request your copy on Company letterhead, Today.



### MERCURY FORK TRUCK - "TRACKLESS TRAIN"

Mercury Fork trucks "team up" with the "Trackless Train" to get the job done faster, easier and at lower cost. Fork trucks load trailers—tractor hauls trailers to destination—where fork trucks take over unloading and stacking.



THE MERCURY MANUFACTURING CO.

4154 S. Halsted St. Chicago 9, Ill.



TRACTORS • TRAILERS • LIFT TRUCKS

*Curtis Timken Bearing Air Compressor. Sizes from  $\frac{1}{4}$  to 50 H.P., inclusive.*

# RELIABILITY That Pays Off in Low-Cost Performance

# CURTIS

**TIMKEN BEARING AIR COMPRESSORS**

WHATEVER the application, in thousands of varied industrial installations, Curtis Timken Bearing Equipped Air Compressors have a long and proven record of extreme reliability, low maintenance expense and unusually long life.

Every Curtis Air Compressor has been carefully engineered, made of the highest quality materials and precision built throughout.

Their dependable, economical performance is the result of such design advantages as:

- Timken Roller Bearings
- Self-Oiling—Positive Lubrication
- Carbon-Free Disc Valves
- Automatic Pressure Unloader
- Fully Enclosed Design
- Precision Construction

Specify CURTIS when you want a reliable, low-cost supply of air for *any* use. Capacities from  $\frac{1}{4}$  to 50 H.P. (up to 300 CFM).

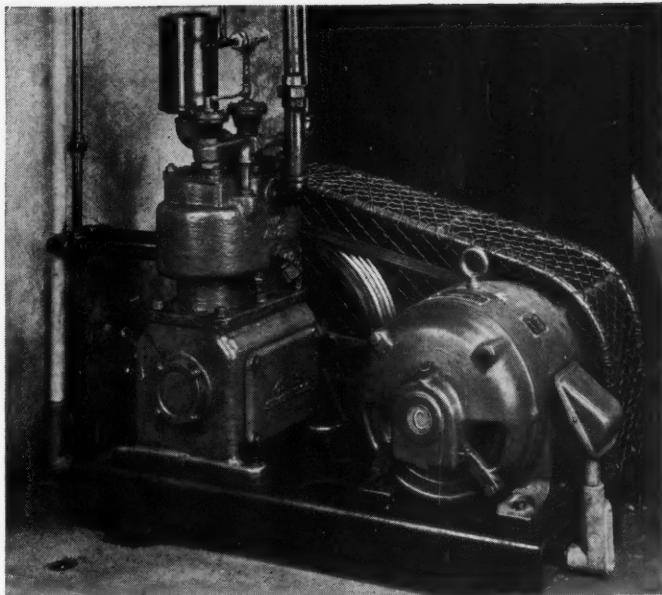
I-48-1

# CURTIS

PNEUMATIC MACHINERY DIVISION

of Curtis Manufacturing Company  
1909 Kienlen Avenue • • St. Louis 20, Missouri

94 Years of Precision Manufacturing



*Curtis Timken Bearing Air Compressor with tank. Sizes from  $\frac{1}{4}$  to 10 H.P., inclusive.*

Write today for full information on Curtis Air Compressors, Air Hoists and Air Cylinders—or mail the coupon below.

CURTIS PNEUMATIC MACHINERY DIVISION of Curtis Manufacturing Company  
1909 Kienlen Avenue, St. Louis 20, Missouri

Please send me Form  
C-7 on Curtis Air  
Hoists, Air Cylin-  
ders and Curtis Air  
Compressors.

Name.....

Firm.....

Address.....

City..... Zone..... State.....

**IMPORTANT  
NEWS FOR-**

# *Buyers of 8 types* **of STITCHED CANVAS BELTING**

Exacting, quality-minded belting buyers, specify DANDUX for the 8 types of stitched canvas belting shown opposite.

*here's why*

#### 35 YEARS EXPERIENCE

of Belting personnel in charge of Design, Manufacture and Sales.

#### CANVAS MANUFACTURED BY DANDUX

Dandux canvas, made in our own mills, is of uniform quality, tightly woven, and of highest tensile strength.

#### QUALITY COMPOUNDING

Proven by years of experience. Complete saturation and treatments insure perfect lubrication, slow deterioration, high flexibility, with resultant long life.

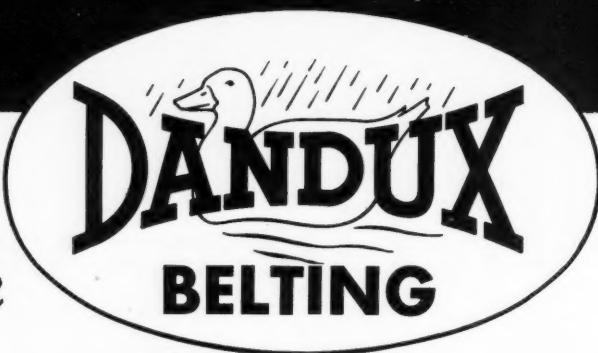
#### PRE-STRETCHING

Stretch and contraction are adequately guarded against by proven pre-stretching methods and held to exacting specifications.

#### ENGINEERING ADVISORY SERVICE

Dandux Engineers are conversant with all types of transmission, conveyor and elevator belting installation. Their experience and knowledge is an added value that costs you nothing extra.

This LEATHER BOUND, loose leaf catalog is packed full of useful belting information. Copy sent free to Purchasing Executives, Plant Engineers or Maintenance Men. Write to C. R. Daniels, Inc., 549 W. Randolph St., Chicago 6, Ill.



#60-10 DANDUX STANDARD—For conveyors and elevators, handling abrasives, such as crates, castings, metal scrap, steel, stampings, heavy materials.

#60-15 DANDUX BLACK—For conveyors and elevators, handling semi-abrasives, grain, cartons, bags, wood chips, etc.

#60-20 DANDUX PYROFLEX—For conveyors and elevators handling hot materials, foundry sands, etc. up to 300°F.

#60-25 DANDUX INSULEX—For conveyors and elevators handling very hot materials, foundry sands, etc. up to 450°F.

#60-30 DANDUX PACKAGE CONVEYOR—For Industrial and mercantile use in conveying bags, boxes, packages, etc.

#60-35 DANDUX SANITEX—For sanitary conveyors and elevators handling foodstuffs or similar materials.

#60-40 DANDUX ROLLEX—Power medium for actuating rollers on live roller conveyors.

#60-45 DANDUX TRANSO—For power transmission.

**C. R. DANIELS, INC.**

Belting Division

CHICAGO • BALTIMORE

# twelve tough trucks

by

Each truck in this bunch of huskies is rugged. Each proves its ruggedness by results. Each is built by Fairbanks to do a specific type of heavy duty — and do it under haulings and maulings and poundings and punishment.

In the service for which it's recommended, a Fairbanks truck shows its extra sturdiness by keeping big loads rolling in a big way. From the dozen trucks illustrated, select the one best suited for your purpose; when you put it to work for you, you'll see that your choice pays off.

### WAREHOUSE TRUCK

Fig. 9272—For handling boxes, cases and miscellaneous merchandise on the floor or shipping platform. Lengths 48" to 60"



### BARREL TRUCK

Fig. 9301—For handling barrels, cases, bags, drums and rolls. Four sizes, 48" to 60" lengths.



### FREIGHT AND CARGO TRUCK

Fig. 9169—Extra sturdy parts for railroad and steamship use. Lower crossbar forms wheelguard 60" handles.



### FREIGHT TRUCK Western Pattern

Fig. 9203-S—Heavy construction for railroad, packing house use, etc. Center straps welded to nose iron. Length 60"



### BARREL TRUCK Western Pattern

Fig. 9207—Wheels set between handles for use in narrow passages, curved crossbars. 48" to 54" lengths.



### BARREL TRUCK

Fig. 9090—All steel, one-man truck with adjustable slide-lock, fits all barrels. Capacity 1000 lbs., Length 58"



### CEMENT OR BAG TRUCK

Fig. 9217—Heavy nose of  $\frac{1}{4}$ " steel plate provides strength for handling cement, fertilizer, etc., in paper or burlap bags. Length 52"



### Commander STEEL-FRAME PLATFORM TRUCK

Fig. HQ2448—Steel bound hardwood platforms; sturdy construction, ball bearing wheels. Sizes from 24" x 48" to 36" x 72"



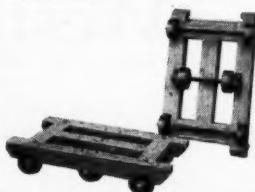
### Commander STEEL-FRAME PLATFORM TRUCK

Fig. S2742-P—Tilting type, 8" diameter center wheels. Turns within own length. Sizes from 27" x 42" to 30" x 60"



### PIANO OR MACHINERY TRUCK

Fig. Y1112—Sturdy mortised construction with  $\frac{1}{2}$ " tie rods at ends. Balances on two center wheels for easy handling of heavy equipment. Size 22" x 36"



### HEAVY DUTY WAGON TRUCK

Fig. 01459—Four ton capacity. Solid iron cross sills support hardwood strips bolted with  $\frac{5}{8}$ " tie rods. Large fifth wheel. Size 36" x 72"



### ALL STEEL METAL TRUCK

Fig. 01960-X—Continuous angle frame with round corners and solid steel plate platform. All welded construction. Sizes from 24" x 48" to 36" x 72"



Shown above are twelve headliners that rate top billing in the complete Fairbanks line of hand trucks and platform trucks for all kinds of duty, including the heaviest. There are many others also well worth knowing. Send for Catalog No. 50. The Fairbanks Company, 393 Lafayette St., New York 3, N. Y.; Boston, Pittsburgh, Houston.

American industry rolls on

# Heres' help

FOR OVERWORKED  
BATTERY CHARGING  
STATIONS



Is your central charging station called on to serve too many trucks?

Here are two ways to cure the problem:

1 Augment central equipment by adding Rectox Automatic Battery Chargers . . . one or more until you meet your capacity requirements.

2 Reduce the number of incoming trucks by spotting Rectox Chargers near trucks they are to serve . . . especially recommended for remote plant areas, as it avoids needless truck travel, conserves battery energy, increases material handling time.

The Rectox is a self-contained complete battery charging station. It can be set down at any convenient spot in the charging room or in the plant. Anyone can operate it. No supervision is required.

Two-rate charging provides a high starting rate, and a low finishing rate, in accordance with recommended practice. When the battery reaches full charge, the Rectox automatically shuts off. Call your nearest Westinghouse office for full details or write Westinghouse Electric Corp., P. O. Box 868, Pittsburgh 30, Pa.

J-21465

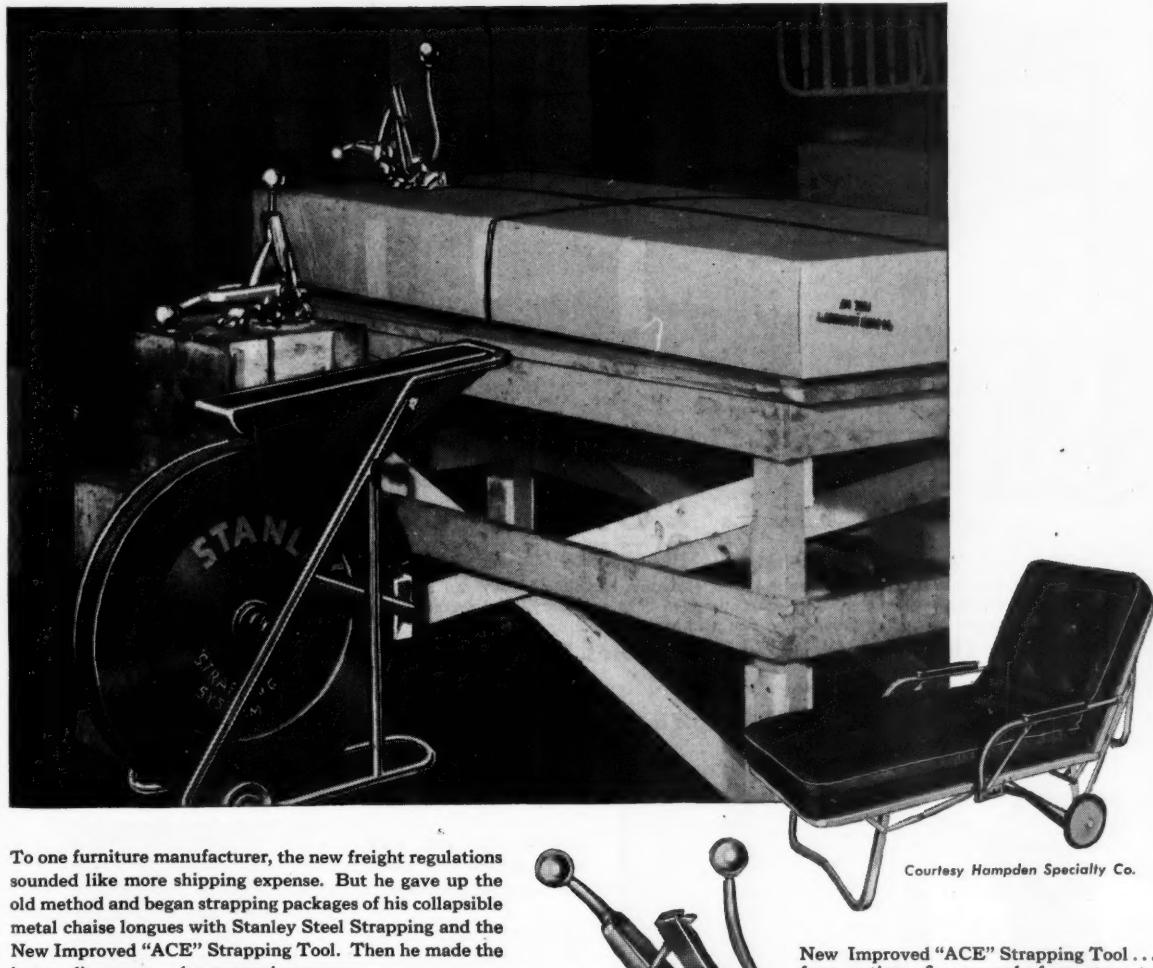
**Westinghouse**  
PLANTS IN 25 CITIES . . . OFFICES EVERYWHERE

*Rectox*  
**INDUSTRIAL BATTERY CHARGERS**



**YOU CAN BE SURE IF IT'S Westinghouse**

# Stanley Steel Strapping and the New Improved "ACE" Tool make new package FASTER! BETTER!

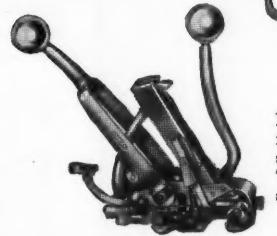


Courtesy Hampden Specialty Co.

To one furniture manufacturer, the new freight regulations sounded like more shipping expense. But he gave up the old method and began strapping packages of his collapsible metal chaise longues with Stanley Steel Strapping and the New Improved "ACE" Strapping Tool. Then he made the happy discovery... he was saving money.

The package made up faster, shipped better. Chaise longues arrived factory fresh... fewer complaints and adjustments, less lost motion.

The combination of Stanley Steel Strapping and the New Improved "ACE" speeds goods out of the shipping room, gets them there in better condition and saves man-hours, materials and shipping costs. The Stanley Steel Strapping System includes tools, reels and accessories for all applications. Write for folder. The Stanley Works, Steel Strapping Division, 203 Lake St., New Britain, Conn.



New Improved "ACE" Strapping Tool...  
four motions, five seconds from strap to seal. Positive spring feed seal magazine.  
The "ACE" comes in three sizes to fit  
all width strapping.

VISIT OUR EXHIBIT

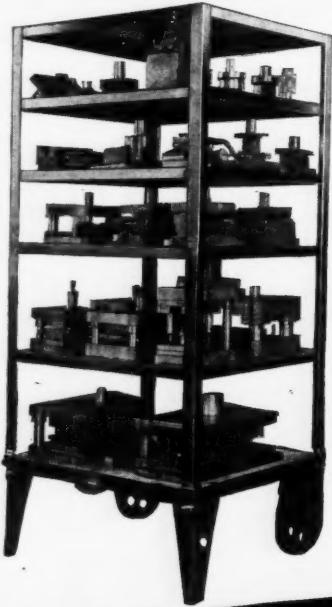
NATIONAL  
MATERIALS HANDLING  
SHOW  
PHILADELPHIA--JAN.10-14, 1949

BOOTH NO. 12

**STANLEY**

Reg. U. S. Pat. Off.

HARDWARE • HAND TOOLS • ELECTRIC TOOLS • STEEL STRAPPING



(Left) Turner Die Racks on Wheels. You move dies without waiting for lift trucks when you have Turner System Die Racks mounted on Transports.



(Right) These Shelf Racks fit on movable Transport units and may be lined up side by side for vertical and horizontal expansion.

# SAVE 50%

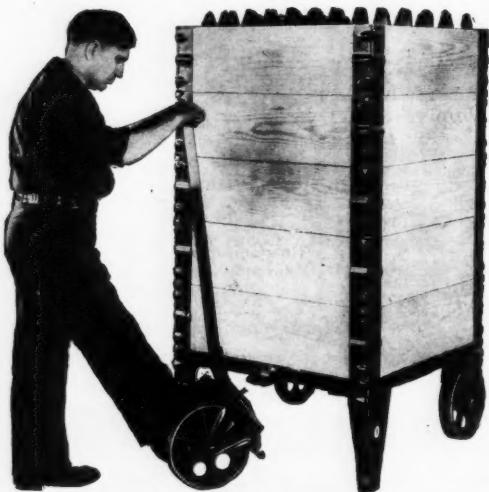
*with* **THE TURNER SYSTEM  
OF MATERIALS HANDLING**

**FLOOR SPACE  
EQUIPMENT COST  
LABOR COST**

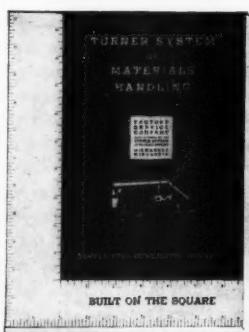
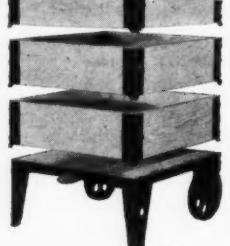
Modern lift trucks have revolutionized Materials Handling. They are doing a splendid job. But there are innumerable situations where their operation is unnecessary—and therefore a costly luxury. Use the Turner Transport and save time, labor and equipment costs.

The TURNER SYSTEM enables BIG SAVINGS in these ways:

1. Saves lift truck operation on short hauls.
2. Saves time waiting for lift trucks.
3. Saves floor space with top-the-ceiling stacking.
4. Saves labor by systematizing every handling operation.
5. Saves labor with equipment designed for greatest efficiency.
6. Saves further expenditure because of rugged construction.



"DELIVER THE BIN AND SAVE THE HANDLING." Turner System Bins are all on movable Transport units—always ready to go where you want them . . . as are all other Turner units. Bin Sections added or removed as required (right).



Send for this Book today!  
Write on your letterhead for the book outlining the entire system—sent without charge to established companies. No salesman will call except upon request.

**FACTORY SERVICE COMPANY**  
4607 NORTH TWENTY-FIRST STREET MILWAUKEE 9, WISCONSIN

# UP goes material-handling efficiency



## *when you use Battery Industrial Trucks*

Greater efficiency in material handling means greater earning power in any plant. Start paring unnecessary moves for production hands or warehouse men and you not only reduce handling cost per unit, but make way for volume never before possible.

Battery industrial trucks are the dependable, economic means of obtaining such efficiency. They can perform their strenuous tasks 24 hours a day every day if required, and their power characteristics are outstanding: instant starting; quiet operation; no fumes; no power used during stops. Driven by electric motors, they have a minimum of wearing parts and are inherently trouble-free.

Keeping these hard-working trucks on the job calls for EDISON Nickel-Iron-Alkaline Batteries. Built of rugged steel, yet precise as a watch, they are recognized for dependability, long life and trouble-free operation. Specify EDISON and you specify maximum reliability—enduring quality.



**EDISON**  
*Nickel • Iron • Alkaline*  
STORAGE BATTERIES

### ADVANTAGES OF EDISON NICKEL-IRON-ALKALINE BATTERIES:

They are durable mechanically; can be charged rapidly; withstand temperature extremes; are foolproof electrically; can stand idle indefinitely without injury; are simple and easy to maintain.



EDISON STORAGE BATTERY DIVISION OF THOMAS A. EDISON, INC., WEST ORANGE, N. J.

In Canada: International Equipment Company, Ltd., Montreal and Toronto

**PREMIUM  
POWER**  
*but not a*  
**PREMIUM  
PRICE**

ELWELL-PARKER Model F-19  
with paper roll  
up-ending device



SPECIFY

*aircool*  
**BATTERIES**

## C & D "SIXTY"

with

**INSULATION FOURFOLD RETENTION**

1. Vertical Fibre Glass Retainer
2. Horizontal Fibre Glass Retainer
3. Perforated Hard Rubber Retainer
4. Microporous Rubber Separator

**C & D Batteries Inc., Conshohocken, Pa.—Building Better Batteries for more than 40 years**

HEAVY DUTY BATTERIES FOR ELECTRIC INDUSTRIAL TRUCKS • ELECTRIC LOCOMOTIVES • DIESEL LOCOMOTIVES  
AIR CONDITIONING AND CAR LIGHTING • TELEPHONE • MARINE • AUXILIARY POWER  
STARTING AND LIGHTING BATTERIES FOR MOTORCYCLES • AUTOMOBILES • TRUCKS • BUSES • INDUSTRIAL EQUIPMENT

# COLD WAR, HOT WAR, OR NO WAR?



A FEW weeks ago I had the rare opportunity of spending almost a month with the Mediterranean Fleet as a guest of the Navy. You may imagine that it was a thrill and a most unusual experience.

Irving B. Hexter

Among many outstanding things evident on a trip of that kind, I think the most outstanding is the interdependence of Naval operations and American industry. Just because there is no active war being waged, just because factories are not bulging with war orders, it does not mean that the Navy does not need industry nor that industry does not need the Navy.

Because of generations of isolationist thinking, we Americans have a hard time getting used to the idea that our frontiers are in the Mediterranean, or in the Far East, or in South America. Global thinking does not come natural to us yet, but we are gradually getting accustomed to the idea.

Global frontiers mean global protective forces. Global protective forces—the Army, Navy and Air Force—require new concepts in supply techniques, in maintenance methods, in food preservation methods.

Because of political considerations no foreign country in this area may grant us bases for the repair, maintenance or supply of our ships. The best they can do is to let us use some of their harbors a few days at a time. This means, then, that when one of our supply ships starts to transfer supplies it must do it with absolute minimum of confusion and mistakes. Important supplies must be delivered to the right place at the right time, and inasmuch as the Force Fleet is not a static force, but rather, one which moves around from harbor to harbor, this is not always easy.

Inasmuch as our organization publishes magazines in a number of industries, my interest in the operation of the Sixth Task Fleet extended beyond supply and material handling problems, although those are probably the biggest.

The intricate job of supply must be done with the greatest possible dispatch. The job of supplying an entire fleet like the Sixth Task Force (as the Mediterranean Fleet is officially called) from supply ships is one which calls for the most advanced material handling methods. The thousand-and-one things required by

a fleet must be kept in ample supply at all times. These are matters that have engaged the attention of readers of one magazine FLOW.

As publishers of INDUSTRY and WELDING, I was much interested in the maintenance operations aboard every ship. Fleet operations, with all the practice exercises and regular sea duties, are wearing on every ship in the force. Without the liberal use of welding, it would be much more difficult, if not impossible, to keep combat vessels at sea for months at a time, unless there was a continuing repair program. And, of course, welding lends itself perfectly to those requirements because it is the perfect maintenance tool.

Because we publish THE REFRIGERATION INDUSTRY, my interest in food preservation was particularly active. The food aboard ship is excellent, qualitatively and quantitatively. Shore establishments cannot hope to supply the vast quantities of food required for a Fleet operation so, again, the supply ship does its stuff. But there is the additional problem of preservation. Again, without refrigeration the operation of the Sixth Task Fleet would be impossible.

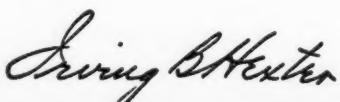
The modern combat vessel is one of the most intricate pieces of machinery man has ever conceived. In it are used the latest developments in electronics, hydraulics and pneumatics, subject of our magazine APPLIED HYDRAULICS. It is a veritable nest of servomechanisms operating everything from the Number 1 gun turret in the forepart of the ship to the rudder mechanism in the stern. Much of our present day development in hydraulics has come from naval vessels and industry is indebted to the Navy for the experimental work which has been carried out in our Arsenal in this whole field.

Wherever there is a naval vessel there are hundreds of navy men living and working together in comparatively cramped quarters. Inasmuch as a naval vessel is in itself a small factory, the men are subject to all the accident and industrial health exposures of any worker in industry. Whether to protect the men from the excessive use of paint in confined quarters, or from using the lathe in the ship's machine shop, there must be the same industrial safety precautions taken that are found in the most modern plant. As publisher of OCCUPATIONAL HAZARDS, that interested me.

Thus, every industry must contribute to keep our ships at sea, our planes in the air, and our troops in foreign trouble-spots. There can be no letup now or in the foreseeable future because it does not look as though there will be any letup in the cold war. I do not believe there will be a hot war.

The greatest reason, in my view, for believing that there will be no war is the fact that we are better prepared for war than we have ever been before in peace time. This fact is the best insurance against war. Traditionally and historically, America will not seek war. If we are ready, no other nation will dare to provoke us.

Thus, industry, the secondary defense line of our armed forces, must play a signal and important part in keeping us out of war. Industry must so integrate itself into the needs of our highly technical defense arms that there will be no active war. Industry must help to wage this constant war of preparedness which may cost dollars but will not cost lives or bring the death of our cherished democratic institutions.



# TIME STANDARDS . . . YARDSTICK for material handling

The Cadillac Motor Car Division tackled the difficult task of setting up certain material handling functions on a time standard basis. Included among the benefits are the following:

1. A reduction in handling time.
2. A definite measure of performance.
3. The most efficient and economical method for doing each job (through methods improvement).
4. A tool for accurate allocation of manpower.
5. A constant control that enables supervision to apply remedial measures when necessary.
6. A means of analyzing proposed revisions in order to predetermine if new expenditures will be justified on the basis of potential savings.

By C. D. DERNIER

Superintendent of Standards  
Cadillac Motor Car Division,  
General Motors Corp., Detroit

#### Scope of Operation

Many obstacles had to be overcome since the project was put in operation about a year and a half ago. A brief description of the over-all operation will be useful as background.

Receivals were broken down by:  
(a) General Manufacturing Division and (b) Final Car Assembly Division. Both receive truck and freight car shipments.

Specific materials handled fall into three major groupings: 1. Purchased automobile parts (fabricated, semi-fabricated, and rough). 2. Raw materials for foundry and plating use. 3. Raw materials for expense fabricating, such as abrasives, paints and others which are not direct car parts.

The total tonnage amounts to about 200 truck loads and 15 freight car loads per day. This is exclusive of such bulk foundry raw materials as pig iron, coke, sand, limestone, etc.

#### Approaching the Problem

The first step was to make physical observations in order to determine the most economical method requiring the least amount of handling for all incoming materials. The first part of this program was to make a layout of the receiving room and to determine the distances the various types of materials had to be transported. (One move might take five minutes or 20 minutes.) Layouts were also made of the material placement at the various points of usage.

The second part of the program was to analyze each part as to how

TIME standards have so far been applied primarily to productive operations; their application to non-productive operations has been avoided, by and large, because they are difficult to handle. Our attitude, however, has been that since any work takes time there is no reason why it cannot be timed. I want to emphasize also that the success in establishing and making the standards work is due in great measure to the cooperation of our operating organization.

The specific handling operations that were put on a time standard basis are in our receiving and assembly line feeding operations, and involve primarily tractor-train movements of palletized loads. (Such other indirect functions as maintenance and inspection, not concerned in this article, were also put on standards.)

it was received—whether loose, palletized or cartonized. With this information, unit trailer loads were established by considering size, weight and amount of trailer platform area required to transport a given part to its destination.

The third part of the program was to determine the methods to be used in (1) unloading receivals and (2) placement on inside stock handling equipment and (3) unloading from this equipment at the point of usage. Procedures were revised wherever this could be done to effect work simplification.

With the above methods established, we were then able to make time studies on each part necessary to establish basic standards on receiving and disbursing incoming material.

The standardization of handlings in the inter-plant tractor-train system was accomplished in a different manner. These had to be based on manhours required for a given trip; and a definite number of trips were required to be made per day in disbursing internally fabricated parts. However, by delegating a definite schedule, it was possible to determine the number of manhours per engine or per car as the case may be.

#### Time Standards in Operation

Thus the painstaking and exhaustive survey (the first step) was followed by methods improvement

and preliminary standards. The latter were gradually adjusted to evolve final standards through subsequent refinements in procedures and methods.

The information gained was established on work routing sheets. This sheet includes standard time and the methods to be used for each material, also the destination as to department and bay in the factory. This form also shows the particular receiving room to which any incoming material is to be delivered.

The checker makes out the dispatch ticket in accordance with the information furnished on the production routing sheet, and thus the fork truck or tractor operator knows exactly where the loads are to be delivered. At destination, the material is picked up by the material handling line feeder, who places it either in the primary or secondary point of use.

"Primary" refers to portions of the stock areas or bays directly adjacent to the point of usage, while "secondary" indicates the nearby bay in which reserve stock placement is maintained. Our purpose is to keep all our material as nearly adjacent to the point of use as possible; and thus overflow material is likewise close at hand.

A word in elucidation of the material placement layouts mentioned in the first paragraph under the section heading "Approaching the Problem". A stock placement lay-

out was made by factory bays, which established definite floats and assigned a specific location to each item. The floor space was laid out so that stock can be rotated on a first-in, first-out basis. Originally the line feeders referred to these layouts frequently, though this need became less as the men became familiar with the arrangement. This is another example of the carefully planned procedures that were used in establishing basic standards.

The labor for handling all parts is recapped into a total time for each automobile or engine, and a master routing sheet is then issued to all departments concerned, covering all phases of material handling, including:

1. Receiving and disbursing automobile parts.
2. Service car parts.
3. Maintenance materials.
4. Expense materials.
5. Foundry materials.
6. Tools and miscellaneous supplies.
7. Automobile bodies.
8. Reject materials.
9. Internally manufactured parts, which are moved from department to department.

#### Some Procedural Difficulties

There are some items that we can measure but which present difficulty in arriving at a unit standard time basis per car. Included in this category are such miscellaneous expense materials as tools and fixtures. It can't be said that we will receive 10 or 50 units per automobile assembled, and hence an exact ratio can't be established between tools received and cars produced. For this reason, this type of standard is arrived at through experience and agreement with supervisors.

A similar situation exists in shipping vendor reject material. It is practically impossible to determine the amount of this material shipped per car produced. As in any other plant, there is no repetition of this handling on a weekly or monthly basis. Hence, here too the standard time is arrived at on the basis of experience and agreement.

Another obstacle to the establish-  
(Turn to page 54)

TYPICAL TRACTOR-TRAIN at Cadillac. Standard time hours measure its efficiency in delivering.



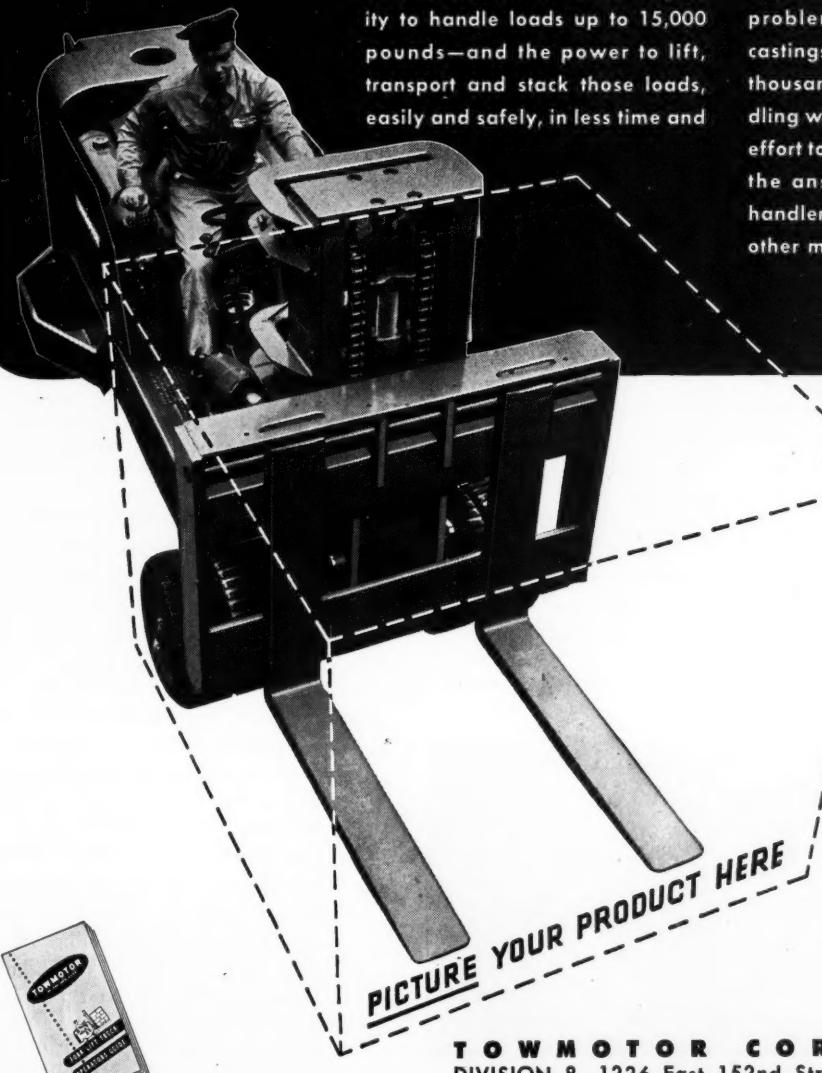
# WHEN HANDLING BECOMES A BIG JOB Save Time and Effort with TOWMOTOR MH\*

\* MH is Mass Handling, the systematic movement of the most units, in the shortest time, at the lowest cost.

If your handling operations call for fast, safe movement of heavy, bulky loads, let a Towmotor Model LT-90 Fork Lift Truck take over the hard work. Here's capacity to handle loads up to 15,000 pounds—and the power to lift, transport and stack those loads, easily and safely, in less time and

with less effort than you ever believed possible.

There is a Towmotor Fork Lift Truck, Tractor and Accessory designed to solve your handling problem. Whether you handle castings or crystal, one piece or a thousand, Towmotor Mass Handling will slash handling time and effort to a minimum. Costs? Here's the answer: More professional handlers use Towmotor than any other make of fork lift truck.



## Send for FREE BOOK!

Towmotor Fork Lift Truck Operators Guide. Contains helpful suggestions for efficient operation of fork lift trucks; valuable to new and experienced operators alike. Send for a free copy.

### TOWMOTOR Model LT-90

Fork Lift Truck, capacity 15,000 pounds, provides the power, speed and maneuverability that helps get those big handling jobs done in record time.

See Our Exhibit  
**3rd NATIONAL MATERIALS HANDLING EXPOSITION**  
Philadelphia Convention Hall, Jan. 10-14, 1949

**TOWMOTOR CORPORATION**  
DIVISION 8, 1226 East 152nd Street, Cleveland 10, Ohio  
Representatives In All Principal Cities In U. S. and Canada



**TOWMOTOR**  
THE ONE-MAN-GANG

**FORK LIFT TRUCKS**  
and TRACTORS

RECEIVING • PROCESSING • STORAGE • DISTRIBUTION

# MODERNIZING a multi-story public merchandise warehouse

*Conversion of a multi-story public merchandise warehouse from manual to mechanical handling has netted 250,000 cu. ft. of storage space that was previously unused.*

By M. J. TANZER

Vice President and General Manager  
Railway Warehouses, Inc.  
Cleveland, Ohio

IT IS EASY to say that Railway Warehouses, Inc., by adopting mechanical methods gained the equivalent of 25,000 sq. ft. of additional storage space (250,000 cu. ft.) and at the same time cut the unit cost of handling by 35 per cent. Behind this achievement is a story of many problems that had to be solved. As FLOW articles

have repeatedly pointed out in the past, the economies must be engineered. Every warehousing operation presents its own peculiar problems. These must be solved in relation to the structure, the floor load capacity, the layout of receiving-storage-shipping areas, the special nature of the business, and various material flow factors.

## MOTORIZED HAND PALLET TRUCKS, POWERED FOR TRAVEL AND STACKING

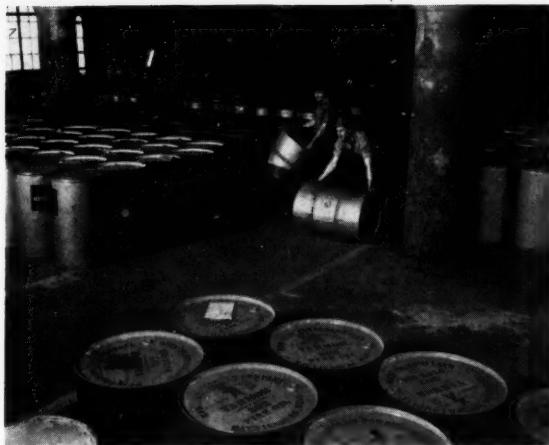
### Problem Not One of Distance

Our company specializes in grocery items and household appliances. The compact 80' x 200' eight-story building (with basement) has approximately 145,000 sq. ft. available for storage. Six truck doors are located at the north end, with additional doors at the west end, and a six-car-capacity rail spur extends on the east of the building. Floor load limit is 300 pounds on the lower floor, and 250 pounds on the upper floors. Inbound traffic is about 70 percent by rail with the remaining 30 percent accounted for by highway truck activity, in and outbound. Two 5000 lb. capacity elevators are located in the center of the 200' long building, a layout feature which holds the maximum move of floor traffic to 100 feet. Most hauls are considerably shorter.

From this general description of



ELEVATOR TAKES load to its designated floor. Elevator capacity requires lighter truck.



**OLD METHOD** of storing barrels. Because of their weight they cannot be tiered manually.



**NEW METHOD** of barrel storing. With a high-lift truck and pallets, storage space doubles.

the multi-story plant, the layout and structural features stand out which determine the type of mechanical handling equipment we could use:

1. Compact layout with consequent short hauls. 2. Relatively low floor load capacity on the upper floors. 3. Elevators of 5000 lb. capacity. These factors precluded the use of heavy-duty riding type fork trucks which would have been required in a more extensive building. Our problem was not one of distance, but elevation. Consequently, powered hand pallet trucks were eminently suited to our operation. As the photos on these pages show, these trucks are of the low-lift and the high-lift or stacking type. The low-lift units of the fleet perform the transporting tasks, while the stacking type units tier and detier the pallet loads in the storage areas.

#### Conversion Introduced Gradually

The conversion to mechanical operations from manual handling, begun in March of this year, was introduced gradually. With the former manual operation, we were handicapped by the disadvantages commonly resulting from this method. Loss of pile height due to hand stacking meant loss of cubage; merchandise was improperly allocated in relation to turnover, resulting in

excess elevator traffic; aisle layout and the presence of partitions interfered with the effective utilization of available square footage, and warehouse claims were also a problem. It is well known that internal damage results from excessive manual handling of individual cases.

When we introduced palletization, it would have been costly to rehandle the hand piled stacks in order to palletize all of them at once. To keep the conversion on an economical basis (with a minimum of non-productive labor) the hand piled stacks remained intact until they moved out in the normal

course of turnover. All new incoming business was palletized and moved into the unoccupied areas, and in keeping with new floor plan design.

Orders for the units of our truck fleet and the pallets were likewise placed gradually. These purchases were synchronized with the step-by-step extension of mechanical handling on the various floors. A one-time purchase of all equipment would have meant keeping machinery idle as well as utilizing valuable storage areas for several carload lots of pallets which could not be put into service until months later. This would have consumed val-



**PALLETIZED CASES** are easily stored. This system provides for faster inventory, shipping.

# BAKER TRUCKS

## help SHERWIN-WILLIAMS

### save \$288,000.00 per year



Tiering cartons on pallets three high with Baker Fork Truck to conserve storage space.



Baker Fork Truck tiers drums on pallets three high.



Baker Fork Truck removes pallet loads from trailers and tiers them three high.



Box car or truck loading is speeded by handling pallet loads with fork truck.

● The profitable application of Material Handling Engineering is convincingly demonstrated by Sherwin-Williams in their recently constructed Chicago warehouse. Designed by Albert Kahn for the most modern methods and equipment, it has effected savings amounting to \$288,000.00 per year, which represents more than 30% of the investment required.

BAKER Trucks play an important role in reducing man hours for handling by 42.5% while increasing tonnage by 86%. Other equipment includes pallets, special racks, trailers and drag-chain conveyors.

*Flow*

## CONTEST WINNER

The detailed account of this material handling operation won second prize in the 1947 Flow Cost Analysis Contest for Charles H. Day, Assistant to General Manager, Chicago Operations, Sherwin-Williams Company. It appeared in the May and June 1948 issues of Flow magazine.

If you have a material handling problem, your nearest Baker representative, who is a qualified Material Handling Engineer, will gladly show you how you can make similar savings.

See us at the 3rd National  
Materials Handling Exposition  
Philadelphia, Jan. 10-14, 1949

**BAKER INDUSTRIAL TRUCK DIVISION**  
of The Baker-Raulang Company

2185 WEST 25TH STREET • CLEVELAND, OHIO  
In Canada: Railway and Power Engineering Corporation, Ltd.

**Baker INDUSTRIAL TRUCKS**

able storage space needed for merchandise.

As previously stated, the "walkie" type trucks are suited to the structural and layout features of the plant, and at the same time give us all the benefits of pallet handling. Several units of the fleet are permanently allocated to the receiving-shipping area. These trucks move merchandise from and to the vehicles, inbound or outbound. Since the low-lift type trucks weigh only 1050 pounds, they can be transported under load on the elevators when necessary, and because of the extremely short turning radius of these units, we were able to keep aisle widths to a maximum of 7½ feet, which is a substantial gain in square footage available for storage purposes. As the merchandise stacks decrease in the standard 20' x 20' carlot bays along the walls, the remaining goods are moved into the 20' x 12' bays for smaller lots provided in the center of the building. With the pallet fork truck method, these transfer operations are performed in a minimum of time and effort. The operators move and stack 2000 pound to 4000 pound loads simply by manipulating the push-buttons built into the handles of the equipment.

### Planning and Implementation Take Time

The importance of adequately engineered methods cannot be overemphasized if maximum efficiency and maximum economies are to be obtained from the new method. A comprehensive study preceded the choice of a pallet size. We adopted the 40" x 48" as standard. This double-face, non-reversible pallet we found to be most adaptable to general merchandise items packed in cartons, cases, barrels and drums. This size also offers maximum flexibility for loading in box cars, refrigerator cars and highway trucks. In a standard freight car, two of these pallets can be placed the long way across the floor (with an empty pallet standing on edge for dunnage between the two

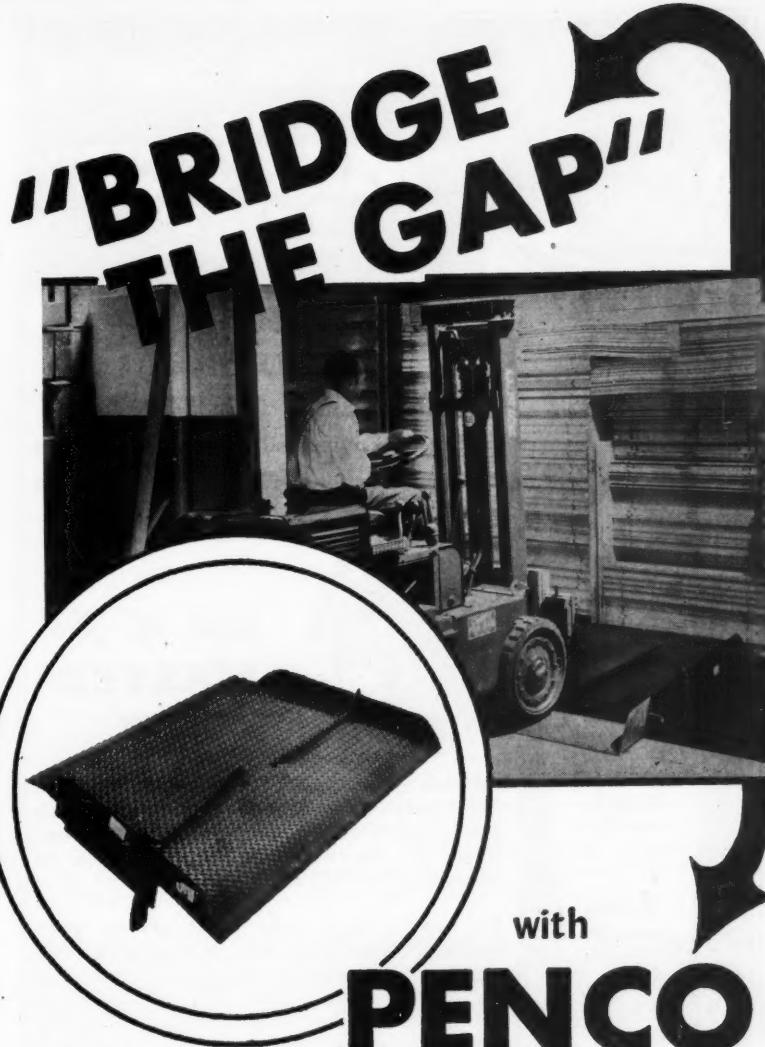
loads). In a reefer car, one pallet spotted the long way and another the narrow way fill up the width of the space, while in a highway vehicle two loads can be placed side by side the narrow way (if required by the width of the truck bed). In short, the load carrying surface of the various carriers can be utilized with this pallet size to best advantage.

No one should expect a conversion program of any scope to be accomplished in a few months. We are still in a transition period since last spring, and in the meantime further refinements and improvements are being studied and developed wherever feasible. An example is a program now being established with large food store chains and wholesalers to accept palletized shipments of general merchandise. Under this program the exchange of pallets between warehouse and customers becomes a bookkeeping transaction. Outbound pallets are charged to the customer, who receives a credit when he returns the empties. An understanding is being worked out on the cost per pallet in case of loss or breakage in a customer's plant.

Such an arrangement, when completed, will have far-reaching effects in regard to the over-all efficiency of the mechanical handling program. Pallet handling of outbound merchandise will eliminate three re-handlings of individual cases, as follows: 1—on the truck at the warehouse; 2—off the vehicle at the customer's plant; 3—repiling in the customer's warehouse. In many instances, a fourth handling will be saved where the customer is in a position to ship palletized loads from his own warehouse.

#### Important Improvements

Other advantages: Vehicle waiting time will be eliminated; likewise congestion at the loading platform. With 50 cases of many types of commodities piled on one pallet, it will be possible to load a vehicle with hundreds of cases in a matter of minutes. The efficiency of out-



#### HEAVY DUTY *Safety Type* BRIDGE RAMP

- Permits handling heavy loads with speed, economy and safety
- Fits and stays put
- Is sturdily constructed
- One man operation
- 15,000 lb. capacity
- Complies with all safety regulations

**PALLET ENGINEERING CO.**  
**725 SECOND ST., SAN FRANCISCO 7, CALIF.**



*Buy at the Sign of*  
THE  
**"MASTER"**  
**LINE**



INDUSTRIAL TRUCKS



"JACKSTACKER"



"JACKLIFT" POWER MODEL



HYDRAULICS



"JACKLIFT"



"REDILIFT"



SCISSOR PLATFORM



FLOOR TRUCKS



STACKERS

OF  
**MATERIALS**

**HANDLING EQUIPMENT**

Designed. Engineered. Manufactured and  
Distributed under this Internationally Known

Trade Mark.

The  
*Sign of The*  
**"MASTER"**  
**LINE**

Put L-S "Mechanized Muscles" at work in Your plant. They Multiply Manpower, slash your cost of doing business, make you another of the hundreds of thousands of friends of the "MASTER" LINE.

No matter what your plant layout, your width of aisles, your type of materials, your storage or production set-up . . . there's a "MASTER" LINE product or combination of products to solve your handling problem and pay for itself over and over again. Let's get together.

Send for this  
86 page  
Catalog of  
THE  
**"MASTER"**  
**LINE**



**LEWIS-SHEPARD**  
PRODUCTS INCORPORATED

115 WALNUT STREET

WATERTOWN 72, MASS.

REPRESENTATIVES IN PRINCIPAL CITIES CONSULT YOUR PHONE DIRECTORY

ESTABLISHED  
1915

bound checking will be greatly increased. With 50 cases to the pallet load, for example, the checker will know at a glance that four pallet loads make up the 200 cases which a truck came to get. With manual handling of individual cases, much valuable time is often wasted in making sure if a man has just brought out or loaded 18 or 23 cases, to choose a typical example at random.

Operating advantages of mechanical handling seem to multiply when every phase of the project is thoroughly developed. It is well known that the pallet method facilitates the taking of inventory. With a standard number of units of each item stacked per pallet, the inventory operation can be performed in hours (a job which usually takes days). Palletizing also tends to reduce pilferage. The top cases of a stack are too high to be reached without special effort, and such effort, when it is made, is frequently all it takes to attract attention. And it is not feasible to remove a case which supports weight within the stack. All these items, in turn, have a bearing on faster and more accurate book-keeping.

**Thorough Study for Maximum Benefits**

Detailed attention to every phase of the program results in lowest unit handling cost. Conversely, a part of the benefits of a mechanical handling program can be nullified when certain details (of control or physical handling) are ignored or overlooked. Our record system, for example, has been streamlined and simplified in keeping with the present faster operation. The scope of this article permits a mention of only the main features:

1. Automatic register machine which prepares delivery ticket, bill of lading, posting copy and accounting copy in one operation.
2. Perpetual inventory synchronized with inventory card on stock pile.
3. Dual manifest forms used, one for the office and the other for the Operating Department. This en-

ables the office to prepare all clerical detail while physical operation is taking place. Compared with the old method, physical operation would be completed first, then documents deposited in office for clerical details. Under the streamlined method, office detail is frequently completed long before physical operation takes place, resulting in better service. 4. Multiple switch-box on order taking desk permits order taker to answer several incoming calls at one time. Immediate attention to telephone orders is the result.

Another innovation is the clocking of all orders. As an order comes in from a customer, it is stamped to show the time of arrival, and again stamped when the order is completed and loaded. 1. The elapsed time indicated keeps at the superintendent's finger tips vital data on the efficiency of the operation. 2. A record of the time element gives the warehouse personnel the facts when complaints come in about delays. 3. Since a record is thus available of daily gang production in tons, clocking also contributes to simplified cost accounting.

Another part of simplified paper work procedures is the perpetual inventory system which we have adopted. Individual cards, inserted in metal frames, are maintained at each stockpile. The frames preserve the records and prevent their loss. A glance at the card shows instantly the amount on hand, and can thus be referred to for checking or verification purposes.

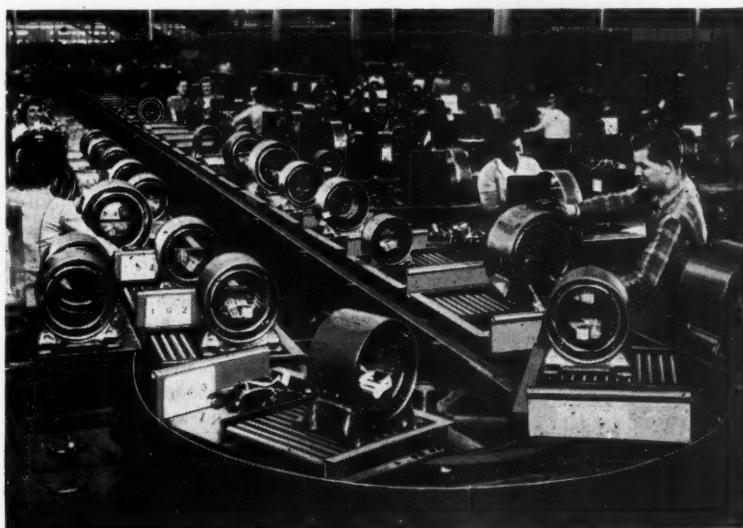
#### Controls and Refinements

Control over personnel is sometimes difficult in a multi-story building. We have assigned each checker the responsibility of operating two floors. Each man is held accountable by the superintendent for good housekeeping, orderly stacking, production per manhour, errors, fire prevention, and pilferage. The usual procedure for a checker is to fill orders from all parts of a building, which is frequently a time-wasting job in ex-

# "COOLIE" CONVEYING IS COSTLY



Yes, "coolie" conveying is costly because it takes so much manpower to reach modern production capacity levels. If you're using manpower in material handling — you're using a "coolie" system. Conveyors keep manpower on the production line! Investigate Standard Conveyors to handle pieces, parts, units, assemblies, cases, cartons, boxes, barrels, bales, bundles, packages — everything from mail to malleable iron castings! There's one to meet your needs in shop or warehouse. Standard Conveyor Co., General Offices: North St. Paul 9, Minn. Sales and Service in Principal Cities.



**FREE HELPFUL LITERATURE**  
Send for Standard's Catalog. See how conveyors are used in every field of industry. Ask for Bulletin No. FL-118.

**Standard**  
GRAVITY & POWER CONVEYORS

**This feature  
alone can  
pay for**

# The BELL Prime Mover



\* PATENTS & T. M. REG. PENDING. COPYRIGHT, 1948

## FEATURES:

- takes half-ton loads up 20% grades.
- bucket holds 10 cubic feet...18 with sideboards.
- gear driven...no belts or chains.
- clutch, engine, transmission all run in oil.
- fully enclosed engine protected against dirt and moisture.
- half-ton platform body available; also 50-inch "baby bulldozer" blade.
- switch from bucket to platform without tools...in less than a minute.
- turns in its own length (63½"); width only 31½".
- 3-gallon tankful of fuel gives 8 hours continuous service.

A PRODUCT OF  
**BELL Aircraft**  
CORPORATION

● You don't need costly tractors and expensive labor gangs to clear away snow this winter. A Bell Prime Mover, with its 50-inch blade, can do the job for far less cost. And that isn't all...

When snow plowing is done, the Bell Prime Mover can be readied for other jobs in just a few minutes. With its big bucket, it becomes a *GIANT wheelbarrow*. With its steel platform, it becomes a *half-ton utility truck*. It pays extra dividends on scores of year-round applications.

A nationwide network of distributors and service depots is available for demonstration of the Bell Prime Mover on such jobs as pouring concrete; moving packaged goods and supplies in warehouses and loading platforms; plowing snow or sand...doing any light scraping or grading.

For detailed information and the name of a nearby distributor, please mail the coupon...today.

BELL AIRCRAFT CORPORATION  
Post Office Box 1L-11, Buffalo 5, N.Y.

Please send me complete data on the Bell Prime Mover  
...and the name of nearest distributor.

Name.....

Company.....

Address.....

City, Zone, and State.....



tensive plants. Since our checkers are confined to two floors only, each one become intimately familiar with the stock in his area. No time is lost with searching during order selection operations, and the possibility of errors is greatly reduced.

An important factor in developing streamlined material flow was to allocate stocks in relation to their rate of turnover. Thus fast-moving merchandise was concentrated on the three lower floors. This method avoided excessive elevator traffic, and made better elevator service available to the upper floors. Another result was a marked reduction of congestion in floor-to-floor traffic.

To further expedite between-floor material flow, we are planning some changes in plant layout. Power or gravity conveyor lines will be installed, unless our plans are changed, from the second floor to the first floor (the latter serving for distribution purposes and service functions exclusively). This conveyor line will be used for routing less-than-pallet lots from the stockpiles to the outbound carriers. For moving full pallet loads from the upper to the lower level, a monorail carrier will be installed on the second floor. According to present plans, this equipment would transfer the loads through a hatch cut in the floor of the second story. The monorail track would extend over an aisle on both sides of which fast-moving merchandise is stored. A high stacking truck will be assigned to set the necessary pallet loads out in the aisle for transfer to the lower floor.

## Communications Contribute to Success

Instant communications are essential to an efficient operation where men and merchandise are constantly moving on several floor levels and where scores of outbound vehicles must receive the correct merchandise in minimum time. (You will recall that the orders are clocked.) We use two communication systems. One is a loud speaker system between executives and key

(Turn to page 56)

# INSTITUTE AND ASSOCIATION ACTIVITIES

SAMUEL W. GIBB was the speaker at the September meeting of the Indiana Chapter, Material Handling Institute, at the Sev-erin Hotel, Indianapolis. The topic of his talk was The Future of Material Handling. The members participated in a general discussion of material handling problems in various industries, the method of instituting a material handling program, and the way surveys might be taken of plant operations and material flow. Chapter officers are: E. W. Mikels, Diamond Chain Co., president; Wendell Phillips, Eli Lilly Co., first vice president; Clare Falkner, Material Handling Equipment Co., second vice president; Robert L. Anderson, Stewart-Warner Corp., secretary-treasurer.

APPROXIMATELY 200 people were present at the September meeting of the Midwest Material Handling Society, Chicago. The address was given by Harry E. Stocker, president of H. E. Stocker Assoc., Inc., whose topic was Material Handling Principles and Applications. Irving B. Hexter, publisher of FLOW Magazine, gave a brief talk. Listed among the speakers at future chapter meetings are Norman Cahners, Modern Material Handling; Dr. R. W. Stone, University of Chicago; Ezra Clark, business counselor; C. F. Kells, Managing Director, Electric Industrial Truck Association; and Mathew W. Potts, Distribution Age.

THE Northeastern Ohio Chapter (Cleveland) elected the following officers for the coming year at its September meeting. President, George A. McManus, Thompson

Products Co.; vice president, Roy N. Stevenson, Lamson & Sessions Co.; secretary, Dwight Filkins, The Wallace Co.; corresponding secretary, Harry Morrison, Morrison Co.; and treasurer, Frank C. Wier, Timken Roller Bearing Co. Plans for the coming year were considered and a proposal was approved to include plant visits in the program. Chapter meetings are scheduled for the third Thursday in each month.

THE following men have been elected as officers of the Detroit Chapter: President, C. F. Parkinson, Soss Mfg. Co.; vice president, N. M. Quint, N. M. Quint Co.; secretary, R. N. Burgess, General Electric Co; and treasurer, Eugene J. Salay, Ford Motor Co. The chapter will meet six times a year, January, March, May, July, September and November, with the annual meeting of the chapter in May.

THE newly organized Atlanta Chapter has elected these men to head the group: Chairman, R. A. Honiker, Fulton Bag & Cotton Mills; vice chairman, C. R. Blair, Ford Motor Co.; and secretary-treasurer, R. C. Dodson, Noland Co., Inc.

THE Material Handling Society of Philadelphia held its first fall meeting recently at the Poor Richard Club. A talk was given by J. Kreuzberg of Sears, Roebuck and Co., Philadelphia, pertaining to material handling in the company's new Philadelphia warehouse. A film showing the before and after results was presented. The Society's meetings are scheduled for the third Friday of the month.

See...  
**PORTABLE  
FOR A LIFT**



• Let PORTABLE help you keep goods moving with job-tested and guaranteed machines at the lowest cost.

• PORTABLE SERVICE stocks and services a complete line of the finest equipment, made by America's leading manufacturers, both new and rebuilt. All rebuilt equipment carries a 90 day warranty.

• PORTABLE gives you the opportunity to first RENT in order to TRY, then DEDUCT rentals when you buy!

AVAILABLE FOR IMMEDIATE DELIVERY

**PORTABLE SERVICE**

**EQUIPMENT CO., Inc.**

3519-31 N. FRONT ST., PHILA. 40, PA.

# Here are the judges...

...for the Second FLOW

## Material Handling Cost Analysis Contest



J. R. Kilander



B. H. Sibley



R. D. Fell

● THIS YEAR AGAIN, three outstanding men specializing in material handling and industrial cost accounting have been selected to judge the entries in the 1948 Contest. They are:

J. R. Kilander, General Electric Co., Schenectady.

Brace H. Sibley, Champion Spark Plug Co., Toledo.

Richard D. Fell, National Screw and Manufacturing Co., Cleveland.

J. R. Kilander is now completing his twentieth year with the General Electric Co. He spent more than ten years of this time in the Factory Engineering Division, where he was active in development and design work. At the present time Mr. Kilander is associated with the Apparatus Department, Manufacturing, and has for several years devoted most of his time to the varied material handling operations found in large organizations.

B. H. Sibley is Factory Manager of the Champion Spark Plug Co. His responsibility is company-wide and extends beyond the parent factory in Toledo. Mr. Sibley is also in charge of the Windsor (Canada) plant and the Feltham (England) plant. He has been responsible for many improvements in handling methods in these plants, and has been active in organizing the Toledo Chapter of the Material Handling Society. Prior to his present position as manager he was in charge of engineering for Champion. He is a member of the Society of Automotive Engineers and is now serving as a member of the SAE Production Activity and Meetings Committee.

R. D. Fell is a nationally known specialist in industrial cost accounting, and his work at National Screw and Manufacturing has kept him for a number of years in close touch with costing material handling operations. He has been active for more than 10 years in analyzing and determining production costs. His position is that of Manager of Cost Accounting at National Screw and Manufacturing Co.

Winners will be notified by wire as soon as the final ratings have been completed. Papers must be mailed by midnight, November 15, 1948, to qualify for the \$1500 prize awards.

## Men In The News

THE PESCO PRODUCTS Division of the Borg-Warner Corp. has opened a new district sales office in Chicago. It will be directed by J. D. Campbell, assisted by C. B. Maple, Jr.



OTTO G. SCHWENK has been appointed vice president in charge of production of The Yale & Towne Mfg. Co., according to an announcement by Calvert Carey, president. Before joining Yale & Towne, Schwenk was serving as assistant to the president of The Weatherhead Co.

A NEW branch office in Boston has been opened by the Durant Mfg. Co. It will be under the management of James K. McGinley. The office will serve Maine and New Hampshire, in addition to the Boston area.

C. MONTEITH, engineering executive of the Westinghouse Electric Corp., has been elected vice president in charge of engineering and research, Gwilym A. Price, Westinghouse president, announced. He succeeds Marvin W. Smith who was elected as executive vice president of Baldwin Locomotive Works.

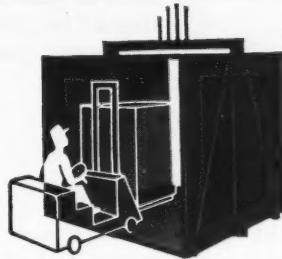
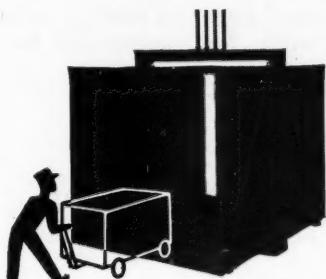
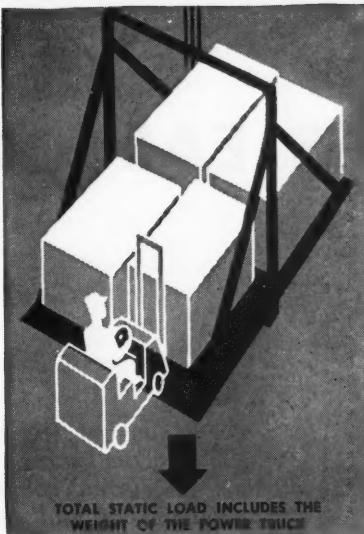
FRANK G. HOUGH, president and founder of The Frank G. Hough Co., announced the appointment of G. A. Gilbertson as vice president. Gilbertson recently resigned as sales manager of the Industrial Power Division of The International Harvester Co.

EDW. G. MURPHY who has been appointed eastern field sales manager according to a recent announcement. The creation of an eastern field office located in Buffalo is the second step in an extensive expansion program planned by the company.



WILLIAM W. ST. CYR has been appointed sales representative in the states of Louisiana and Mississippi, according to George R. Brockway, sales manager of The Rapids-Standard Co., Inc., material handling equipment manufacturers of Grand Rapids, Mich.

# 50% greater static load



HAND TRUCK VS. POWER TRUCK LOADING

**ON POWER TRUCK FREIGHT ELEVATORS.** Watch the front wheels of a power truck as it deposits its final pay load in the elevator. They usually stop at the outer edge of the elevator platform. This adds the weight of the power truck, some 8,000 pounds or more, to the full pay load. This extra weight, which is not present in hand truck loading, may amount to 50% or more of the full pay load. It heavily increases the static load the elevator must withstand.

Obviously, power truck freight elevators must be specifically designed—to withstand the 'punishment' of extra static loading. That's one of several good reasons why you should change your thinking about freight elevators when you change from hand truck to power truck loading.

**FREE! OTIS Bulletin B-705F** explains what happens when a power truck 'punishes' a freight elevator with extra static loading . . . off-balance loading . . . and impact loading. It shows how OTIS Pow-R-Truck Freight Elevators, with lifting capacities from 8,000 to 20,000 pounds and over, meet these severe stresses. And it also gives platform dimensions and hoistway requirements. Write for your copy. Otis Elevator Company, 260 Eleventh Avenue, New York 1, N. Y.



### STANDARDIZED POW-R-TRUCK ELEVATORS

DESIGNED TO TAKE POWER TRUCK 'PUNISHMENT'

When you maintain adequate costs records . . .

# IT'S EASY TO PROVE YOUR SAVINGS

**Winner of the fourth prize of \$100 in the 1947 FLOW Cost Analysis Contest. NOTE: November 15, 1948, is the deadline of the current contest. To qualify for one of the cash awards totaling \$1,500, all papers must be mailed by midnight of that date. Send us your completed paper as soon as possible. This will help speed the grading work. The judges will be announced in the December issue of FLOW.**

By AUSTIN M. ELLIOT

Industrial Engineer, Lapp Insulator Co.,  
Inc., LeRoy, New York

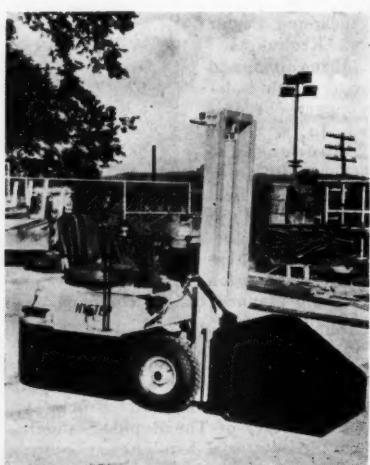
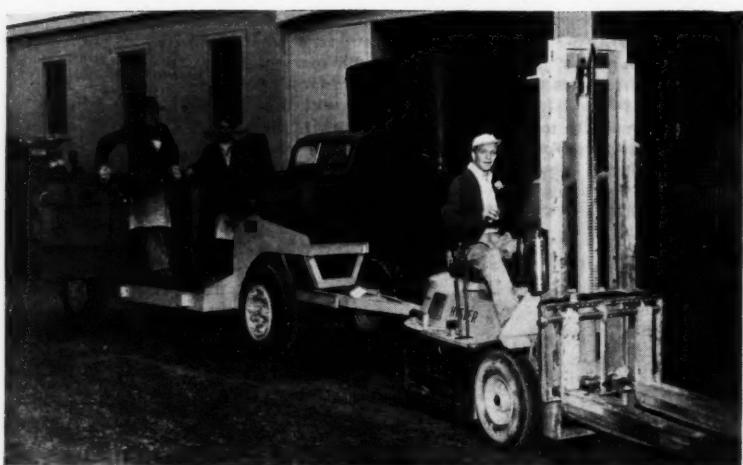
A WELL-ORGANIZED cost accounting department and an alert plant methods section are standard tools of long usage. The possibility that modern and very successful plants are total strangers to these two may seem inconceivable to many, but such situations do exist. This is mentioned because the outcome of this article brings to

light some amazing revelations, like discovering that the beautiful girl you married is also a darn good cook.

## A Bulk Material Handling Problem

In the manufacture of porcelain, the chief ingredients, flint, felspar, ball clay, etc., present a real problem in bulk material handling. To take advantage of gravity discharge within the plant and to avoid the occupancy of too much square footage of floor space, each component

FORK TRUCK hauls trailer when not working with scoop. View at right shows the scoop attached.



material in our plant is stored in a 20-foot diameter by 40-foot high concrete silo. Fed by a bucket elevator charged from a boot below ground level at rail-side, this installation complies with sound material handling practice.

It is in the initial movement from railroad car to bucket elevator boot that we come to the topic of discussion. Requirements of manufacture and strict laboratory control are reasons for delivery in sealed box cars. From opening of the doors to final sweep-out of the cars—which are classified “clean lading” and used by the factory shipping department for outgoing finished product—took from one to  $2\frac{1}{2}$  days, from five to eight men, or an average of 58 man hours a car. Taking an average rate of \$ .925 an hour for the men involved, this worked out to a labor charge of \$53.65 or \$1.53 a ton for an average 35-ton car. This was under the old method.

The above figures were gleaned from standard labor sheets listing the men's daily activities and car bills of lading.

In this instance, as in others where comparative figures are not compiled, there was nothing to indicate that the hours or cost per ton was unduly excessive. But such a fact is glaringly revealed when adequate cost records are the standard practice. However, the spectacle of four or five men armed with shovels and one or two wheelbarrows in the narrow dusty confines of a 40-foot box car of clay should be enough to provoke some investigation. To those who may feel that such conditions could not exist in their factory, it should be remarked that such a condition prevailed inconspicuously for nearly 20 years in a by no means unprogressive plant.

## Something Was Overlooked

Under the general accounting system which prevailed at the time (detailed cost system was used only for direct labor), good comprehensive figures of time, rates, tonnages, class of material, car numbers, etc., were readily obtainable.

**DRIVER-MAINTAINED RECORDS.** Itemized operations merit scrutiny. See author's note, Form Three.

Adequate cost control would have told of this constantly, but all too frequently such reports are devoted solely to direct costs. It is no secret that members of works management, also many belonging to the accounting branch, are totally at a loss when it comes to either the setting up of proper costs or making correct deductive summations from records that do exist.

In this particular instance, where increased production made for more cars to unload, costs were rising. This situation is familiar to those in the engineering and management groups.

Cognisance of handling and costing practices, considered as a team, can be relied on to provide a solution. For example, one piece of equipment that was viewed in operation during our search for an answer performed marvellously, but initial cost was extremely high. Though this was not a primary consideration, the unit was purely single purpose. Since in our case only 18 cars a month are unloaded, with an operating expectancy of from 1½ to two hours per car, an investment of about \$3000.00 for 36 hours a month service seemed uneconomical. In other words, one piece of

equipment that might be ideal for one job may not be suitable for another in a comparable operation. The type and length of service determines the selection.

Therefore, thought was given to a unit for which other uses could be found in "off" hours, though this might result in some service sacrifice or compromise. It is well to consider this latter point when purchasing any type of material handling equipment for intermittent use. Such a machine was found and

adopted.

#### "That May Do for Now, But . . ."

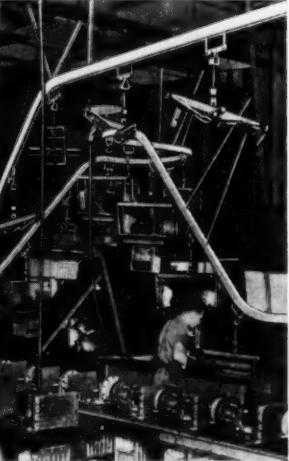
It was a standard gasoline powered pneumatic tired one-ton fork truck on which may be mounted a scoop of 1/3 cu. yd. struck load capacity. The time of unloading fell rapidly car by car to around two hours and two men, or four man hours at \$1.04, amounting to \$4.16 labor or \$.12 a ton for a 35 ton car. It is a saving so overwhelming that further addition of indirect costs for

gasoline, depreciation, etc., represent more detail than seems warranted. (*Cost analysis papers should include all pertinent cost factors. Contest entries are not judged on the basis of the amount of the saving effected, but on the completeness and accuracy with which the savings are substantiated. See the first prize winning paper in the issue for March, 1948, page 22.—Ed.*) Suffice it to say that previously where a 360-ton month had cost \$545.30, depending on clay conditions, it now and for a period of half a year has run in the neighborhood of \$43.20 a month. Improvements mentioned further along shade this sufficiently to cover contingencies such as major engine overhaul, which is necessitated by extreme dust conditions.

Amazing though these figures seem, there is on the board a new scheme, pending only some allied plant modifications, which will slash this figure by more than half. But first achievement must not be followed with a satisfied "now—that's done" but rather with a restless "well, that may do for now—but . . ."

While the aforementioned solution represents a substantial saving and points a real case for good material handling practice, such applications usually offer additional monetary savings through the constant search for ways and means of modifying and adapting, increasing serviceability, and thus efficiency.

## Eggs or Electrical Appliances . . .



*Richards-Wilcox*  
IN AND AROUND UP AND DOWN  
**ZIG ZAG**  
Continuous Power Conveyor

## Solves Production Problems

There is practically no limitation to the purposes for which ZIG-ZAG Conveyors can be used. Designed to carry light loads within a confined space . . . to break "bottlenecks" . . . ZIG-ZAG adds efficiency and economy to any production line . . . advantageously handles anything from eggs to electrical appliances. Find out exactly how the revolutionary R-W ZIG-ZAG Continuous Power Conveyor will benefit your production-picture. Consult our engineers at the Richards-Wilcox office most convenient to you. Write or call today.

1880 • Over 68 Years • 1948

**Richards-Wilcox Mfg. Co.**  
MANUFACTURERS OF ANY DOOR THAT SWINGS  
AURORA, ILLINOIS, U.S.A.  
Branches: New York, Chicago, Boston, Philadelphia, Cleveland, Cincinnati, Washington, D.C.,  
St. Louis, San Francisco, Los Angeles, New Orleans, San Antonio, Minneapolis, Kansas City,  
Honolulu, Seattle, Portland, Salt Lake City, Denver, Phoenix, San Jose, Sacramento, Las Vegas.



### Engineered for Economy and Flexibility

- Horizontal and vertical units alternate in a continuous chain traveling through special steel tubing.
- Complete flexibility for installation in any plant. Easily installed, easily changed to conform to plant alterations.
- SAFE—all moving parts fully enclosed.
- Low first costs. Low Power Factor.
- Standard horizontal or vertical curves—two-foot radius. (Stock load pendulants including automatic turning units available.)

### The Important Details

Addition of scarifier teeth to the scoop, made of 10 mower guards purchased from a local agricultural implement dealer, increased the amount of "bite" an average of 75 pounds. Recent modifications of the engine cooling system reduced blow-off time after dusty operations, and should present real savings on the next engine overhaul. Change of dumping controls from right to left, within the orbit of motion of the operator's free hand, made for an average of 25 minutes over-all saving on a 50-ton car.

Work is being carried on with two major tire companies in an ef-

fort to develop an anti-skid tread for use in wet clay and with sufficient abrasion resistant stock to withstand scuffing experienced in loading sagger scrap (an unglazed friable fired body similar in texture to broken brick or sewer tile). It is hoped that this development will further lower costs by increasing efficiency and reducing tire replacements.

In this connection, I want to say that the material handling man should get an extra star in his crown for persisting despite the apathetic way in which some manufacturers treat improvement requests, only to leap in with both feet and sometimes a brief acknowledgment once the changes prove out.

#### Figures Don't Lie

It is interesting, after a year of service, to look over the driver-maintained records of this vehicle. Representative sheets, included here, couple the data with some additional facts.

Form One shows an item "Haul clay from Silo—four hours, 48 loads." This was formerly done by two men. Each one shovelled, then each wheeled alternately a 250-pound buggy. A 48-load job took them eight hours, or 16-man hours, which at \$.91 an hour amounted to a labor charge of \$14.56. Adaptation in this case required only the welding of a brace across the legs of the buggy to allow purchase of the forks of the new unit. One man loaded and two buggies were in constant operation—the hauling back and forth being accomplished by the equipment in exactly four hours, or one-half the time, for a total direct cost of \$8.16 plus two gals. of gas for a round trip distance of 1468 feet.

Other jobs are also worthy of mention. Several are outside on rough terrain, hitherto inaccessible to other handling equipment because of small hard rubber tires and lack of chassis clearance.

The design and purchase of a specially built trailer added dollars of value and virtually immeasurable usefulness to this prime mover. As shown in a photograph, an old pick-

ing tank is loaded and on its way. Structural steel, bar stock, pipe, barrels and a host of miscellaneous materials can be transported practically anywhere in and around the plant. The unit easily passes down the aisles and through fire-doors—barriers to the smallest pickup truck, which in most cases could not handle the tonnage anyway.

The unit singly, or coupled to the trailer, may be sent to any one of several branch warehouses about town, acting as its own loader for

palletized loads, even supplying winch power to skid on or off the trailer any bulky loads.

Savings such as these give considerable spice to the job of the material handling engineer. They are apparent to him because he is directly involved. But when they become a matter of record under an adequate cost control system, then they tell a story which everyone can see, understand and believe. No one can minimize accurately compiled performance figures.

Yes, we stand ready to present positive proof that conveyorized handling with Steel-Parts STEEL BELT Conveyor will slash costs—step-up production. Mr. H. W. Ziegler, Factory Supt., at the Ed Roos Co., reports efficiency up 30% . . . unit cost down 10% . . . machine capacities increased 65%! And that's only one among dozens of reports testifying to the amazing results obtained with durable, rugged

all-steel conveyors, pre-engineered at the factory for your specific job. Let Steel-Parts engineers make recommendations to increase the efficiency of your materials handling methods. Mail the coupon below . . . today.

**GET THE  
COMPLETE STORY**  
Mail This Coupon Today

**STEEL-PARTS  
MANUFACTURING CO.**  
DIVISION OF BLACKSTONE  
MANUFACTURING COMPANY

STEEL-PARTS MFG. CO.  
4630 W. Harrison St., Chicago, Ill.  
Please send me complete information including engineering data and specifications on your Steel-Belt Conveyors.  
Please have your representative call to discuss our specific materials handling problems.

NAME \_\_\_\_\_ POSITION \_\_\_\_\_

FIRM \_\_\_\_\_ ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_

*In this lumber yard, mechanization brought . . .*

# 20% MORE PRODUCTION 35% LOWER COST

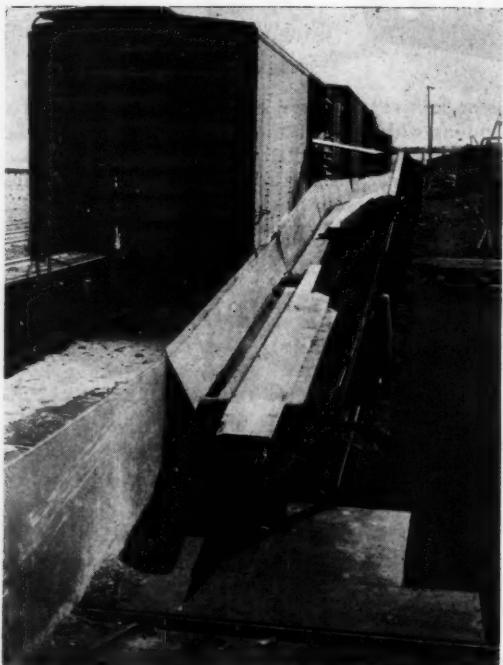
**STRADDLE TRUCKS, CONVEYORS, TRACTOR  
HYDRAULIC LIFT, CAR PULLER**

**I**N THE lumber industry, certain operations lend themselves more readily to mechanized handling than do others. Some of the difficult problems in this respect are en-

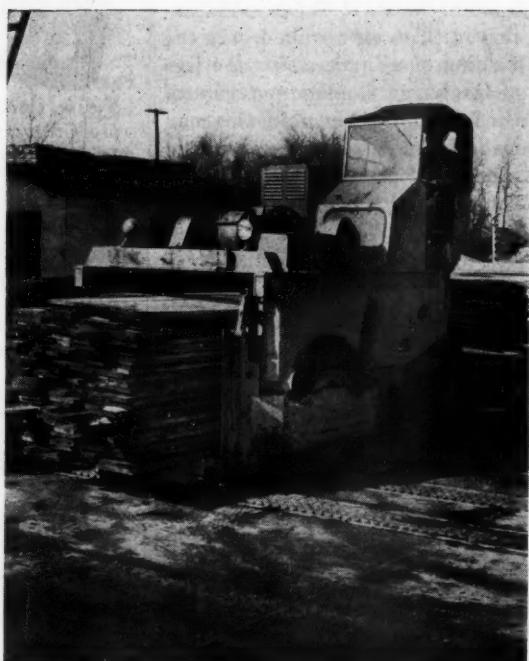
countered in the processing of rough lumber. The steps involved are car unloading, grading, sorting, sticking and kiln car loading. All of these are known to entail consider-

able manual effort and time. Nickey Brothers, Inc., Memphis, Tenn., developed methods which slashed handling cost to one-third of the former, and at the same time the plant productivity has been appreciably increased. This was the result of a careful analysis and subsequent mechanization of a number of the old methods mentioned. The present description of the company's operations indicates the industrial engineering involved in the conversion to modern operations.

Belt conveyor for car unloading. Note one of the sorting conveyor chains in foreground.

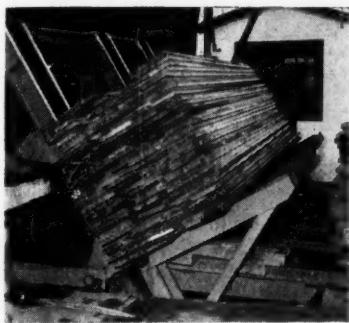


Straddle trucks accumulate and transfer loads to sticking operation. Note floor chains.



## Fast Unloading Operation

The company manufactures hardwood flooring and dimensional lumber. An average of 100,000 board feet of rough lumber is received in box cars daily. The material ranges in length from four to 18 feet, in width from two to 24 inches, and in thickness from one to two inches. As each boxcar contains approximately 16,000 board feet, six to seven carloads must be unloaded daily. This used to be a time-consuming job.



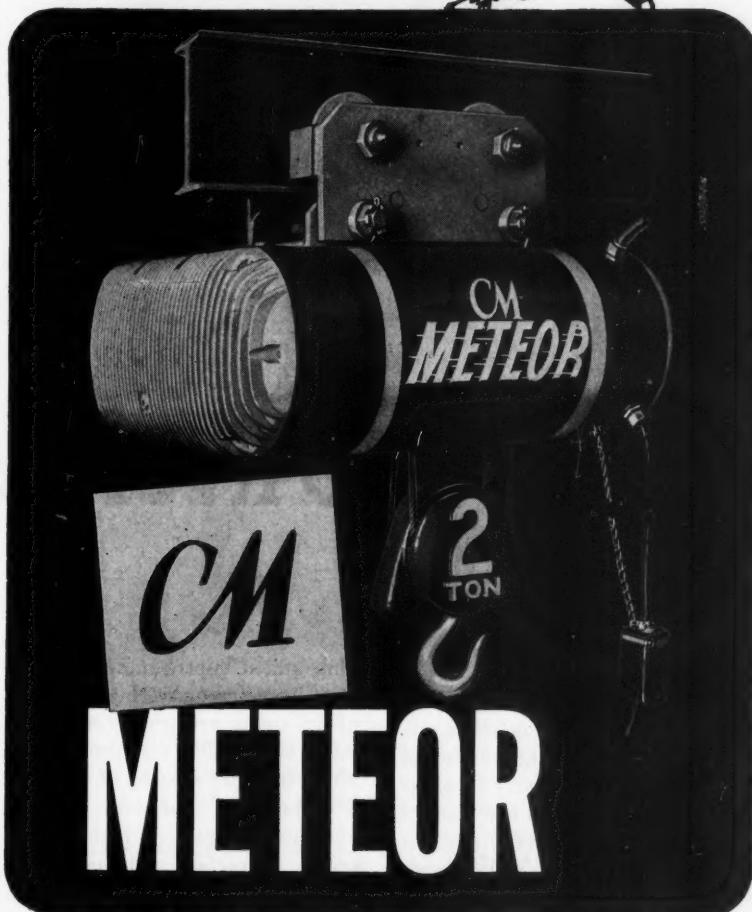
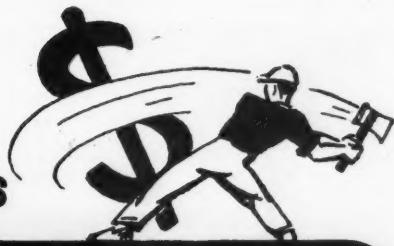
Hydraulic unit removing load from bolsters and positioning for unloading onto kiln car.

Here is how this operation was modernized. A high-speed 24-inch-wide belt conveyor was installed parallel to the railroad siding and immediately adjacent to the sides of the cars. This belt runs in a steel trough, as shown, and has a low side next to the car and a high one on the far side. Two men, stationed inside the car, unload by merely sliding the lengths of lumber into the trough. The high outer side acts as a deflector, and hence the more time-consuming careful placing of each board is no longer necessary. Through this technique, a 16,000-board-foot carload is unloaded easily within three hours by two men, which is approximately  $\frac{1}{8}$  of the time required previously.

Although four cars can be spotted next to the 200-foot long conveyor, only two are unloaded at the same time. The belt runs at the relatively high speed of 400 feet per minute with a "hurry-up" section at the end traveling at about 800 ft. per minute. This speed is neces-

(Turn to page 82)

## Watch this Electric Hoist cut handling costs



**S**EE the speedy Meteor in action and you'll agree that materials handling costs are down for the full count. This heavy duty electric hoist is an outstanding performer...a time and money saver. Helical gears, airplane type cooling, low headroom, thermal protection, only 110 volts at push button station...and speed...are but a few of the Meteor's notable features. Bulletin 142 will tell you about all of them. Better still, the Meteor itself will bring you all of them.

Capacities from  
 $\frac{1}{2}$  ton and up.  
Lifting speeds  
from 18 to 60  
feet per minute.

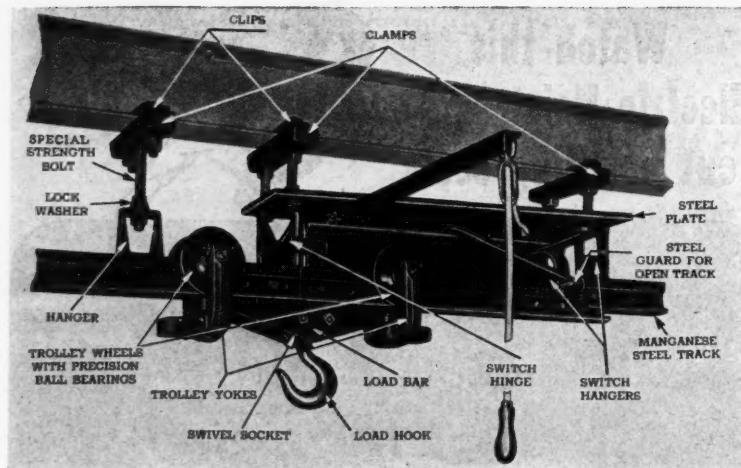
# CHISHOLM-MOORE

## HOIST CORPORATION

(Affiliated with Columbus McKinnon Chain Corporation)

GENERAL OFFICES AND FACTORIES: TONAWANDA, N. Y.

SALES OFFICES: New York • Chicago • Cleveland • San Francisco • Los Angeles



A monorail material handling installation for various types of carriers, which are described in the article which is scheduled for next month. This section is devoted primarily to the trackage, switches, trolleys, etc.

There is practically no major type of industrial rail, either as the plant's main system or as conjunction with other equipment, thus making it adaptable to all types of operations—receiving, processing, storing and shipping.

**TYPICAL EQUIPMENT** comprising a monorail system. Four-wheel trolley approaches a two-way switch. Track and switch are suspended from a building beam by a series of threaded rods.

# MONORAIL . . . overhead

## PART I

### Track Selection

**NORMALLY**, the selection of the track to be used depends on:

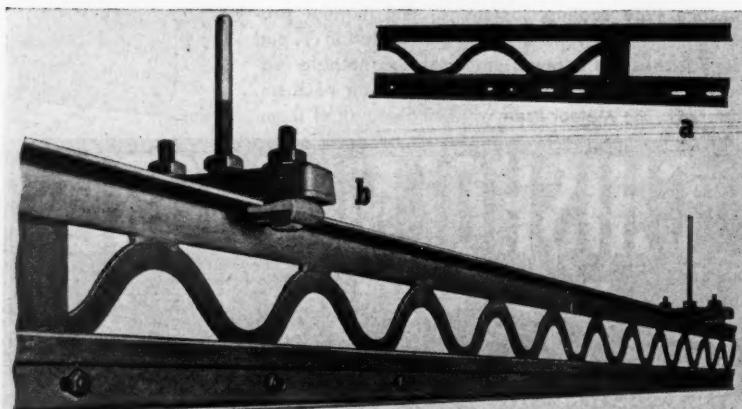
1. Size of unit loads and number of loaded trolleys which may be adjacent to one another on any part of the system.
2. Whether or not motor propelled carriers will operate on the system.
3. Distance between available supporting points, or desired distance between supports

from added superstructure. Light loads may require heavy track where spans are great, or lighter track may suffice for heavy loads where frequent spacing of supports is economical. For duty cycle, if frequency of traffic is high, for example in certain automatic dispatch systems, wear becomes a factor, and it may be more economical to use heavier equipment than

the weight of loads would normally require. Depending on the specific operation, consideration must be given for the inclusion of appropriate lifts, switches, turntables, scales, etc.

Monorail tracks are usually sections of "T" or "I" shape, rolled from high carbon manganese steel. According to Monorail Standards, released by the Monorail Manufacturers Association, the flange of the track on which the trolley or carrier wheels roll should be formed of steel not less than .40 carbon and .35 manganese and of uniform hardness. Rails are usually available in girder and truss types.

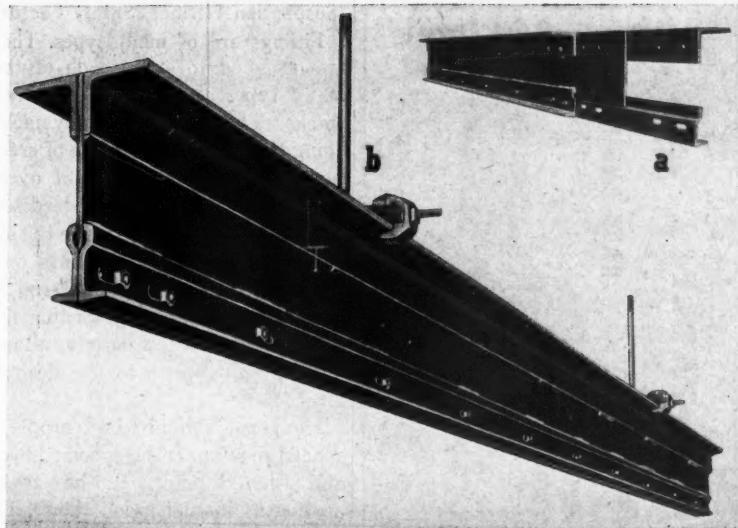
The rails may have flat running treads on the inner faces of the lower flange. Built-up girders, often used for long spans between sup-



**TRUSS RAIL**, one type of track. (B) Rail is gripped with hanger which is connected to ceiling beam with threaded rod. (A) Overlapping splice of top chord and bottom track section develops continuous beam strength.

Installation is an overhead roadbed for which are described in detail in Part II of this month. This first installment is descriptive, switches, trolleys and related accessories. The type of industry that does not use monorail system or as an auxiliary installation is mentioned. Thus monorail is extensively applied in receiving, processing, fabrication, assembly

**GIRDER RAIL**, also supported by hanger and suspension fitting (b). (A) Shows how top flanges and rail sections are joined with a lapped splice for increased strength.



# monorail trucking system

ports, are made by welding a large T-section of mild steel to the stem of the hard flange track. In some cases, the assembled rail is made up of twin sections bolted together back to back to form a solid unit.

Self-locking clamping bolts are used. This type is often used in connection with track hangers which are clamped solidly inside the rail head. In lieu of this (on sections of "I" or "T" shape),

clamps are used. Support is obtained from the grip to the top flange of the track.

## Importance Of Curves

Sections of monorail track may be bent or fabricated into right, left, or S-curves for suitable movement of trolleys along their lower flanges. They are made in standards to suit the various types of switches and for the common turns in monorail layouts. Special curves are made to suit specific installations and sometimes are bent from straight sections at the time of erection.

Curves offer the following advantages: 1. Greatly increased flexibility in track layouts. 2. Last-minute changes in layout are easily effected.

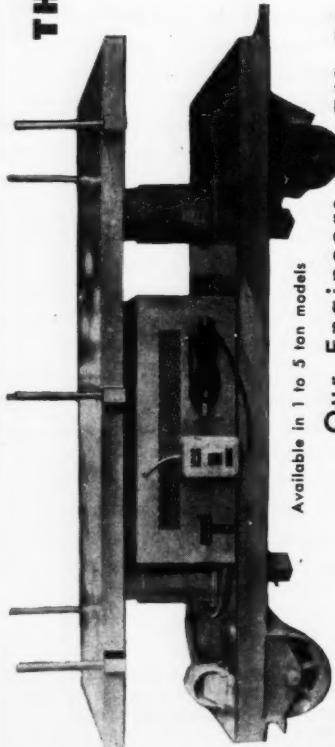
Rail benders are available and are specially valuable in the field when, at the time of erection, slight variations and adjustments may be necessary. Benders can be mounted on posts, columns, or in any other convenient manner, and the rail bent to the desired radius.

TABLE OF HANGER SPACING FOR STANDARD MONORAIL

	TROLLEY LOADS	ONE TROLLEY ONLY	TWO TROLLEYS	THREE TROLLEYS	FOUR OR MORE TROLLEYS
Aggregate Distributed Load	250				10
	500				10
	1000				8
	1500				6
	2000				5
	2500				4
Two Wheel Trolleys	3000				3½
	250	10	8	6	5
	500	8	5	4	4
	750	6	4	3½	3
	1000	5	4	3	3
Four Wheel Trolleys	250	10	8	7	6
	500	8	5	4½	4
	750	7	5	4	4
	1000	6	4	4	4
	1250	4½	3½	3½	3½
	1500	4	3½	3½	3½
Eight Wheel Trolleys	2000	6	4	3½	3½
	1000	4½	3½	3½	3½
	1500	4	3½	3	3
	2000	4	3½	3	3
	2500	3½	3½	3½	3½
	3000	3	3	3	3
	3500	3½	3	3	3
	4000	3	3	3	3

TABLE OF HANGER SPACING for standard monorail. Dimensions given are for estimating purposes only, and to give an example of distance between track ceiling supports. This sample does not cover specifications of all manufacturers.

## THE RACK HYDRAULIC TABLE



Available in 1 to 5 ton models

Our Engineers

IMMEDIATE DELIVERY

are as close as your phone

Pictured is the 5-Ton electric-hydraulic press feed table. Equipped with a remote foot pedal control, automatic overload safety factor, and floor lock. Rugged, heavy-duty construction throughout.



925 LIBERTY AVENUE  
Pittsburgh 22, Pa.

### Suspension Fittings, Safety Factor

Fittings are of many types. They are designed to grasp each of the many types and sizes of monorail tracks. These permit movement along the track, at the time of erection, to suit the location of overhead support points. Standardized clamps and fittings are made to suit the common types of ceilings and roof members. A threaded rod is often used between the ceiling fittings and the track hanger, allowing for adjustment to the desired level.

Hangers should be properly spaced to support the specified load and should support the track against undue deflection. They also provide a means for vertically adjusting the track to provide for level erection, with provision for any necessary adjustment after the system has been in operation. All suspension fittings are designed with an adequate safety factor.

Other types of fittings include cleats and buckles which are attached directly to the ceiling or any horizontal surface; rigid hangers which provide direct support to the track without any variance; wood beam brackets equipped with heavy barged nails and bolts, which are

are bolted into space, are designed as a protection against trolleys running off track ends.

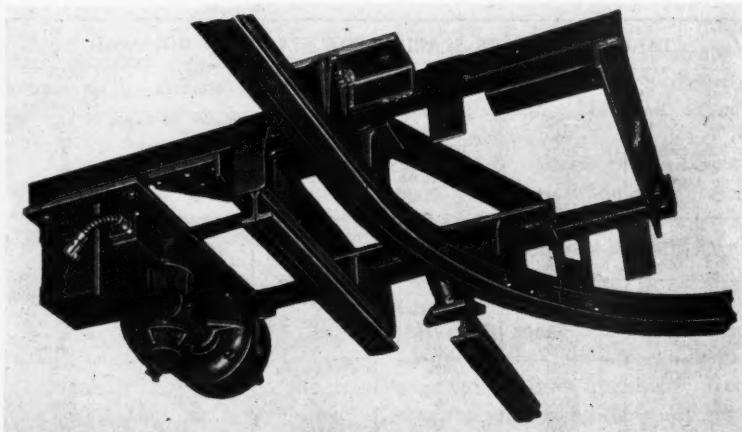
### Switches For Flexibility

Switches include the swinging tongue type, sliding type, and cross tracks. They permit transfer of traveling trolleys from tracks at right angles to each other. Additional flexibility is provided by turntables, which are described in the next section.

Safety guards are usually installed as an integral part of the switch to prevent carriers from running off open rails, regardless of the position of the switch. The moving part of the switch is designed to remain securely latched in position so that movement of the switch is possible only by the use of a hand operated pull chain or rope or by means of electrically or mechanically operated pulling devices.

Tongue switches are available in two-way and three-way models. The first allows either right-hand or left-hand movement in addition to continuous straight-line travel. Switch members to which connecting track is attached are provided with lugs fitting into notches in the track. The principle of the

MOTOR-OPERATED TWO-WAY SWITCH may be controlled from remote points or from cab units by means of a gear head motor, a part of the switch.

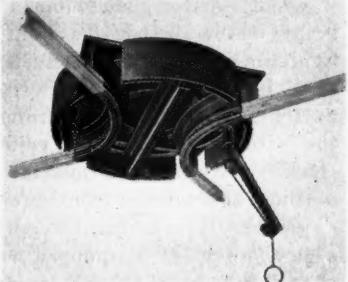


used when support is obtained from wood beams; and suspension buckles, used in connection with rods for trussing long spans or bracing against sway. End stops, which

tongue switch is that only the track section is moved to line up with the corresponding rails. "Y" switches (also offering two-way movement) furnish connection

with diverging lines of either side of the center line of the switch, but afford no straight-line travel.

Three-way switches afford both right and left-hand connection in addition to straight-line travel. The majority of these switches are equipped with latching features.



**THREE-WAY ROTARY SWITCH** permits straight-line, right or left travel between a series of connecting monorail tracks.

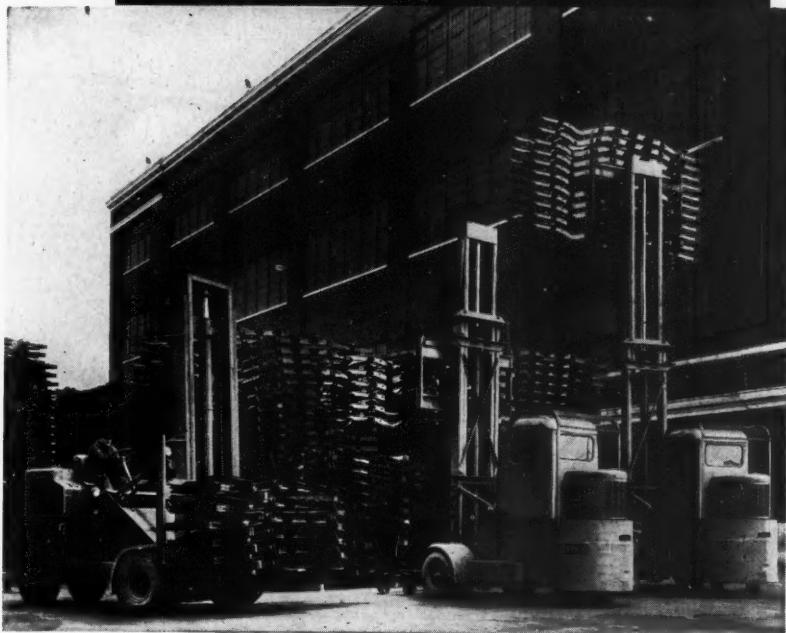
When the switch tongue is moved from the right or left-hand rail or to the center position, it latches positively in the intermediate position, requiring another pull of the rope to release the latch and move the tongue again.

Glide switches may similarly be classified as two-way and three-way. The principle employed here differs from the tongue type in that the intermediate track section is included on the switch proper, and the entire switch moves in lining up the desired members. Two-way switches employ directions of both right and left-hand in addition to the continuous center line. Positive latching is also available with glide switches.

When it is necessary for two lines of monorail to cross at right angles, the cross track switch provides for through travel in either direction or for shifting from one track to the other. By means of a cross track switch, special long load bars with a two-wheel trolley at each end can be switched from a straightaway line of travel in a single track to cross operation on parallel tracks. They are not, however, intended to serve as turntables to rotate carriers. Two pull-ropes hang from a crosstrack, and a manual pull on either of these will release the latch and rotate

# ROSS

## HEAVY DUTY LIFT TRUCKS



### **chosen by A. O. SMITH CORPORATION, nationally known manufacturer, to handle automobile frames**

Cost of handling automobile frames has been drastically reduced since installation of ROSS Lift Trucks at A. O. Smith Corporation, Milwaukee, Wisconsin. Formerly handled singly, one man and a ROSS Lift Truck now handle and stack the bulky frames in unit loads of six or more at a time! And the job is done with far greater safety because the need for cable-riggers on the pile has been eliminated.

Hydraulic steering makes the operator's job easier and pneumatic tires assure all-weather indoor-outdoor operation.

ROSS Lift Trucks can simplify your handling problems and reduce your costs even as they have done for A. O. Smith Corporation. Get all the facts.

Rely On  
**ROSS**

### **THE ROSS CARRIER CO.**

280 MILLER STREET, BENTON HARBOR, MICHIGAN, U.S.A.  
Direct Factory Branches and Distributors Throughout the World

See us at Booths 826-827 Materials Handling Exposition, Philadelphia—January 10-14



## Newton's Law Still Holds Good

Gravitation doesn't appear as a plant expense but it's a big factor in keeping costs up. Not even a feather will raise itself into working position, move sideways or deposit itself where needed. Human or steel muscles are needed to lift and move raw materials, semi-finished goods and finished products.

Where heavy loads are concerned, plant engineers don't depend on human muscles, but think in terms of a Shepard Niles overhead traveling crane. With a multitude of sizes and types available, there's bound to be one to fit your own needs—and a trained, experienced engineer of America's leading builder of overhead traveling cranes will help you select the one best fitted for your needs.

No matter what size or style Shepard Niles overhead traveling crane is selected to do your job, you can depend on sound design, rugged and precise construction, reserve capacity and economical, trouble-free operation year after year.

★ Shepard Niles engineers may feel an electric hoist is better fitted for your needs than an overhead traveling crane. Their recommendations are unbiased because Shepard Niles makes both. Only the type crane or hoist best suited for your job will be recommended.

**Shepard-Niles**  
CRANE & HOIST CORPORATION

466 SCHUYLER AVENUE • MONTOUR FALLS, N.Y.

the track to the opposite position.

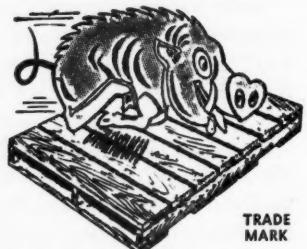
While many switches are actuated by manual pull ropes, conveniently reached from the floor level, certain types are also motorized. They may be operated from remote points or from power driven cab units.

One manufacturer offers a two-way motor-driven glide switch. The switch throw is positive from a rigid arm anchored to an actuating cam. By passing over limit switch buttons, this cam also determines the extent of throw for perfect track registry and is adjustable at all times through the motor brake.

Another type is the three-way rotary switch. It is equipped with curved members as well as the standard cross-pieces, which permit trolleys to run onto rails at a 90° angle to the track on which they were originally riding.

### Turntables Shunt the Loads

Assemblies consisting of monorail track sections mounted on center pivots or circular tracks, and which will receive and rotate with



### Razorback Pallets

*are made in the*

### MOST MODERN PALLET PLANT

*in the nation!*

When you buy Razorback Pallets you get the *best* . . . but straight-line production keeps our prices competitive with ordinary pallets! Manufactured to specifications and shipped when promised! Write us or see our representatives in major cities.

### ARKANSAS PALLET CORP.

Plant and Sales Office in  
PINE BLUFF, ARKANSAS  
P.O. Box 794-A Phone 6474

NOVEMBER, 1948 • FLOW

monorail trolleys, are referred to as turntables. One or more monorail runs radiate from the turntable for entry and removal of trolleys. They are designed for turning carriers end for end on a monorail system, or for switching carriers between several radiating tracks.

Turntables are especially useful when a direct right angle turn is desired, where conditions are so crowded that the placing of a group of standard switches is impracticable. The shifting or revolving member, supported by bearings, operates easily and smoothly while carrying a trolley. Swivels can be provided between trolley and load, so that the turntable can operate without changing the load's position.

Turntables are available in both standard and larger sizes in order to effect longer trolley clearance and greater load carrying capacity. Safety guards are provided to prevent trolleys from leaving open track ends. Tracks are also equipped with locking devices, such as those furnished on switches.

Turntables are useful devices for simplifying monorail arrangements in certain operations. One turntable, for example, may receive all loaded carriers emerging from a manufacturing department, then shunt them to a feeder line from which simple pull switches connect to numerous parallel storage rails. In this particular example, the feeder line extends to the left and the right of the turntable. However, turntables offer certain limitations in that the trolleys must be stopped and started. Travel is uninterrupted through switches.

#### Monorail Lifts—Vertical Movement

Monorail lifts are sections of track, inserted in continuous lines, which receive whole carriers and lower and raise them, as for dipping into tanks for processing. Vertical movement of the dipping section is accomplished by means of a hoisting unit built into the structure. Electric hoists and hydraulic or pneumatic cylinders are commonly applied. Operating in struc-

(Turn to page 52)

# Production Machinery .....



## NOT just auxiliary equipment

*Logan Apron Conveyor, moving at a fixed speed, constitutes the basis for an efficient assembly line for coal and wood heaters in a nationally-known plant. Final parts manufacturing operations are completed in the far rear and heaters are then assembled at eight stations along the conveyor run. Apron conveyor discharges to Logan Rollers in foreground, which lead to packing and shipping operations.*

"Catch-as-Catch Can" production has been replaced in many industries by orderly movement of raw materials and parts-in-process, through practically every stage of manufacture, assembly, packing and shipping via Logan Conveyors.

Materials are fed to machines, or to processes, in a continuous flow, thus permitting full-time use of the facilities . . . no waiting for "the next batch" of material. And since deliveries are made to operators at convenient working height, there is no time-wasting and fatiguing lift, bend and stoop for shop personnel. In this way, Logan Conveyors have become an integral part of production machinery . . . not just "auxiliary equipment."

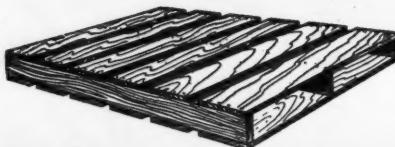
Probably Logan can help you lower manufacturing costs by improving production flow in your plant. Write for literature.



# Logan Conveyors

LOGAN CO., INC., 558 CABEL ST., LOUISVILLE 6, KY.

# ON THE PALLETS



## NEWS · VIEWS · TRENDS

THE 1949 edition of the Material Handling Exposition will be held in Philadelphia's Convention Hall, January 10 to 14 inclusive. The show has, in three years, become one of the largest annual industrial expositions in the country. To date, the show management has received registrations for over 200 exhibitors, with a complete sellout expected by show time. This year's show will be jointly sponsored by the management and material handling divisions of the American Society of Mechanical Engineers and the Material Handling Institute. The ASME groups will conduct a five-day conference on material handling concurrently with the Exposition, and a material handling theatre will exhibit late films on handling subjects. Make plans to attend now. Get set for the third—the Third Annual Material Handling Exposition.

EDWIN J. HEIMER, former president Barrett-Cravens Co., has joined Clapp and Poliak, Inc., exposition management, as vice president in charge of its newly opened San Francisco office. Heimer was associated with Barrett-Cravens for 29 years and directed the campaign which won that company the Associated Business Papers 1946 industrial award. He was chairman of the National Material Handling Show in 1947 and 1948, has served on exposition committees in many industries, and is a member of the Exhibitors Advisory Council.

THE American Management Association has announced the resignation of Henry J. Howlett, secretary of the AMA for the past 13 years, to become president of the Container Laboratories, Inc., packaging and packing engineering consultants. Howlett has directed the AMA's National Packaging Exposition and will continue to be active in this function as a member of the planning council of AMA's packaging division.

HARRY H. BARBER, chairman of the board of the Barber-Greene Co., manufacturers of material handling machinery, died recently. He was one of the pioneer designers of modern construction equipment, and retired as president of the company in 1945 to become chairman of the board.

FREDERICK C. GIFFORD, former executive and director of Acme Steel Co., died recently. Gifford

came to Acme in 1918 after serving as secretary of the National Wooden Box Association and as emergency director of the Wooden Box Industry during World War I. He retired from the company in 1941 because of ill health.

"HANDLING Adds Nothing to a Product but Cost" was the subject of a recent talk by J. L. Shields before the American Society of Tool Engineers. A description of material handling was given with examples. Handling in the average plant prior to World War II was described, also the effect of the recent war. The subject was brought up to date with modern adaptations. A discussion of various material handling equipment, capacity, use and comparisons concluded the meeting.

A MATERIAL Handling and Packaging Conference having far-reaching significance to industry, the armed services, and the nation, was held for leading industrialists and military personnel at the Naval Supply Depot, Bayonne, New Jersey. The conference was sponsored by the Navy's Bureau of Supplies and Accounts and the Navy Industrial Association. Recent techniques developed by the Navy and the Navy Association were emphasized. Standardization of equipment, utilization of the palletized or unit load, and the use of mechanized material handling were stressed.

U. S. RUBBER Co. has been awarded a contract to supply 12 miles of conveyor belt for the \$100 million Hungry Horse Dam which will be constructed across Flathead River near Devil's Elbow, Montana. The belt will transport approximately 5,600,000 tons of sand and gravel to the dam site from gravel deposits located five miles away. Ten sections of belting, each one mile long, will be used for the main conveyor lines. The majority of the belting will be 30 inches wide. About two miles of belts in miscellaneous sizes will also be used on the project.

CLEARANCE of air express and freight shipments through Mexican customs has been reduced from days and weeks to a matter of minutes. This has been made possible by the establishment of a new customs office at the Torreon airport, which is owned and

(Turn to page 81)

R  
m  
sc  
in  
Tu  
An  
do  
  
cia  
br  
1  
2  
3  
4  
5  
  
For  
com  
we  
cou  
SHIN

NEW

# How to Save five ways on Packaging

**Read how Acme Steelstrap enabled maker of aluminum garage doors to save materials, labor, freight costs, inventory, and damage claims.**

Tubular Aircraft Products Company, Los Angeles, make these popular aluminum garage doors.

Management considered their previous method of packaging too slow and expensive.

After consulting with an Acme Shipping Specialist, the company adapted Acme methods to bring about this 5-way saving:

- 1 Acme Steelstrapped telescope corrugated containers bring a saving in materials.**
- 2 Packaging is easier and four times faster for big saving in labor.**
- 3 Reduction in package weight means saving in freight charges.**
- 4 Same precut corrugated board used in carton will package one to four-door shipments for reduction in package materials inventory.**
- 5 Package and doors reach customers clean, good-looking, undamaged for reduction in damage claims.**

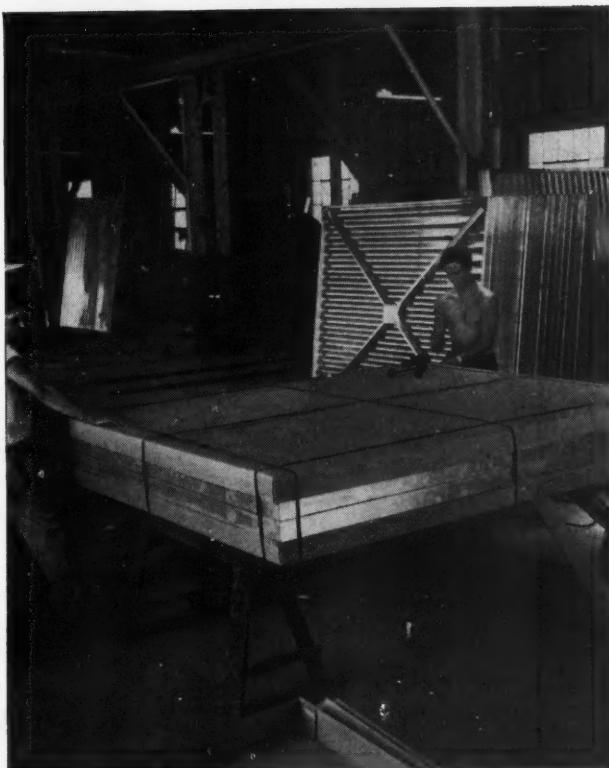
For details on how we have helped many other companies get comparable savings—and how we can work with you—just clip and mail the coupon for the new free booklet, "SAVINGS IN SHIPPING."

STRAPPING DIVISION

**ACME STEEL COMPANY**

*Acme Steelstrap*

NEW YORK 17 ATLANTA CHICAGO 8 LOS ANGELES 11



**FIVE-WAY SAVING IN ACTION.** Acme methods and tools and Acme Steelstrap make this package of four aluminum garage doors "Bound to Get There."

**MAIL THIS COUPON TODAY**

Acme Steel Company, Dept. F-118  
2838 Archer Avenue, Chicago 8, Illinois

Please send me a copy of your case history booklet, "SAVINGS IN SHIPPING."

Name \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ Zone \_\_\_\_\_ State \_\_\_\_\_



Doc Steelstrap®

ACME STEEL CO.  
CHICAGO

## MONORAIL

(Continued from page 49)

tural towers, either open or enclosed, they may be used to transfer carriers from a monorail system on one floor to a system on any other level of the building. In this way loads can be raised from floor to floor without rehandling from the original carriers. Discharge of carriers from the lift, return of lift section to loading level, as well as

complete cycles of operation are accomplished by simple automatic devices. Here, too, safety features protect all open track ends.

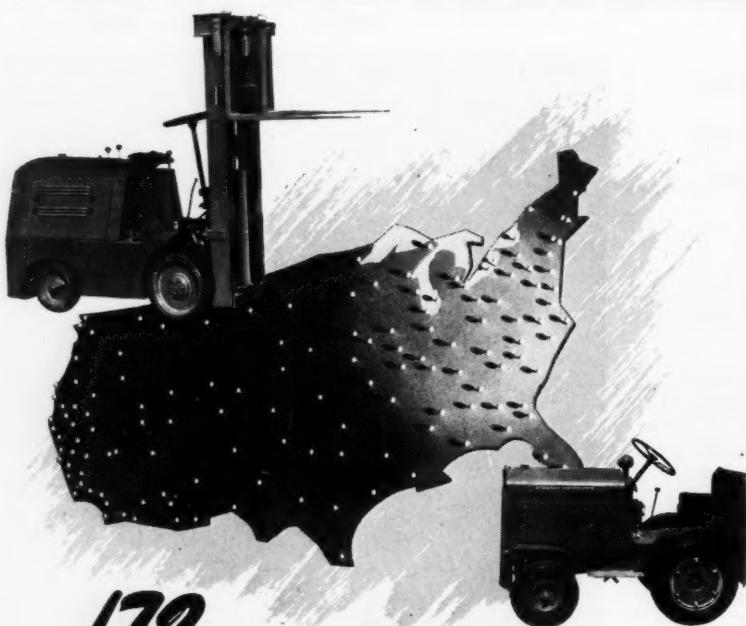
### Trolleys and Suspension Fittings

Successful operation of an overhead handling system depends largely on the parts that move. The most important considerations with respect to trolleys are strength and ease of propulsion. Trolley wheels are single flanged units of hardened steel or chilled cast iron,

fitted with anti-friction bearings, stub axles, and lubrication fittings. Wheel assemblies may be replaced conveniently. In many instances four or eight-wheel trolleys are equipped with bumpers so that two or more of them may be pushed along the track, one against the other, without binding the wheels. Swivel joints are installed for smooth travel around curves.

Trolleys are available with two, four, and eight wheels, with capacities ranging from 250 to 12,000 lbs. Each pair of wheels is mounted in a forged steel or malleable iron yoke, with its flanges spaced to suit the running flange on the track. A four-wheel trolley consists of two two-wheel trolleys carrying the ends of a load bar, or of four wheels mounted in a single, rigid frame. An eight-wheel trolley consists of two four-wheel trolleys carrying the ends of a longer load bar. All wheels take equal share of the burden.

Load suspension fittings distribute the carrying weight evenly to all wheels of the trolley. When four-wheel trolleys are used, hooks, eyes or swivels are attached to the load bar carried by the two pairs of wheels. With eight-wheel trolleys, the fittings are attached to the main load bar which itself is attached to the shorter bars. The load itself may not come in actual contact with the fittings, but may in turn be supported by slings, grabs, buckets, skips, links, etc.



## 172 warehouses FOR SHOP MULE PARTS!

THAT'S WHY SERVICE IS SO MUCH FASTER  
ON SHOP MULE PARTS THAN FOR ANY  
OTHER INDUSTRIAL TRACTOR

Think of the savings in down time alone when normal replacements are necessary! And, too, 93% of possible replacement parts are standardized with International Harvester parts. And another thing—New pistons and rings—already fitted in new cylinder sleeves (*all in one sealed package*)—provide virtually a new engine for about  $\frac{1}{2}$  the cost of the usual re-bore job. This feature alone means an average savings of several days lay-up time.

Such Super-fast service on necessary replacement parts is only one reason why 73 industrial fields use famous Shop Mules. Send for specifications and operating data showing how Shop Mules and Shop Mulifts can help solve your problems. Just tear out this ad and mail with your letterhead and name—today!

**W. F. HEBARD & CO.**

336 WEST 37th STREET, CHICAGO 9, ILLINOIS



### Electrification

While some trolleys are moved manually by operators, or used in conjunction with the gravity principle, many are powered electrically. Electrification is also necessary when powered hoists must be used. When a system is operated with electric carriers, electric power is supplied to these units by means of conductors, mounted parallel to the rail throughout its entire length. They are held by means of insulating supports so that the conductor bars will be properly spaced electrically.

Monorail manufacturers follow standards which are designed for economy of operation with safety. Ingenious, time-saving electric devices are available. An example are automatic door opening and closing devices for operations where electrified rails extend through doorways. These are usually used in conjunction with automatic dispatch units, which are described in next month's article.

#### Special Equipment

There are many types of auxiliary equipment which can be used in conjunction with monorail systems. They include scales, hoists, tractors, and others. A simple monorail section, long enough to hold a carrier, can be inserted in the track system and attached to any standard weighing mechanism. Loads travel over the section in original containers and are weighed by manual or automatic operation of the scale. Accurate control can be maintained instantaneously with no rehandling.

Hoists are an integral part of

**LANHAM**  
FOR  
**LIFETIME**

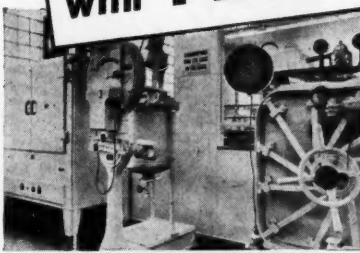
*Sectional* **BINS**

LOCK CORNER CONSTRUCTION  
INSURES LONGER WEAR PREVENTING BOLTS FROM PULLING THROUGH END OF WOOD.  
FULL LENGTH CORNER ANGLES TO TOP OF BIN TO PROTECT LUMBER  
Also PERMANENT BINS WELDED TO SKIDS - SPECIAL SKID BOXES AND TIERING BINS

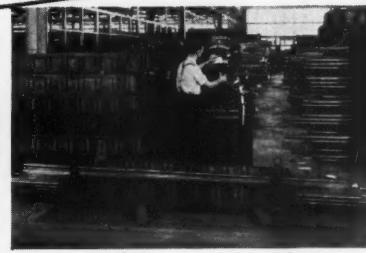
**LANHAM**  
TWELFTH AND MAGNOLIA STS.  
LOUISVILLE 10, KENTUCKY



**STOP ERRORS NOW**  
with **PRINTWEIGH** Scales



Chemical laboratories depend on Printweigh accuracy.



Costly errors in materials eliminated by Printweigh.



Printweigh keeps stock room records RIGHT!



Prints BIG figures—ACCURATE weights—with split-second speed!

- Control your costs with Toledo PRINTWEIGH Scales—the modern answer for weighing-bookkeeping problems of industry! No human mistakes in reading, remembering and recording can slip in. Get set now with PRINTWEIGH speed and accuracy . . . keep weight records right in receiving, shipping, batching. Write . . . Toledo Scale Company, Toledo 12, Ohio.

*Send for this* →

New illustrated bulletin No. 2021 shows Better Ways to control costs.



**TOLEDO**  
HEADQUARTERS FOR SCALES

many monorail installations. They are mounted on four or eight-wheel trolleys, and their horizontal movement is controlled by the same power which motivates the trolley. Vertical movement may be controlled by electricity, motor, air cylinder, or manual operations.

Special equipment is determined by the needs of the individual plant. Consultation with competent engineers is advisable whether special or standard monorail equip-

ment is being considered. Plans should be thoroughly studied in relation to the points listed under "Track Selection". When an installation is made with a complete knowledge of the job to be done, the effort will be well rewarded in time and cost reduction, a minimum of physical effort, and faster and more efficient handling.

There is practically no limit to the possible arrangements of overhead trackage for various layout

and production requirements. It may consist of a continuous straight line, one or several closed loops, a series of parallel rails connected by cranes, turntables, or switches, or an intricate network of crossing tracks, with branches extending over side areas. The latter may serve receiving, storage, fabricating, processing and shipping operations of an entire plant. Monorail systems also frequently integrate several buildings of one plant.

Indeed, the flexibility of monorail is sometimes not completely understood. This is even possible with a single-track system, on which several types of carriers are operated. Manually propelled carriers can be used over sections where point-to-point service is required on short moves. This may be either in fabricating or in temporary storage. On the same rail, from the place where their serviceability ends, electrically operated floor-controlled or cab-controlled carriers can continue. Then, on a long run between buildings or departments (continuing along the same rail) an automatic dispatch unit can be sent along the way unattended. The various types of rolling equipment will be described in next month's article.

#### ACKNOWLEDGMENT

The data and photos appearing in this article were furnished through the courtesy of the following companies: The American Monorail Co., The Louden Machinery Co., and Cleveland Crane and Engineering Co.

#### TIME STANDARDS . . .

(Continued from page 26)

ment of standards was presented by certain line feeding operations. One detail in this respect is the determination of trips that may have to be made in cases where the floor space is not adequate for complete pallet loads of material, or where the nature of the product (as very small washers) makes space allocation difficult. This part of the program is being studied.

#### Benefits and Special Considerations

The major benefit is of course in the control obtained over these in-

**DARNELL  
CASTERS & WHEELS**

direct operations which were heretofore not considered subject to such control. Thus the supervisor of the non-productive receiving and disbursing operations has the same advantage as the supervisor of the direct or productive functions. Now the non-productive supervisor, too, can check his operators' performance against his standards. The specific advantages, set out in the six major points listed at the beginning of this article, leave no doubt that the resultant reward makes the effort worth-while.

Any innovation must overcome the hurdle of inertia, the opposition offered by people with skeptical attitude toward anything new. We, at Cadillac, were fortunate in the cooperative attitude of our supervisory operating personnel. The supervisors received a thorough course of training in the use of the standards system. This training did two valuable things. It gave the men a better understanding of the services of the Standards Department, and it helped the supervisors to recognize those situations in their own departments which may have been causing inefficiency.

In the early days of the new system, the weekly percentage of efficiency was well below one hundred percent. But after some weeks of experience with the system the percentage went to one hundred percent, and at times it goes slightly above this figure.

Supervisors are no longer harassed by a haphazard obligation to "keep men busy". The established standard for each job makes manpower allocation a matter of applying intelligent controls, which gets the work done without confusion or waste effort. The yardstick of time standards has eliminated guesswork.

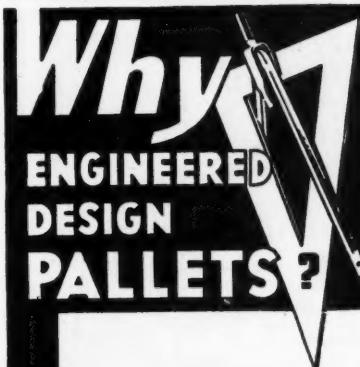
The work is easier for the men, too. The original survey considered effective handling equipment as well as methods, and better tools were provided wherever necessary. As a result, strenuous lifting tasks and other forms of physical exertion were eliminated. A further consequence is that the operating personnel is making efforts to beat

the standard by suggesting better ways of doing the work. A number of these suggestions were accepted after test and proved most valuable in terms of easier and more economical performance.

Each supervisor gets an efficiency report daily, and thus has an immediate check on performance in his department. Lapses can be checked, and corrective measures applied at once. In effect, time standards amount to a contract to perform a job at a given cost, which is essential to a profitable operation.

I believe the results obtained amply demonstrate that indirect operations can be timed—successfully.

In the September FLOW article, New Light on Neon Sign Fabrication, page 30, the following credit line was inadvertently omitted from photos: Building by the Austin Co., Engineers and Builders.



**ENGINEERED DESIGN** pallets are the money-makers in your warehouse plan because they use only the minimum of space necessary in handling your product economically and efficiently.

Write, wire or phone today for free estimates on the pallet that is manufactured to fit your product.

*Pallets Incorporated*

Manufacturers of  
**ENGINEERED DESIGN** Pallets  
GLEN FALLS, N.Y.

## TALKING PROFITS?



Then let us give you the full story on RapiStan Equipment.

### POWER BELT UNITS

There's a complete range of portable and permanent belt units for loading, unloading, stacking, boosting gravity lines or floor-to-floor handling.



### FLOOR AND HAND TRUCKS

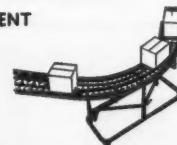


All-steel, all-welded Wheel-Ezy® hand trucks have steel, rubber or plastic wheels.

Floor trucks have patented corner construction for heavy duty service.

### GRAVITY EQUIPMENT

Get Rap'd-Roller® for heavy jobs, Rapid-Wheel® (in steel or aluminum) where you want maximum portability. Full line of accessories (switches, spurs, etc.)



### STEEL-FORGED CASTERS

The exclusive process of flame hardening means bearing races give longer service under the roughest use.



### MAIL THE COUPON TODAY!

Get complete details on

**RapiStan**  
PROFIT BOOSTING EQUIPMENT  
Send coupon for free bulletins

THE RAPIDS-STANDARD CO., INC.  
377 RapiStan Bldg., Grand Rapids 2, Mich.

Send bulletins on the equipment checked

Portable Belt Units      Rapid-Roller Conveyor  
Permanent Belt Units      Floor and Hand Trucks  
Rapid-Wheel Conveyor      Steel-Forged Casters

Name .....

Address .....

City..... Zone.... State.....

The HEAVIER the PULL  
the GREATER the GRIP

with this Ingenious  
Wedge Lever Principle

**MERRILL-VOLZ CLAM?**

for raising, lowering and conveying  
any Flat Surface Metal Sheets,  
Plates, Drums, etc.

Drop Forged throughout—  
Fool-proof Powerful—  
of Special Steel.

Sizes—  
½, 1, 3 and 6 Tons.  
Larger sizes  
to order.



Write

**MERRILL Brothers**

56-20 Arnold Avenue Maspeth, N.Y.

**MODERNIZING A WAREHOUSE**

(Continued from page 34)

personnel; the other a regular inter-plant telephone system connected with each floor as well as key personnel. In cases of urgency, the loud speaker permits cutting in on key personnel when inter-telephone communication is being used. Plans are now being made for telephone units to be placed on elevators, permitting communication while they are in motion. This will save many costly movements.

More detail could be given on innovations that were effected, but this outline of the major methods developed will suffice to show the approach taken to the over-all conversion problem. The economies of pallet handling are inherent in such an operation; but, depending on the effort made, the results can be mediocre or outstanding. The consistent study of all the ramifications and possibilities, together with the development of adequate

**CONSULTING  
ENGINEERS  
DIRECTORY**

**MATERIALS HANDLING  
ENGINEERING**

By a group of practical engineers, thoroughly experienced in all types Materials Handling, in production as well as warehousing. Further information without obligation.

**GEMAR ASSOCIATES**  
222 E. 46th St., New York 17, N. Y.

methods tailor-made for each requirement, put the outcome on the "outstanding" side as far as the economies are concerned that are ultimately obtained.

Final call . . . the Flow Cost Analysis Contest closes November 15. Get your entry in the mail immediately.

Here is  
an IMPROVED way to  
HANDLE MATERIALS and  
POSITION WORK

**LYON-Raymond**  
Hydraulic  
**HIGH-LIFT TRUCK**

Modern welded tube and formed plate construction, designed for strength, rigidity and safety. Weighs only half as much as an ordinary tiering truck of comparable capacity.



**1. LIFTS & TRANSPORTS**  
Will pick up a skid load as handily as the usual type of lift truck. Easily transports capacity loads and can be steered into any space accommodating its width.

**2. SUPPORTS**  
An adjustable support for overhanging work on drill presses, shears, cut-off machines, punch presses, etc. Serves also as a feed table for many operations. Secure floor lock.

**3. LEVELS**  
Exact leveling for changing dies in presses. Ideal for transporting heavy die sets, fixtures and tools to and from storage bins.

**4. POSITIONS**  
Adaptable to positioning work in lathes, loading and unloading heavy work from other machine tools. Quicker and safer than with a helper and chain hoist.

**5. LOADS & UNLOADS**  
One man can do the work of many in loading and unloading freight. Especially convenient where shipments are delivered to curb or where docks are not available. Hydraulic operation assures ease and safety.

**6. TIERS**  
An easily maneuvered truck, adaptable to tiering. Among other uses it serves as an adjustable work table for machining, assembly and general toolroom work.

Write for Bulletin 136.  
Exhibiting at National Materials  
Handling Show Philadelphia

**LYON-Raymond**  
Corporation

737 Madison St. Greene, N.Y.

**MICRO  
LEVER-DOLIES**

SAVE TIME, LABOR  
AND MAN-POWER

JUST WHAT  
YOU'VE BEEN  
LOOKING FOR

THEY'RE  
REASONABLY  
PRICED AND  
GUARANTEED

3  
HANDY  
SIZES  
TO CHOOSE  
FROM

Lift  
Easy &  
Roll Fast

High  
Leverage  
Ratio

MADE OF  
THE BEST  
MATERIALS

Usually  
Purchased and  
Used in Pairs

Write for  
Descriptive  
Circular

**MICRON, INC., DEPT. F.**

BETTENDORF, IOWA

L R

## *Special Equipment*

FOR THE EFFICIENCY OF YOUR  
MATERIALS HANDLING



Designed and built to your specific needs, Fab-Weld all-steel equipment means top economy, strength and durability. Trucks, dump hoppers, skids, racks and bin boxes are examples of Fab-Weld geared-to-the-job engineering.

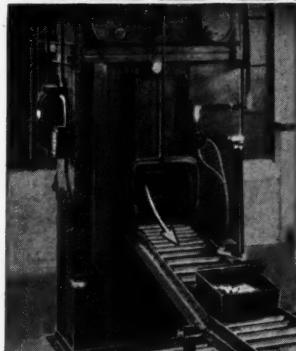
Write our Materials Handling Division for full details. Representatives in all principal cities.

**FAB-WELD**  
CORPORATION

RICHMOND STREET or PICKWICK  
PHILADELPHIA 34, PA.

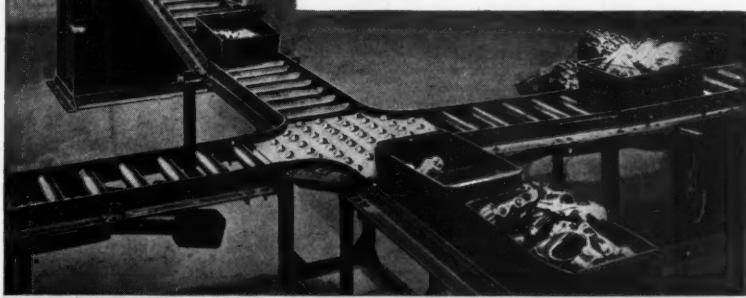
This was a back-breaking, time-consuming job...before the

# **OLSON CONVEYOR SYSTEM** took over!

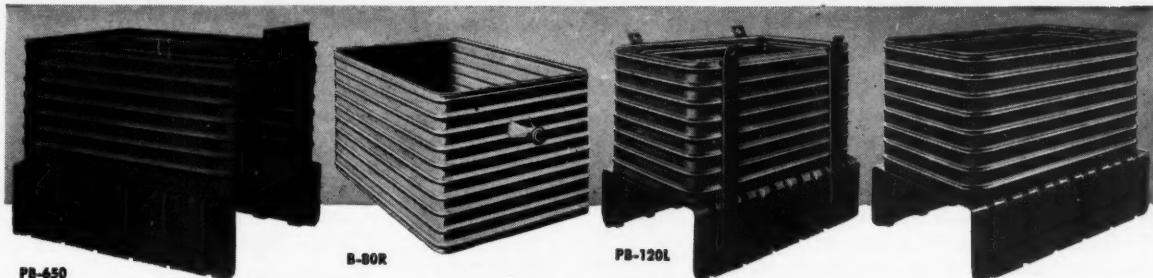


Now, a Subveyor automatically elevates and discharges the tote boxes to gravity conveyor lines . . . which in turn carry them to various manufacturing departments. An Olson Conveyor System can solve your intra-plant handling problems, no matter how complex.

**Write for Free Catalog of Models**



**SAMUEL OLSON MFG. COMPANY, INC.**  
2426 Bloomingdale Rd. Chicago 47, Ill.



**WIDE RANGE OF TYPES AND SIZES**  
*Assures Efficient Truscon Steel Box Performance*



P-106

**Standard Tote Box**—One-piece drawn steel box manufactured from 16 gauge cold rolled steel. Used in handling miscellaneous small parts. Boxes are so designed that nesting is practical and easy.

Dimensions: 12" x 18" x 6 1/4".

● The need of your particular materials handling and storage operations can be met efficiently with one or more types from the many Truscon Steel Box and Skid models. These can be used for a wide range of parts or finished products, for quick, labor-saving movement by hand- or power-lift trucks or cranes. Let us give you the benefit of our experience in making materials handling and storage easier and more economical for you. Write for illustrated catalog on Truscon Steel Boxes and Platform Skids.



# **TRUSCON STEEL COMPANY**

PRESSED STEEL DIVISION • 6202 TRUSCON AVENUE • CLEVELAND 4, OHIO  
SUBSIDIARY OF REPUBLIC STEEL CORPORATION



FAMOUS QUOTES

HISTORICALLY SPEAKING

"ALL FOR ONE, AND  
ONE FOR ALL"\*

GENERALLY SPEAKING

\*\*\*\*\*

**"the container is part  
of the product"**

. . . it's more than a slogan, more than a catch phrase—it's your positive assurance of a better container for your product. Better because General Engineered shipping containers assure protection and economy by combining strength with light weight. When needed, special inner-packing, blocking, and bracing are also prescribed.

Furthermore, the container and the product can frequently move down the production line together—as a unit—saving time and man-hours!

General boxes are engineered to the packing requirement; they are actually "a part of the product." For further details on this important subject, send for your free copy of "The General Box."

\**The rallying cry of Athos, Porthos and Aramis, the Three Musketeers, made famous by the great novelist Alexander Dumas.*

**GENERAL BOX COMPANY** . . . engineered shipping  
containers

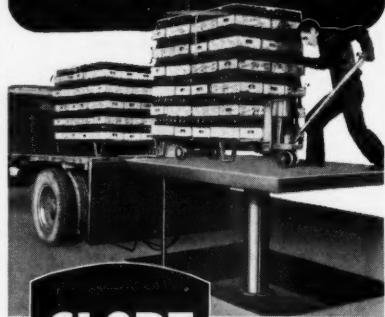
\*\*\*\*\*

GENERAL OFFICES:

60 W. Illinois St., Chicago 10

DISTRICT OFFICES AND PLANTS: Brooklyn, Cincinnati  
Detroit, East St. Louis, Kansas City, Louisville, Milwaukee  
New Orleans, Sheboygan, Winchendon, Natchez.  
Continental Box Company, Inc.: Houston, Dallas.

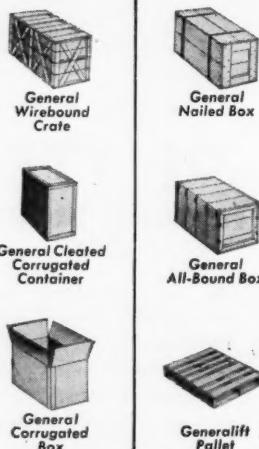
# LOAD TRUCKS FASTER!



**GLOBE  
LOADING  
LIFT**

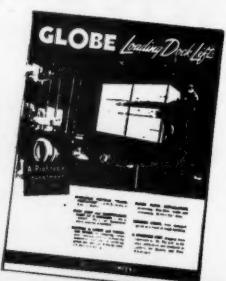
CUTS  
COSTS  
*in*  
HALF

You can move goods in and out 50% faster with a Globe Loading Lift. In your plant or on the dock, it saves manpower, time, and money. Lifts loads to truck level, or from one floor level to another. Saves all that slow, costly hand lifting. Lifts 6,000 lbs.; any rise up to 58 inches. Platform 6' x 8'. Hydraulic or electric. Low installation cost, easy to operate.



GET THIS  
BULLETIN

Write today for  
illustrated Bulletin F-2,  
showing the time, money,  
and manpower  
this modern lift  
can save you.



**GLOBE**  
LIFTS and ELEVATORS  
GLOBE HOIST COMPANY  
PHILADELPHIA 14, PA. DES MOINES 6, IA.

# PACKAGING MECHANICS SECTION

A regular monthly section in which are presented solutions to the problems of efficient filling and handling the boxes, cartons, bags, bottles, cases, etc., used in commerce and industry.

## C O N T E N T S

WORLD'S LARGEST NAILING MACHINE—nails box covers 168 inches wide at a leading glass plant. Box Production was upped considerably.....	60
FILLING RICE IN NON-RIGID CONTAINERS—a recent development pioneered by a progressive company in order to meet the consumer demand for a large-size, economical package .....	62
PACKAGING AIDS THE ICE INDUSTRY—the upward trend of prepared ice sales is largely dependent on the package. The handling procedures are discussed, also the significance of the trend.....	66

World's Largest Nailing Machine . . .

# Nails Boxes 14 Feet Wide

*This box nailing machine, believed to be the world's largest, has increased box production about 28 per cent at this plant of Libbey-Owens-Ford Glass Co.*

THIS giant box-cover making machine is enabling the Libbey-Owens-Ford Co. to balance current packing and shipping operations with its production schedules of plate glass. The machine was installed in December of 1947 and is in operation at the company's Rossford, Ohio, plant. It furnishes all top and bottom covers for this and the nearby Thermopane plant. Seventeen feet long and 11 feet high, this giant is capable of turning out 360 168-inch-wide box cov-

ers during an eight-hour day. (Large sheets of plate glass take a big box!) Two years were required in building this king-size model, which consumed 22½ tons of steel, brass and precision parts. Although box nailing machines have been used for some time in many industries, the size of this model makes it unique.

Boxes are made specifically for the orders to be shipped, and hence the machine is not run at full capacity. This could only be done in the event the bottom covers (of uniform size) were stockpiled after leaving the machine. Instead, they are nailed, to the individual box frames (of varied, predetermined sizes) as they are produced.

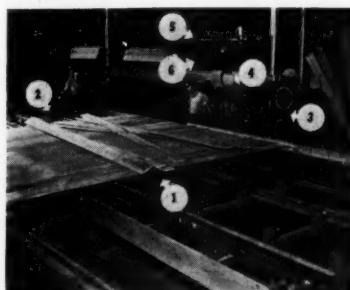
## From Conveyor to Finished Box

Incoming lumber for the box covers is sized and stacked near



WORLD'S LARGEST MACHINE for nailing box sides. Battens up to 168 inches are nailed at one time.

the loading conveyor of the nailing machine. This conveyor consists of chain-mounted flat steel bars. These bars are positioned vertically on their sides as they advance the lumber, and drop into a level position as the wood reaches the powered rollers of the feeder con-



**LOADER CONVEYOR** (1) sends hardwood to feeder conveyor (2). Photo also shows control panel (3), saw (4), nail hoppers (5) and nail chutes (6).

veyor. The latter delivers the lumber to the pressure hammers.

When the machine was first installed, only the roller feeder conveyor was used. Following a study, however, it was realized that the lumber for one cover could be assembled on a separate conveyor while a second cover was being nailed. The 11' x 14' loader conveyor was subsequently installed, with the result that the machine's output was increased 33 per cent.

Battens or crosspieces for tying the box covers are pre-cut to specific lengths up to 168 inches, but the longitudinal hardwood slats may be of random lengths. There is no limit to the length a cover can be made. Covers are used which are wider than 168 inches, but they are constructed by splicing two of the smaller size. The hardwood slats are evened up at the beginning of the operation by sliding them against the stationary truing bar just ahead of the automatic hammer.

When the slats have been lined up, the first batten is laid across the members, as shown, and the pressure hammer is applied. This operation is continued on each of a specified number of battens for each box, until the required size is reached. Next, an automatic saw, which is part of the machine,

rolls across the slats and cuts them to the required length. The final batten is then placed and hammered down.

The completed cover is slid from the gauge platform at the rear of the machine and onto a series of vertical posts, each equipped with roller steel bearings on their carrying surfaces. These posts are on 30-inch centers, with the last row approximately 24 feet from the machine.

Just to the rear of the posts are horses on which the box frames (or sides) are spiked together by hand. The bottom cover is nailed on here and the semi-finished box, together with the separate machine-nailed top, is trucked to the packing room. Here, after being loaded, the final top nailing is completed.

#### 54 Nails at a Time

The box cover nailing machine can hammer 54 nails at one time in either a straight or staggered line. Six-penny blunt-point box nails are used. The six nail hoppers have a capacity of 10 pounds each, and must be filled every four hours.

A continuous 40-degree tilting action by the hoppers causes the nails to feed one at a time down a slot into a cam-driven slotted disk. As the disk rotates, one quarter turn, a nail drops into the nail chute and travels to the chuck or driver. When the machine is tripped, a central beam pushes all chucks down, driving the nails into the wood. At the same time another nail drops into each tube. Each of the six hoppers has nine feeding tubes, giving a total of 54 nails for securing a full 164-inch batten.

The machine is electrically driven and is operated by one man from a control board located at one end. This mechanism operates the hammer, the nail hoppers, the truing bar, the trimming saw, and regulates the speed of the two conveyors.

#### Different Box Structures

Usually 850 to 900 feet of glass, weighing 2800 to 3000 pounds, are

## PACKAGING MECHANICS SECTION

shipped to a box. Heavier type boxes and additional battens are used for export shipping or where indicated by the type of glass. For example, for the domestic shipping of standard  $\frac{1}{4}$ " plate glass, once-inch battens are used with  $1\frac{1}{2}$ " pine



**VERTICAL POSTS** equipped with roller steel bearings facilitate the removal of the finished box covers.

frames and  $\frac{1}{2}$ " hardwood sides. For export shipping of the same glass, one-inch battens are used with two-inch frames and one-inch sides.

With the earlier manual nailing of these covers, prior to last December, packing production difficulties resulted. This in turn brought on storage problems. The giant machine affords considerable flexibility since it can nail covers in a wide range of sizes up to 168 inches in width. Nail chucks can be shut off when narrower covers are made. Another advantage is that two narrower covers can be nailed simultaneously, provided that they can be run through side by side.

Since the machine has been in operation at Libbey-Owen-Ford only a few months, all of its benefits have not yet been ascertained. Box production increase of about 28 per cent is a certainty. Other benefits are likewise expected, since the extra time consumed with previous hand sawing, truing, and nailing is no longer a factor. The elimination of a number of other incidental handling tasks, a part of the former manual operation, will also enhance the value of the machine.

# FILLING RICE

## *in Non-rigid Containers*

**Filling rice in non-rigid containers—a new development pioneered with excellent success by United Rice Milling Products Company, Inc., of New Orleans, La.**

**I**N RECENT years consumer demand has grown for food products packaged in larger containers which offer a greater relative economy than the small package. The United Rice Milling Products Co., Inc., New Orleans, La., installed modern packaging equipment to satisfy this demand. Automatic and semi-automatic machinery for filling and sealing three-pound paper bags at the rate of 45 per minute was combined with baling equipment that sews 20-bag bales automatically.

Continuous material flow lines integrated into the production layout reduce manual operations to a few functions. The following paragraphs set forth how packaging and material handling engineering produced a low-cost per-unit operation which is enabling the company to cope with marketing and competitive conditions.

### **Equipment Adapted to Existing Building**

Existing building facilities had to be utilized because they could not be changed without an excessive expenditure. The only room available for packaging was a long, narrow one. It was only fairly well suited to the operation. This factor was overcome by a layout that conveyed the material in seven different directions without crossing once. These various lines are shown in the accompanying flow sheet. The rice is fed to the start of the rambling line from huge overhead

storage bins which discharge by gravity chutes. The material is thus delivered to a secondary hopper which is attached to the top of the bag filling machine. Directly beneath are located six weighing hoppers of one-pound to five-pound capacity each. These are beam type scales and are set to the desired amount for each bag, and the machine is equipped with three funnel-shaped chutes that direct the rice from the weighing hoppers to the package.

This fully automatic machine is equipped with two magazines of 200-bag capacity each. A roving operator replenishes the supply once every eight minutes. The bags used are the satchel type white kraft duplex, which have ample strength for the load and service required.

A special mechanism removes the empty bags from the magazine and positions them under the filling chute. A duckbill grab is inserted into the bag to grasp and remove it from the bottom of the stack. The grab is mounted on a revolving drum which lowers and then raises the empty container to deposit it into the hinged filling spout. Just before it reaches this point, two fingers crease the bag bottom as it is rotated past this point. The creasing action assists in opening it sufficiently for filling purposes. The hinged spout holds the bag in position while the rice drops in, and actually intercepts the empty bag as it is rotated and then releases the full container by dropping it on

traveling belt. One of the photos shows that this machine is a duplex type, equipped with two of these feeding and filling mechanisms.

### **Bag Forming and Sealing**

When the filled bag is released on the belt it has a rounded contour because of the relatively fluid condition of the rice kernels. To effect a squared shape conforming to that of the package itself, the bags pass from the take-away belt into a vibrating or shakedown conveyor. This consists of two parallel powered belts, set perpendicularly, which grasp the sides of the bags and hold them while the entire unit vibrates. The squared containers are then ready for the top closing and sealing.

A fully automatic machine is used for this purpose. The bags are deflected from the belt conveyor into a positioning fixture one at a time by a pusher which is synchronized with the top sealer. The individual bags are picked off by one of a series of pockets mounted on a revolving wheel. The pockets serve as holding fixtures while the wheel is a positioner that moves the bags through the phases of the closing and sealing sequence.

As the bag is removed from the positioning fixture by the upward and forward movement of the wheel, a semi-circular glue dauber, shaped to conform with the design of the bag flap, applies the adhesive to the inside of the end flap. The outside end flap is then de-



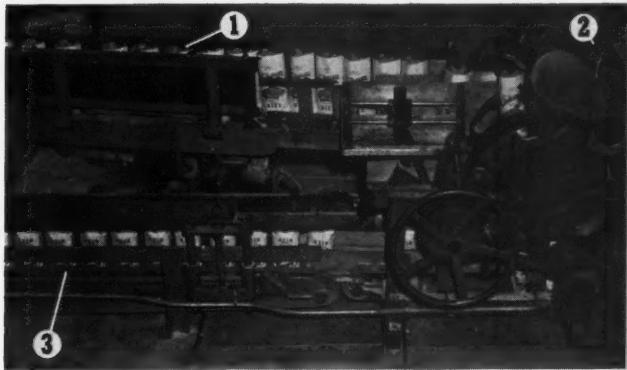
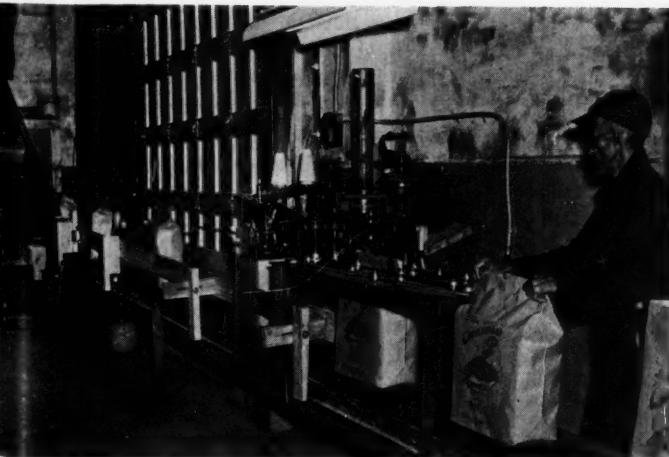
1

1 BAG FORMING and filling operation. Operator places folded flat empties into magazine. Balance of operation is automatic. Note funnel and chute system.

2 LOADED BAGS are formed, sealed and then compressed. (1) Vibrating bag former; (2) top folder and sealer; (3) compression unit.

TWENTY THREE-POUND BAGS are loaded in large paper shipping bale. Loading table and conveyor system minimizes manual effort.

4



2



3

4 SEWING MACHINE RIG utilizing a standard sewing head to make an automatic bale former and sewer. The operation is performed on the belt.

5 CHUTES LEADING FROM the main conveyor belt allow the bales to be deflected onto pallet loading tables throughout the warehouse. Fork truck travel is thereby kept at a minimum.

5



pressed against the surface already glued. This completes the first half of the operation. The two flaps are then flared out to receive adhesive and are subsequently folded in by additional flared guides, completing the sealing. As the pocket-equipped wheel completes one half of a revolution, the sealed bag slips out onto a belt conveyor. The freshly glued end is down, and in this position the bag travels into a compression unit.

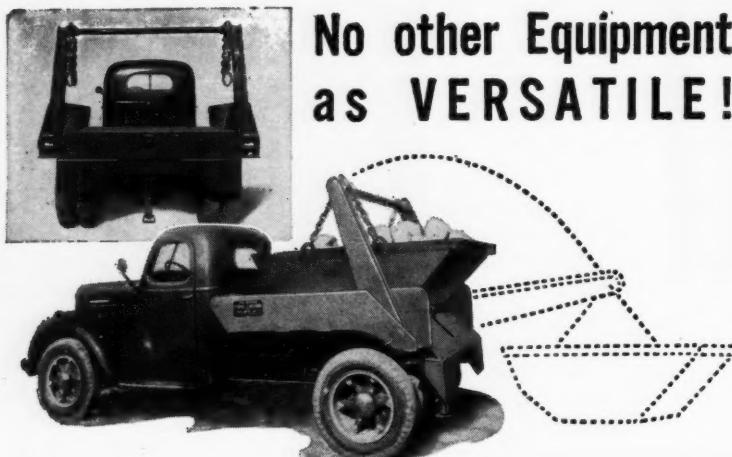
#### Bags Made Up Into Bales

From the compression unit the three-pound bags pass to the baling station, where two operators remove the individual packages and place them into three-ply paper bags, called bales. Twenty three-pound bags make up a bale.

Top closing of the bale is the final packing operation. A clever sewing machine adaptation, specially designed by United Rice engineers,

was developed for this purpose. The first part of this equipment consists of a top former that holds the top of the bale in position for sewing. This device is a motorized "V" belt arrangement running between a number of sheaves which grasp and hold the bale tops. (See photos.)

The second part of this machine is a converted sewing machine head mounted sideways in a custom-made stand. As the bale approaches the sewing machine (on an 18-inch conveyor belt), it trips a lever switch located just above the conveyor. This causes the sewing head to start. As the sewed bale emerges from under the sewing machine, another lever switch is tripped in order to stop the equipment. As the conveyor belt advances the bale, the thread is severed by a cutter. Since the entire operation is automatic, the operator's only job at this point is to guide the bale tops into the forming belts.



## MATERIALS HANDLING SOLVED

- When it comes to handling materials easier, faster, cheaper — no other equipment of this type can compete with the Brooks Load Lugger system of loading, hauling and dumping. You can install a flat bed Brooks Load Lugger on any standard truck and use it with 10 to 30 detachable truck body containers, thus keeping your men busy always loading while your trucks are always hauling. Or, you can set container down on the ground or in the plant, and presto — you have the same truck as before, ready for general hauling purposes! Whether you deal in solids, liquids or dust — Brooks engineers can design a system of containers to solve your particular materials handling problem. Capacities — 1 to 10 cu. yds. Write for free catalog.

**BROOKS EQUIPMENT & MFG. CO.**  
705 DAVENPORT RD., KNOXVILLE 1, TENN. U. S. A.

**LOAD LUGGER**

TRADE MARK REGISTERED



(This is the first of two articles on packaging and handling operations by the United Rice Milling Co., Inc.—Ed.)

# NEW FREIGHT MARKING RULE . . .

"FREIGHT must be stenciled or otherwise plainly and durably marked"

—from Rule 6, MARKING FREIGHT, Consolidated Freight Classification No. 16, effective January 15, 1945

The Railroad and Truck Lines need your help NOW. Expedite your shipments with Marsh Stencil Marking. Three sizes: 1/2", 3/4", 1". For sample stencils, Shippers' Handbook, prices, pin this to business letterhead with your name.

MARSH STENCIL  
MACHINE COMPANY  
67 Marsh Blvd., Belleville, Ill., U.S.A.  
Immediate delivery from stocks in principal cities



OIL BOARD



MARSH  
STENCIL  
MACHINE

## MARSH STENCIL MARKING



# END CONVEYOR TROUBLES



FMC Flat-top  
STEELBELT

SAVE TIME, LABOR, MONEY, TROUBLE, with FMC Flat-top STEELBELT. Conveys bags, boxes, cans, and packages and products of endless variety. Made of 302 (18-8) stainless steel. Supplied in any length and in widths in multiples of even inches. Easy to clean, easy to splice. Allows free circulation of air, water, steam, etc.

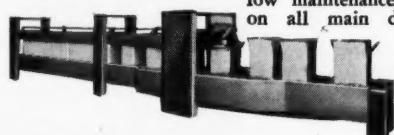


SEND FOR FREE SAMPLE AND FOLDER "H" ▶

### FOOD MACHINERY AND CHEMICAL CORPORATION

ANDERSON-BARNGROVER DIVISION • SAN JOSE, CALIF.  
SPRAGUE-SELLS DIVISION • HOPESTON, ILLINOIS

## COMPLETE LINE OF CASE SEALERS



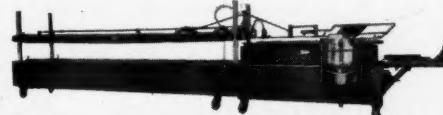
**A-B-C AUTOMATIC TOP & BOTTOM CASE SEALER** — Automatically glues, folds and seals either or both top and bottom flaps of cases in one operation.

Case sealing operations can be done faster — more economically with an A-B-C machine. Features of A-B-C machines include simple, sturdy construction for minimum down time — low maintenance cost; ball bearings on all main drives; geared head

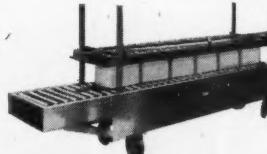
motors. A-B-C specializes in building packaging machinery exclusively. Take the "hand" out of handling. Let an A-B-C specialist help solve your case sealing problems. For details write A-B-C PACKAGING MACHINE CORP., Dept. F7, Moberly, Missouri.



**A-B-C AUTOMATIC SIDE SEALER** — Automatically glues, folds and seals either or both ends of cases too long and narrow to be accommodated in an upright position.



**A-B-C SEMI-AUTOMATIC BOTTOM CASE SEALER** — Seals bottom flaps in one operation. Handles empty cases with partitions in place. Speeds up to 15 cases per minute.



**A-B-C HAND GLUER** — A motor-driven compression unit for the setting of hand glued cases. Automatic starting and stopping switch. Easily portable.

# A-B-C

PACKAGING MACHINE CORP.

MOBERLY,

MISSOURI

### OTHER A-B-C PRODUCTS

Automatic Top Sealer • Automatic Side Sealer • Semi-Automatic Bottom Sealer • Hand Gluer • Glass Container Case Packer

the  
clu

T  
wit

FLIC  
from

pou  
the  
roo  
by  
div  
for  
are  
of  
pla  
flo  
take  
each

## PACKAGING AIDS

# The Ice Industry

*Smart lithographed bags of ice cubes have given the ice industry new sales outlets. The package has made for (a) convenience, (b) supply in desired amounts, (c) adequate protection and (d) easier handling*

PACKAGED ice is providing new sales outlets for the ice industry, and the package is the main factor responsible for the growing sales volume. Ice industry merchandisers are of the opinion that the surface hasn't even been scratched—that the general availability of packaged ice to the consumer will realize new sales potentials.

Attractively packaged in lithographed bags, cubed ice for example, is now selling in new quarters—drug stores, grocery stores, apartment buildings, and beverage

stores. This is the significance of the new trend—the availability of a handy package to the consumer. Statistics show that of 53,000,000 tons of ice sold in 1947, almost 2,500,000 tons were sold packaged as sized and cubed ice.

### Bridge Crane Handles Ice Blocks

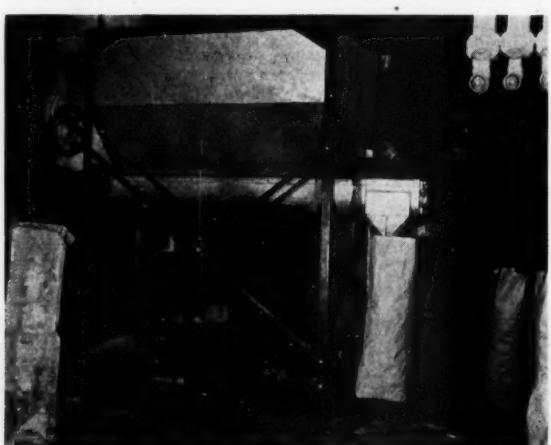
While the packaging of cubed ice is the main interest of this article, bagging methods used for sized ice will be indicated briefly. Ice cubes are usually available in five, 10, 25 and 50-pound bags. The 25-pound is popular for home consumption,

the 50-pound is in demand for commercial use. The two smaller sizes of five and 10 pounds have been introduced more recently, and ice industry executives expect that these, because they are convenient for smaller families, will open up new sales avenues.

For the story behind this new merchandising and packaging trend, FLOW visited one of the Cleveland plants of the City Ice and Fuel Co. Because of efficient handling practices employed throughout, a brief description of

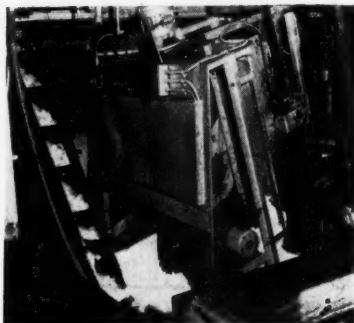
FIVE-TON CRANE lifts 15 blocks of ice from thawing tank. Cans will be deposited on the hydraulic dumper. Note swivel spreader beam.

1000-POUND CAPACITY automatic bagging machine is used for filling bags of cubes. Note the weight control mechanism at bottom.



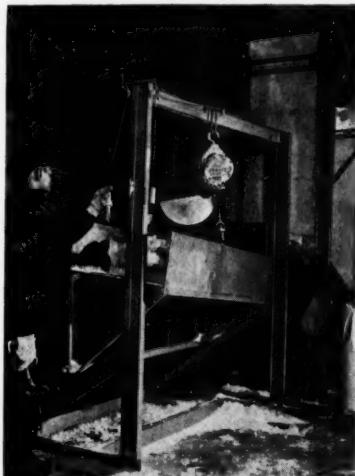
the block handling operation is included.

The cubes are sawed from blocks with an average weight of 370



FLIGHT BELT CONVEYOR elevates ice cubes from cubing machine to filling machine in next room.

pounds each. The manufacture of these blocks takes place in the tank room, 35' x 300', which is spanned by a 5-ton bridge crane. The individual 370-pound blocks are formed in galvanized cans, which are arranged in a connected series of 15 units each. Freezing takes place in brine-filled tanks (below floor level). The freezing tanks take up the entire floor area and each series of 15 units is covered



HALF-TON CAPACITY HOIST elevates platform to feed blocks to crushing and sizing machine.

with an individual hatch. Average production is three 15-block units per hour.

Three hooks are suspended from the spreader beam of the bridge

crane, which transports the blocks to the thawing or dip tank. A brief immersion period in the 80-degree F. water loosens the blocks from the can surfaces. During this period, the operator travels the crane back and forth, which agitates the water and thus speeds the thawing action. The cans are then lifted to the level of the hydraulic ice dumper, which is directly in front of the dip tank.

During freezing, the cans are arranged across the width of the room, while the dip tank is longi-

## PACKAGING MECHANICS SECTION

tudinal to the manufacturing area. The suspended load thus has to be turned 90 degrees for immersion purposes. This is done by means of the swivel type spreader beam. The load-bearing beam, as can be seen from one of the photos, is attached to a shorter one by means of a king pin and thrust bearing. The loads are thus revolved with

# SAVE TAPE and TIME with



## CLIP-A-TAPE®

### Moistens and Measures

up to 3 feet  
of tape  
every half second!

Save seconds on every item that's wrapped—and you save dollars on packing and shipping costs—with an Ideal Clip-A-Tape! Efficiency-engineered to make every wrapping job faster and easier.

You can now test a Clip-A-Tape in your operation—at no obligation—see how it can save you time and money. Write today.

Dealerships available.

- Built for long, trouble-free service: Stainless steel and rust-proofed working parts—high-strength cast aluminum housing and chassis.
- Spring-free clutch, positive feed assures rapid, non-slipping action.
- Quick, easy insertion of any standard tape width 1 to 3 inches.
- Automatic shearing—no tearing of tape.

**IDEAL**  
STENCIL MACHINE CO.  
104 IOWA AVE., BELLEVILLE, ILL.



## with PLASTIC ROCK!

*Trowel a smooth, tough, malleable surfacing right over your old concrete or wood floor*

Plastic Rock comes complete, packed in barrels, nothing more to buy, no application "formula" to confuse you. Simply mix and trowel right over old floors; sticks to concrete, wood, steel, average depth  $\frac{1}{2}$ ", patches concrete to perfect feather edge. Old floor Saturday, new floor Monday, hundreds of tons rolling on steel wheels only improve it, 7-year-old floors show no wear. Plastic Rock is spark-proof, skid-safe even when wet, dustless, silent, feels like cork under foot, cannot splinter, crack, crumble, curl or loosen. Used by largest industries and railroads in America. Your tractor or your own crew can apply. Not for home use.

*Ask for Report 220-F-11*

UNITED LABORATORIES, INC.  
16809 EUCLID AVENUE • CLEVELAND 12, OHIO

In Canada—STORRAR MFG. COMPANY, Weston, Ontario  
Representatives everywhere, including foreign countries

## A ROVING LABOR GANG ON WHEELS

LOADING pipe is just one of many tough material handling jobs made easy by "cranepower" at the National Supply Co., Torrance, Calif. This single-engine, self-propelled Lorain SP-414 moves about the yard at speeds up to 7 M.P.H. Air power steering assures high maneuverability. The unit travels and works under the control of a single operator—can use more than 15 different crane attachments to handle a wide variety of work.

Lorain "cranepower" is packaged to fit your particular needs. There's a complete line of cranes in a wide range of capacities with both crawler and rubber-tire mountings (single-engine or two-engine Moto-Crane types). Ask your local Thew-Lorain distributor for complete information today.

THE THEW SHOVEL COMPANY • LORAIN, OHIO

# thew-*Lorain*

LORAIN CRANE VS MAN  
HANDLING VS HANDLING  
SAVES MONEY

## PACKAGING MECHANICS SECTION

a minimum of effort.

The cans are deposited on the bed of the dumper, which tilts at a 90-degree angle to discharge the 15 blocks of ice against a rubber-covered bumper which is paralleled by a floor chain with dogs. Incidentally, the dumper is located in the center of the tank room, which holds crane travel from either end to a minimum. The chain advances the ice blocks to another powered floor conveyor, a reciprocating type, with collapsible dogs, which paces the blocks through the scoring machine.

### More Than 20,000 Cubes Per Hour

Blocks to be sawed into cubes are not scored and are routed left to the adjoining cubing machine. The latest type of cubing machines have a capacity of more than one ton per hour, which produces in excess of 20,000 cubes.

From the discharge end of the machine the cubes are routed via a chute to a flight belt conveyor, which transports them from the manufacturing room through a wall opening into the adjacent storage room, where the bagging is performed. The discharge conveyor inclines about 60 degrees.

The arriving ice cubes are discharged via a trough to the 1000-pound-capacity bagging machine hopper. The auger feed type machine can be set to fill automatically 25, 50 and 100-pound bags. The operator places the empty bag on the scale platform, which positions the opening at the proper level under the hopper spout. A push on the electric switch fills the bag to the predetermined amount. The full bag is tied with wire.

In the storage room the temperature is maintained at 28 degrees F., and thus there is no melting problem. The closed bags are stacked by sizes, usually on skids. Fast deliveries are made to sales outlets where refrigerated cabinets are maintained by the

## HANDY FOR LAUNDRY BUNDLES

By means of a two-wheel jack handle and especially designed semi-live skid racks, the Pioneer Linen Supply Co., of Cleveland, has devised an effective means of transporting wrapped cloth-



ing. The racks are easily stored when not in use and will not roll about because of their partial support by the two stationary skid legs. The jack used fits under the skid-leg end, lifts it off the floor, thus supplying a "third wheel" for hauling. The removable boards of the wooden rack facilitate loading and unloading. A piece of pipe, secured to the top board on one side of each rack, projects outward about 18 inches and is used for hanging coats and frocks which are not bundled.

## SELECT GENEVA WHEELS FOR Fluid Mobility

### THEY WILL ACCOMMODATE TIRES

(BOTH PNEUMATIC AND SEMI-PNEUMATIC)

### MADE BY MAJOR RUBBER COMPANIES

TO TIRE AND RIM  
ASSOCIATION STANDARDS

### GREATER STRENGTH

Semi-Pneumatic tired units are available in 6", 8", 10", 12", 14", 16", 18", 20", 22", 23", 25", 27" and 28" O.D. rubber diameters. Load capacities range from 130 lbs. to 925 lbs.

### HEAVIER LOADS

Pneumatic tired units with casing and separate tube type tires are available in 8", 10", 12", 14", 16", 18", 20", 22", 23", 25", 27" and 28" O.D. rubber diameters. Load ratings range from 165 lbs. to 2,800 lbs.

### YOU MAY SELECT

from a wide variety of hub lengths and types of bearings for many axle sizes.



MANUFACTURERS,  
ORDER  
COMPLETE  
UNITS!

SEND FOR  
OUR NEW  
ILLUSTRATED  
CIRCULAR 101

GENEVA METAL WHEEL CO.  
198 RAILROAD ST. • GENEVA, OHIO

## INDUSTRIAL TRUCKING FLOORS Resurfaced to withstand any traffic...



### with CAMP'S No. 7 INDUSTRIAL FLOOR RESURFACER

Tougher than Steel—Easy to Apply

**COSTS ONLY \$15.00  
PER 100 SQUARE FEET**

Camp's No. 7 is applied like cement over your present wood or concrete floors. A  $\frac{1}{4}$  inch thickness resurfaces worn or rough concrete floors to withstand any traffic. Sets in three or four hours—ready for heavy trucking in 24 to 48 hours. Camp's No. 7 comes ready to mix—nothing else needed. Your choice of brown, red and natural dark gray.

Order a trial unit—you must agree it is the best resurfacer you have seen, or there will be no charge.

EVERY INSTALLATION UNCONDITIONALLY GUARANTEED  
Further information describing this and other Camp's flooring material sent on request.

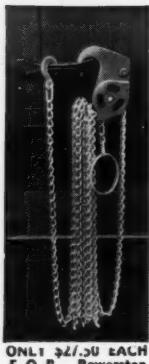
**The CAMP COMPANY, INC.**

6956 S. State St., Chicago 21, Ill., TRIANGLE 4-4770-1-2



# WORLD'S EASIEST WAY TO OPEN ANY BOX CAR DOOR

## NOLAN ONE MAN CAR DOOR OPENER



One man can open the most binding, balky box car door with the Nolan Car Door Opener. Get greater safety . . . speed loading and unloading schedules . . . order an ample supply to fill your needs, today!

• No strained muscles. No slips or falls. No broken arms, legs or mashed fingers. No fatalities. No time wasted. No "gangs" needed. No time loss.

Write for free descriptive literature.

ONLY \$4.50 EACH  
F.O.B. Bowerston

**The Nolan Company**

110 Pennsylvania Ave., Bowerston, Ohio



# PALLETS

MADE TO YOUR  
SPECIFICATIONS!

From Air Dried Hardwoods

ALSO

BOX PALLETS  
BULKHEADS  
CRATES

Write and tell us your needs  
or send us your specifications  
for quotation.

Incorporated 1922

**BIGELOW-GARVEY**  
LUMBER CO.

326 W. Huron St. Chicago 10, Ill.  
Phone: Whitehall 5252

MILLS: Arkansas - Georgia - Wisconsin  
Minnesota

City Ice and Fuel Co. Apartment buildings were previously mentioned as one of the new sales outlets. This is one of the more recently developed sales strategies. The idea is to have the custodian serve the tenants who need additional amounts of cubes for entertaining. In ice company stations, as well as in stores, vending machines are a still further possibility.

This widespread availability of ice cubes calls for a bag that will be moisture-resistant, and which will also maintain the purity of the transparent cubes. The type of bag used is made of laminated stock and has a wax liner.

## Packaged Sized Ice

In another area of the storage room, the sized ice is packed. Sized ice means various grades of crushed ice—snow, pea, nugget and egg. These are used for various commercial purposes. In this operation, the blocks are hoisted on a two-walled platform by a 1000-pound

## PACKAGING MECHANICS SECTION

capacity hoist to the elevated feed end of the crusher. The latter has an adjustable comb which produces the various sizes of prepared ice mentioned. The crushed product is carried up by bucket elevator and discharged into revolving screen drums, which are installed over bagging hoppers. The screens are arranged in a small-to-large sequence, slightly inclined, thus delivering the crushed ice to the proper bins as fast as it is produced.

Filling is by gravity, and four openings in each bin permit the loading of the same number of bags simultaneously. The same type of wax liner bag is used as for the cubes. These bags are usually of the 50 and 100-pound size because they are for commercial use. However 25-pound bags are filled for parties, picnics, etc.

## Package Basic To Extension Of Market

Ice industry merchandisers place hopes for extension of increased package sales on the addition of the smaller convenience bags, such as the five and 10-pound units of cubes. These will lend themselves well to the planned vending machine form of distribution. At present, these smaller and attractively lithographed bags are still manually packed. However, they have already established that there is a market for them. As the volume grows, the ice industry will doubtless avail itself of high-speed bagging machines for these two sizes as well.

Ice manufacture has come a long way since the days when ice was cut from ponds and lakes in the winter, and stored in saw dust for year-round use. In those days horses and mules provided the power for cutting the blocks, which is in startling contrast to today's crane handling of blocks and high-speed sawing of cubes.

## Replacement Metal Wheels



- Smooth Flat Treads
- Cast Semi-Steel

Buffalo wheels have smooth flat treads, and the full tread width bears on the floor. Thick rims and unusual spoke design give exceptional strength. Plain or roller bearings. We serve resale dealers and original equipment manufacturers.

Wheel No.	Wheel Size	Bore	Hub Length
B25	2½ x 1 ¼	5/8	1 1/8
B3	3 x 1 ½	5/8	1 1/8
C35	3½ x 1 ½	5/8	1 1/8
C4A	4 x 1 ½	5/8	1 1/8
E4	4 x 2	5/8	2 1/2
E5	5 x 2	5/8	2 1/2
F6	6 x 2 1/4	5/8	2 1/2
H6	6 x 2 3/4	3/4	3 1/8
F7	7 x 2 1/4	5/8	2 1/2
E8A	8 x 2	3/4	3 1/8
H8	8 x 2 3/4	3/4	3 1/8
G9	9 x 2 1/2	1	3 1/8
J10	10 x 3	1 1/8	3 1/8
E12	12 x 2	1	2 1/8
G12	12 x 2 1/2	1 3/4	3 1/8
F18	18 x 2 1/4	1	2 1/4

**Buffalo CASTER  
& WHEEL CORP.**

182-6 Breckinridge St., Buffalo, N.Y.

# SAGE

## SPECIAL INSTALLATIONS



Special conveyors for heavy duty operations can be built to your specifications. These include slat, chain, belt, bucket conveyors, etc. May be equipped with variable speed drive, heavy duty electric motors. Available in various widths and lengths.

# SAGE

## EQUIPMENT COMPANY

30 ESSEX STREET • BUFFALO 13, N.Y.

(District Engineers in All Principal Cities)

# EUCLIDS

"With a hand"

## TO MAINTENANCE

in this  
**POWER HOUSE**

Here a Euclid Crane "pays its own way" in this modern power house.

The continual maintenance of power equipment is a big "MUST" which is made possible to a large degree and assured in this case by a Euclid Crane.

The wise judgment of Euclid users is repeatedly confirmed by years of reliable service.

Write today for the Euclid Catalog.



## THE EUCLID CRANE & HOIST CO.

1362 CHARDON ROAD • EUCLID, OHIO

# DICO

## Float-Away BARREL & DRUM TRUK

STANDS  
ALONE

When not in use, the New DICO "Float-Away" Truk stands by itself in an upright "SAFETY FIRST" position. Never necessary to hang it over barrel chime, lay it down or lean it against the wall. Approved by safety engineers.

### HERE IS WHY



Detail of Exclusive Dico "Float-Away" Telescoping Compression Spring Cylinder Assembly between axle of retractable wheel carriage and lower cross member.

### MOVES THEM EASY!



Unique in Design—Axle Assembly and wheels never leave the floor. The light weight, perfect balance and smooth operation of the "Float-Away" enables one man to handle heaviest drums all day long without usual fatigue. It is outstanding in engineering ingenuity and adaptability.

ASK YOUR JOBBER or write direct to DICO MANUFACTURING CO., Division of

### DICO CORPORATION

404 SWAN ST. DES MOINES 5, IOWA

## Palletize ...FOR SURPRISING SAVINGS...with Weld-Bilt Pallet-Type HYDRAULIC LIFT TRUCKS



Savings of 50% and more in materials handling labor time may be yours, too, with the aid of Weld-Bilt Pallet Trucks!

Easy to move, simple and safe to operate, with full ball bearing equipment, multi-stroke hydraulic action—and many other features. Built for tough use and long service. For single or double faced pallets in capacities to two tons.

Write for specifications and prices TODAY!

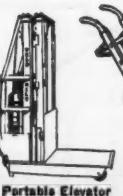
### "Weld-Bilt" PRODUCTS



Hydraulic  
Lift Trucks



Two-Wheel  
Trucks



Platform Trucks

Portable Elevator

## WEST BEND EQUIPMENT CORP.

241-B Water Street, West Bend, Wisconsin

MATERIALS HANDLING ENGINEERS



### **STANDARD IRONBOUND HANDLING UNITS FOR MANY JOBS**

Ironbound "stock" units are built to meet many requirements. If a stock unit will not solve your problem, an Ironbound engineer is ready to solve it for you with a specially designed unit. Check the coupon for illustrated Ironbound Material Handling literature.

**IRONBOUND**  
BOX & LUMBER COMPANY  
Materials Handling Division  
30 HOFFMAN PLACE • HILLSIDE, N. J.

*IRONBOUND*

SKIDS • SEMI-LIVE SKIDS  
DOLLIES • FLOOR TRUCKS

**I AM INTERESTED IN DESCRIPTIVE LITERATURE  
ON THE FOLLOWING PRODUCTS:**



PLATFORM TRUCKS  
 SEMI-LIVE SKIDS

SKID PLATFORMS  
 PAPER ROLL TRUCKS

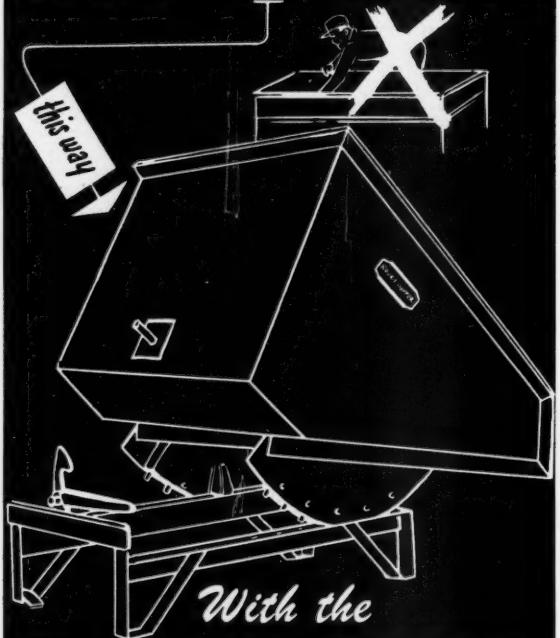
Name \_\_\_\_\_

Company \_\_\_\_\_

City \_\_\_\_\_

Street \_\_\_\_\_ State \_\_\_\_\_

# **Save 50% LABOR-TIME**



*With the*  
**ROURA** *self-*  
**DUMPING HOPPER**

**With the Exclusive  
Instant Release (Patent Pending) Handle**

Handling wet or dry, hot or cold, bulky materials quickly and easily, the ROURA is simple to operate—only one man is required for distributing and unloading—and he does this in much less time than ordinarily required under old-fashioned manual methods. Thousands of Roura Hoppers (which fit any standard fork or platform lift truck) are in constant daily operation, serving and saving for such firms as Ford, Champion Porcelain, General Electric, National Carbon, International Harvester, etc.

By a simple lift of the exclusive release handle, the ROURA HOPPER dumps, rights, and locks itself securely. Sizes— $\frac{1}{2}$ ,  $\frac{3}{4}$ , 1,  $1\frac{1}{2}$  and 2 cubic yards; the ROURA HOPPER can also be designed for flat trucks and in other sizes to meet specifications. Also, it can be equipped with special flanges that permit stacking to desired tiers for storage or future distribution of materials—conserving valuable floor space. Priced below competition, the ROURA will quickly pay for itself many times over.

*Write today for detailed brochure, "In Dollars & Sense"*

**ROURA IRON WORKS, Inc.**  
1407 Woodland Ave. Detroit 11, Mich.

## THE FLORLINE

Makes Safety and Parking Lines  
At Walking Speed!

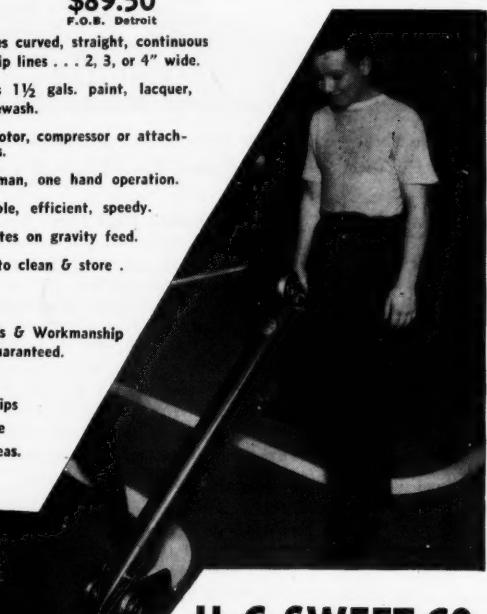
**\$89.50**  
F.O.B. Detroit

- Makes curved, straight, continuous or skip lines . . . 2, 3, or 4" wide.
- Holds 1½ gals. paint, lacquer, whitewash.
- No motor, compressor or attachments.
- One man, one hand operation.
- Portable, efficient, speedy.
- Operates on gravity feed.
- Easy to clean & store.

Materials & Workmanship  
Fully Guaranteed.

Dealerships  
Available  
Some areas.

## MARKING MACHINE



## H. C. SWEET CO.

12083 Woodbine Ave.

Dept. F      Detroit 28, Michigan

## Gas and Electric Lift Trucks



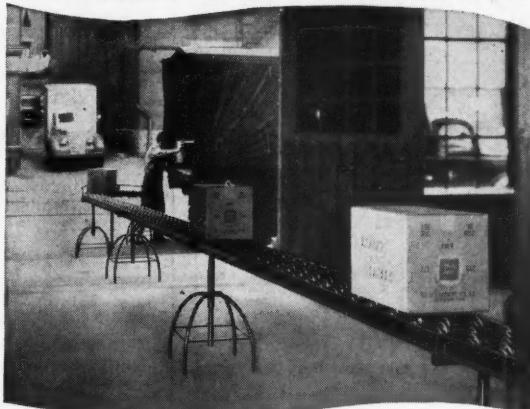
Straddle  
Lumber Carriers  
Bulldozers  
Tournapulls  
Cranes  
Road Rollers  
Air Compressor

TERMS IF DESIRED: \$60—\$1000—1 YEAR

## HARRY M. RICHTER, Inc.

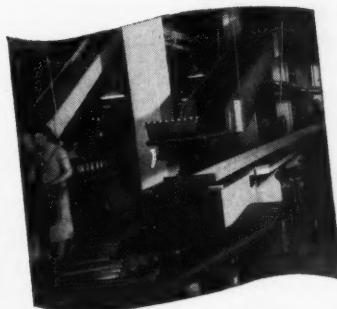
Phone ATLantic 1631   Cleveland, O.   7:30 a. m to 4:00 p. m.  
Foot of W. 45th St.—Former American Shipbuilding Yard—First turn toward  
lake west of High Level Bridge off Bulkley Blvd. 5 minutes from Square.  
OWNED, OPERATED AND MANNED BY VETERANS OF WORLD WAR II

## "Industry's got the GOODS on BUSCHMAN CONVEYORS"

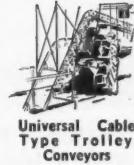


### BUSCHMAN Portable CONVEYORS

Lightweight, rugged Buschman Portable conveyors are on the move throughout industry . . . rolling out the goods with savings up to 30% in handling costs. These roll-or-wheel type units adjust to the widest variety of handling needs. In 5 and 10 foot sections straight and curved they're easy to carry, easy to set up.



Buschman Engineered Conveyors are job-designed by Buschman Engineers to beat your tough or unusual handling problems. Wide experience with all types of handling in all types of industry give Buschman engineers the best possible background for solving your problem. Write for additional information.



Universal Cable  
Type Trolley  
Conveyors

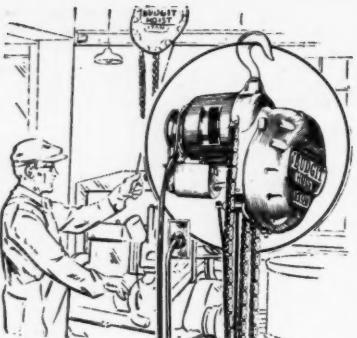


Hand Trucks  
Many features  
in wheel and  
frame combi-  
nations.

# Buschman

Representatives in Principal Cities

Slat Conveyors • Belt Conveyors • Push Bar Conveyors • Vertical Barrel  
Conveyors • Chain Type Trolley Conveyors • Gravity Roller Conveyors •  
Live Roller Conveyors • Bucket Conveyors • Two Wheel Hand Trucks.



## Sure Profits!

**The savings made by 'Budgit' Hoists show up the first hour they start to work for you — and continue to show up every working hour through their long, trouble-free lives.**

**Work on production, assembly and inspection lines goes so much faster — it's like adding extra minutes to every hour. This is doubly important when production costs are so high.**

**Workers like 'Budgit' Hoists. They make their jobs so much easier and eliminate the danger of sprained backs, rupture or over-fatigue due to the lifting of heavy loads.**

**A 'Budgit' quickly pays for itself and then keeps on earning extra profits. There are no installation costs. Hang up, plug in, use! That's all! The current consumption is too small to consider.**

**Prove what a 'Budgit' Hoist can do for you by installing one now at any spot in your plant where the lifting of loads slows up production.**

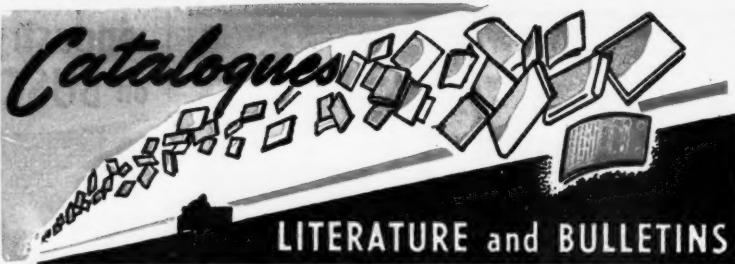
Made in sizes to lift 250, 500, 1000, 2000 and 4000 lbs. Prices start at \$119. Write for Bulletin No. 371.



## BUDGIT<sup>TM</sup> Hoists

MANNING, MAXWELL & MOORE, INC.  
MUSKEGON, MICHIGAN

Builders of 'Shaw-Box' Cranes, 'Budgit' and 'Load Lifter' Hoists and other lifting specialties. Makers of Ashcroft Gauges, Hancock Valves, Consolidated Safety and Relief Valves and 'American' industrial instruments.



**The publications featured on these pages were written by experts. They are FREE publications. To obtain these use the postcard bound into this issue.**

**25—Packing Manual . . .** A new edition of the Speed Packing Manual is now being distributed by Sherman Paper Products Corp. 199 step-by-step photographs and drawings illustrate detailed instructions for packing a wide variety of products, from clothing and jewelry to automobile parts and prefabricated houses.

**26—Belt Conveyor . . .** From the Rapids-Standard Co., a two-color bulletin illustrating and describing the Press-Veyor belt conveyor. The unit is especially adapted to the movement of stampings in press-rooms and elevation of miscellaneous items in other operations. Installation photographs show how large punch press rooms use these conveyors in tandem to smooth and increase line production. Other industrial applications are included.

**27—Gummed Tape Hand book . . .** Better Packages Inc. has issued a 63-page handbook as a guide to faster, easier, and safer sealing with gummed tape. Among topics discussed are gummed tape for product protection; gummed tape moistening; gummed tape application; how to use and care for sealing equipment for longer life; and check lists for gummed tape users. Mailing and sealing instructions with regard to postal regulations are also included.

**28—Automatic Pallet Loader . . .** A four-page, two-color pamphlet, The Automatic Pallet Loader, is available from the Lamson Corp. Designed for palletizing 1200 to 1500 cases or cartons per hour, the machine can handle many different carton sizes and stacking patterns. The pamphlet shows operating principles, action photos, and lists specifications and engineering data.

**29—Air Activated Conveyors . . .** From the Robinson Air-Activated Conveyor Systems, a brochure describing its line of pneumatic conveying equipment. It is designed for bulk-handling of any dry-pulverized or fine-granular minerals or food products. Included are installation diagrams, photos, advantages, and industrial applications.

**30—Package Sealing . . .** The Story of Adhesive is the title of a booklet issued by The Gummed Products Co. Subjects included are glue and the gumming industry; how to purchase, store and handle sealing tape; and how to seal. Also available is a pamphlet with instructions on gummed tape storage, care of dispensers, and how to apply tape for maximum protection.

**31—Protective Padding . . .** Tufflex, a protective padding for packaging and shipping is pictured and described in a booklet from the Wood Conversion Co. Detailed description and specifications of the material is given with photos showing industrial applications.

**32—Non-Electric Magnet . . .** A new eight-page, two-color catalog, describing and illustrating the complete line of Eriez permanent non-electric magnetic separators is now available. Complete specifications regarding weights, sizes, and strength comparisons for various types of plate magnets are given. Also included are tables of operating capacities for permanent magnetic pulleys, drums, pneumatic line assemblies, and pipeline traps.



Where surface conditions and smooth travel are important factors, specify Saginaw Pneumatic Casters. Designed for fast, effortless handling ease and low cost operation...available in a complete range of sizes and specifications. Write for your Pneumatic Caster Bulletin today!

SAGINAW PRODUCTS CORP.  
107 RIVER, SAGINAW, MICHIGAN

# OPPORTUNITIES

*Men wanted Jobs wanted Lines available*

Rates for "Positions Wanted" \$4.00 minimum for 25 words, each additional word 10c; bold-minimum, limit 25 words. For all other face type or all capitals, \$7.50 minimum for 25 words, each additional word 15c; limit 50 words. Box addresses count as five words. All insertions are payable in advance.

These classified columns are not intended for the advertising of new products by manufacturers, their representatives, or their distributors. These columns are limited to Help Wanted or Positions Wanted advertisements, and for the offering of used equipment by the users of such equipment.

## FOR SALE

### CAR SPOTTER SALE

5 New surplus electric 5 HP car puller hoists complete with Timken bearings, bronze worm gear, ball bearing motor, sturdy steel base, vertical capstan, etc. (5000-lb. starting pull) \$368 each  
1 Same as above, except 10 HP model (10000-lb. starting pull). Handles up to six cars \$697

AMERICAN WAREHOUSE  
P. O. Box 1546 Pueblo, Colorado

Two (2) AUTOMATIC Transporters Model TW-492 with Exide batteries. Have never been in service. Box 11648.

Clark High Telescopic Tilting Gas Powered Loader, 5000 lbs. capacity, 17 foot lift, wide axle, equipped with condensing muffler and protective driver shield. Practically new; moderately priced. Box 11548.

"For Sale: Hard Maple and Birch. Can saw to order, any thickness or grade. Braman Manufacturing Co., Inc. Carthage, New York."

"BARGAIN practically unused 1946 Yale 4000# telescopic Platform truck, overall height 86" platform height in low position 6 $\frac{1}{4}$ "; high position 125"; platform 19 $\frac{3}{4}$ " x 43". Complete with Edison 24C7 battery and Westinghouse Rectifier 220 volt, 2 phase, 4 wire, 60 cycle a. c. R. L. Higgins & Associates, 2534 N. Broad St., Philadelphia 32, Pa.

## REPRESENTATIVES WANTED

MECHANICAL ENGINEER preferably with some experience in the manufacture of materials handling equipment. Man with flare for new product design will enjoy this work. Permanent, good future. Excellent place to raise family in this medium small mid-west city. Company is not too big-growing. Send complete information, late photograph, state salary in first letter. Strict confidence. Write Box 11348, FLOW.

"We are interested in obtaining the agency or distribution of a major account for Philadelphia and surrounding territory. Our organization consists of a complete and modern sales office with 7 salesmen and 2 stenographers, and a fully equipped service shop and warehouse with 4 men and a bookkeeper-stenographer. We have been successfully serving industry in this territory for a continuous period of 28 years. For an account with sufficient potentialities we would be willing to devote our complete efforts and facilities." Box 11248.

Representatives Wanted—Established Materials Handling Engineers wanted to represent us in principle cities, for sales to chemical, food, ceramic, steel and allied industries. Interesting proposition. Box 11148, FLOW.

## HELP WANTED

"Wanted—Foreman for materials handling—Large industrial plant, including industrial trucks, dump trucks, yard gang and freight unloading. Supervision of 80 people. Location—Connecticut. Please send resume to Box 11448, care of this magazine."

## POSITION WANTED

Material Handling and Packaging Engineer now employed by one of the largest automobile manufacturers interested in change to head up Department or Sales Engineering work. Box 11748.



## NOW . . .

you can streamline your shipping department. Durable, rapid-fire Hansen Tackers speed carton assembling, lining, sealing, tagging, etc.

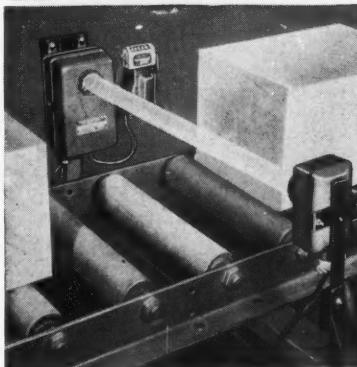
## NOW . . .

your operators can drive tacks or staples as fast as they can squeeze the handle—accurately, firmly. Magazine holds scores at one loading.

## NOW . . .

is the ideal time to cash in on the speed, simplicity, and economy of Hansen operation. There is a Hansen Tacker to fit every job.

**A. L. HANSEN MFG. CO.**  
5030 RAVENSWOOD AVE. CHICAGO 40 ILL.



## Count Production Photo-Electrically!

### THE PRODUCTIMETER LINE

offers a compact unit for remote control operation . . . a ruggedly constructed electric counter that may be placed at any desired location . . . and a specially designed moisture-proof photo-electric control and light beam. Each object interrupting the light beam is registered on the counter.

For more effective materials handling, write us about your counting problem.

Catalog 16 available on request.

### DURANT MFG. COMPANY

1944 N. Buffum St. Milwaukee 1, Wis. 144 Orange St. Providence 3, R. I.



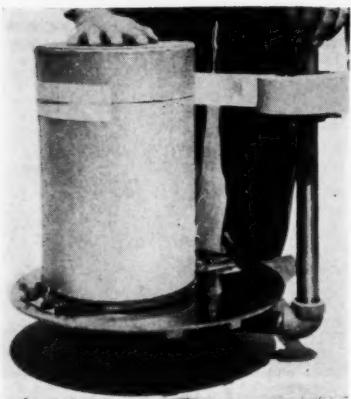
**For additional information on these products, write Dept. 5, Flow Magazine, 1240 Ontario St., Cleveland 13, or use postcard bound into this issue.**

#### WIRE ROPE CUTTER

**1**—A new-model wire rope cutter with a maximum capacity of one and one-half-inch wire rope has been introduced by Pell Cable Cutter Co. The unit weighs only 70 pounds and can be operated in any position, it is stated. Of all-steel construction, it is manually operated, and does not have to be anchored when in use. It cuts wire rope through the application of hydraulic pressure.

#### TAPE SEALING MACHINE

**2**—For those interested in applying standard pressure (masking) tape to drums, roll goods, canisters, cartons, etc., a semi-automatic machine is being



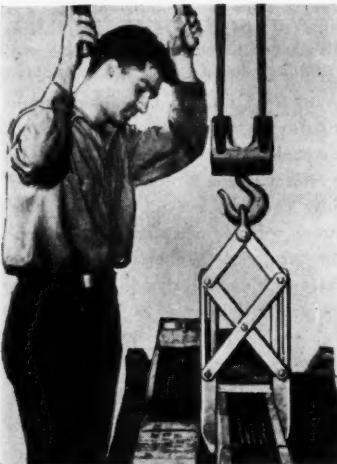
manufactured by The Lake Laboratories Co. Packages up to 17" diameter are placed between adjustable spring clamps. One complete hand revolution of a swivel arm feeds the tape, which is then cut by a blade. The arm is available in any height up to 28" and is mounted in an oilless bearing. Unit weighs 40 lbs.

#### SQUARE STACKING BOX

**3**—Palmer-Shile Co. is now producing a stacking box for handling miscellaneous parts. Of all-steel welded construction, it has a four-way entrance with a corrugated bottom. It is supported by four angle legs with shoes for floor protection. Square box construction permits stacking any way. Boxes are built to customer requirements.

#### LIGHT-WEIGHT GRAB

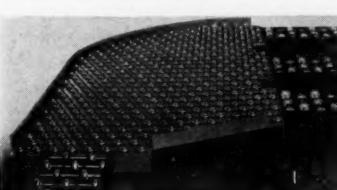
**4**—The "Beacon Claw", manufactured by the Cleveland Beacon Products Co., is claimed to simplify box and package handling. It is extremely light-weight yet has a capacity range of 750 lbs. to



1500 lbs. This grab exerts its own clamping pressure—the greater the load the tighter it holds. Narrow jaws allow for close stacking. The grab is made in three standard sizes: 4" to 10", 10" to 20", 20" to 36". Variations of these sizes may be obtained.

#### BALL TRANSFER TABLE

**5**—Designed for handling flat-bottom packages, cartons, etc., is the Sage Ball



Transfer Table manufactured by the Sage Equipment Co. The model can accommodate loads up to 10,000 lbs. It is stated that with this unit in all types of conveyors, articles may be removed

for inspection or other purposes without interrupting the continuous flow. It may also be used where several conveyors or lines converge into one.

#### RETAINING DOORS

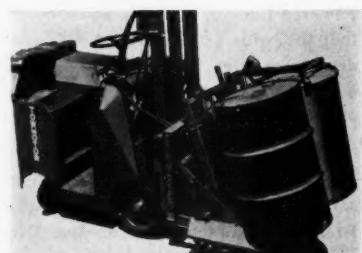
**6**—The Signode Steel Strapping Co. is marketing a one-piece retaining door designed for bulk commodity shipments. It is constructed of  $\frac{3}{4}$ " x .020 steel strapping and heavy-duty, water-



repellant Kraft liner board paper. Protection against seepage is positive because load pressure against the retaining door seals the sides and bottom flap. Doors are available in three standard heights—3', 4' and 6', all 7'2" wide.

#### DRUM-HANDLING ATTACHMENT

**7**—Designed for the handling of drums, barrels and casks, the Drum-Master is being manufactured by Willam Ehlers. The model can be installed on any hydraulically operated fork truck and is recommended for use



with a truck of 2000-lbs. capacity. It handles steel drums with chime clamps, and fibre and light-gauge metal drums or wood barrels by means of "T" extension arms which are standard equipment with every unit. Containers may be picked up singly or in pairs.

#### FORK TRUCK

**8**—A compact, gas-powered fork truck with 2000-lb capacity at 24 inch-

es from heel of fork, has been announced by Tract-R-Lift Corp. Measuring 28" x 61" x 60" and weighing 3050 lbs., this model is designed for handling materials through narrow



doors and aisles and in cramped quarters. Turning radius inside is six inches; outside 67 inches. Single hydraulic lift-and-tilt control lever raises or lowers forks and tilts load forward or backward.

### COUNTING AND MEASURING MACHINES

**9**—The Durant Mfg. Co. announces the addition of new "Y" Reset Stroke and Rotary Counters to its line of counting and measuring machines. The "Y" series comprises several models that are small and compact, and requires a



minimum of driving effort. They are designed for incorporating as an integral part of business, textile, and metal working production machines of all types. Both the stroke and rotary models are available in reset and non-reset styles, in three, four, five, and six figures capacity.

### CANVAS BASKETS

**10**—C. R. Daniels Inc. is manufacturing a vinyl-treated canvas basket designed for the handling of textiles. Ac-

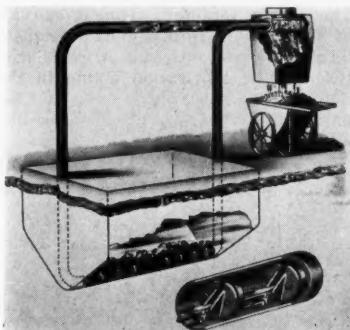


cording to the release, the canvas cannot be penetrated by oil or grease, is chip and splinter proof, and does not absorb dirt or water. It is washable, easily wiped out with a damp cloth. It

is further stated that the canvas will not deteriorate in heat up to 300° F. and does not shrink.

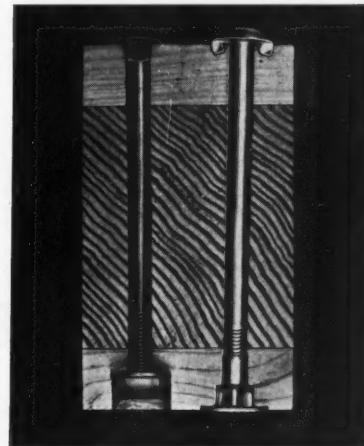
### BULK CONVEYOR

**11**—Elimination of manual labor in the bulk transporting of solid or fibrous material of a loose nature is claimed as one of the principal advantages of the Houdaille conveyor, manufactured by the Honan-Crane Corporation. The



conveyor is said to move any material that settles to the bottom of tanks, or for ordinary transportation. It consists of a series of neoprene flights, fixed to an endless chain and pulled through a pipe housing with a high torque gear transmission enclosed in an oil-tight gear case.

**12**—The East Bay Machine Works has developed a HY-C nut which comes in either plain or notched design. Included



among the features are its flush-type construction, top washer, self-centering, cadmium plated, and split-second removal. It is further claimed that the nut and bolt will not gall and that it may be assembled at high speed.

### CONVEYOR BELT

**13**—A high-tension fabric conveyor belt called Raynile, for jobs where belt ten-

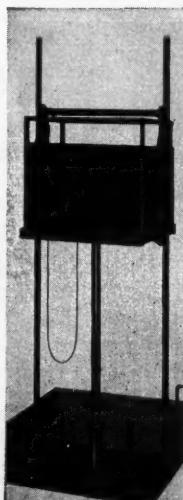
## Using Power Vehicles for Elevator Loading?

### That calls for an elevator with rugged construction and accurate landing stops

Oldraulic Elevators work perfectly with material handling methods in use today. Even with heaviest loads they operate smoothly and stop at floor landings accurately. Every Oldraulic is built to take hard wear . . . ruggedly constructed.

#### FOR 2, 3 OR 4-STORY SERVICE

Other advantages: Requires no penthouse or heavy load-bearing shaftway structure—powerful hydraulic jack pushes load up from below. Compact electric power unit can be placed in waste space. Gives lowest cost operation on rises up to 40 ft. Car sizes and capacities as required. All popular controls. Write ROTARY LIFT CO., 1159 Kansas, Memphis 2, Tenn., for catalog RE-302.



**Rotary**  
**OLDRAULIC ELEVATORS**  
The Elevator That's PUSHED Up

sions run as high as 1000 lbs. per inch of width, has been introduced by the Hewitt Rubber Division, Hewitt-Robins Inc. Features of the new belt include excellent transverse flexibility, minimum stretch in actual operation, and field splicing made easy because of fabric construction. Reinforcement of the belts is accomplished by use of plies of rayon and nylon fabric suitably bonded to each other.

#### FLEXIBLE CONVEYOR

14—A portable flexible conveyor for carrying boxes, crates, sacks, barrels, etc. through box car doors and to the end of the car has been announced by the H. W. Creager Mfg. Co. It is available in 20 and 40-foot lengths and op-

erates on a continuous track principle. The conveyor can be curved into more than 90° turns, in a floor space of only six feet. The unit is flexible horizontally and vertically at the same time. Motion is reversible for loading and unloading.

#### TROLLEY WHEEL BEARING

15—Jervis B. Webb Co. has designed a trolley wheel bearing for overhead conveyors which is said to retain the lubricant under any operating conditions. The grease retaining element consists of a double labyrinth seal and adequate lubricant cavity. Grease is introduced through the lubrication fitting in the hub. Lubricant easily travels into the antifriction bearing, but, according

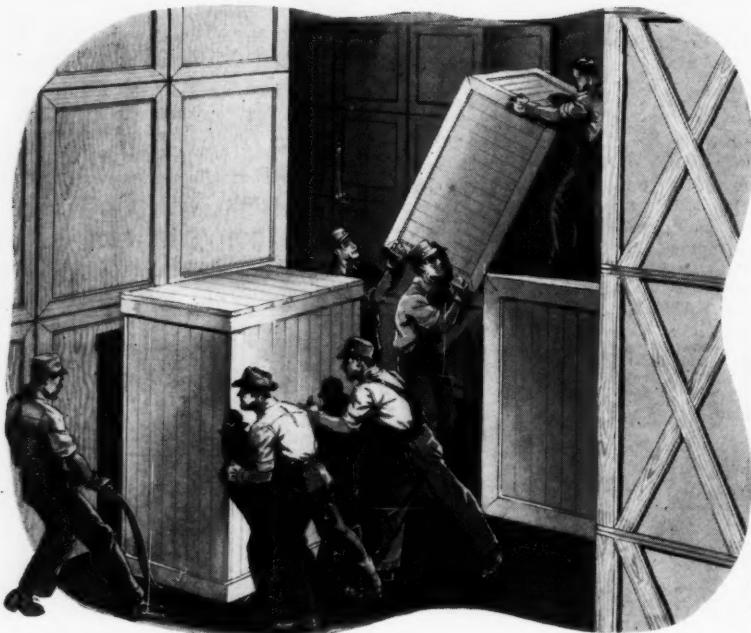
to the release, is prevented from escaping by the double labyrinth.

#### HYDRAULIC TRUCK CRANE

16—A new 2000-pound hydraulic truck crane has been introduced by the Cardinal Corp. This model is designed for mounting through the floor of the truck body in a rigidly braced socket. It is recommended for loading and unload-



## ARE YOU IN THE BOX BUSINESS, TOO?



If there are heavy shipping charges on your product because of bulky wooden containers . . . if your warehouse is filled with outmoded boxes and crates . . . then your boxes are consuming more of the time and costs of your business than they should.

**SUPERSTRONG** boxes and crates are light in weight, can be stored flat to take up only a fraction of the space required by old style boxes, and are quick and easy to assemble—yet their sturdy construction, reinforced with steel, gives them almost incredible strength and durability.

Write us about **SUPERSTRONGS**—"Bound with Steel." You will find it to your advantage to get all of the facts on these modern and better shipping containers.

RATHBORNE, HAIR AND RIDGWAY COMPANY  
1440 WEST 21st PLACE • CHICAGO 8, ILLINOIS



der, the speed and ease of operation are said to be increased. It is further stated that since the bucket need not be dropped to the ground and the tractor reversed to close it, the machine and truck being loaded are relieved of the usual shock and wear.

#### POSTAL SCALE

18—A postal scale with a specially designed dial has been introduced by the Pelouze Mfg. Co. Instead of stringing parcel post rates around the dial, they



*The*  
**"LITTLE HUSTLER"**  
TRANSFERS STAMPINGS  
AS FAST AS PRODUCED!

The "Little Hustler" is fully portable and quickly adjustable to a wide range of applications. The 8 foot size shown above has a maximum delivery height of 81 inches at 45° and 50 inches in a horizontal position. Made in 13 models: 4-6-8-10 and 12 ft. long, by 12", 18" or 24" wide. Also special sizes. Send for circular LHC. We design and manufacture permanent conveyor systems and all types of SPECIAL EQUIPMENT.

**MAY-FRAN**  
ENGINEERING, INC.  
Development Engineering and Manufacturing  
1710 Clarkstone Rd. Cleveland 12, Ohio

are arranged in tabular form in the center. All readings are thus accomplished horizontally. Another feature is that the pointer has been placed behind the dial. According to the release, the dial increases visibility and lessens distraction to the users' eyes.

#### ELECTRIC TRACTOR

19—The Mercury Mfg. Co. is producing a new compact light-weight electric tractor to meet moderate industrial haulage requirements. The tractor is designed for use where trail-



ing loads are not too severe, and floor and elevator capacities and operating space are limited. It is 70" in length (exclusive of coupler) with a width of 34", and a maximum drawbar pull established at 1000 lbs. Weight of the chassis without power source is 1450 lbs.; power source is a low type 36 volt battery.

#### THOMAS TRUCK of Keokuk



#### Heavy Duty Casters

- Double Ball Bearing Swivel
- Smooth face metal or Rubber Wheels
- Our largest selling caster

Easy spinning and rolling features these husky Thomas Truck casters. Side thrust is carried by the small row of balls against the solid part of top plate. All castings of strong semi-steel, designed for floor truck service. Ribbed forks. Grease gun fittings. Write for catalog. Thomas representatives in principal cities.

**Thomas Truck & Caster Co.**  
3175 Mississippi River, Keokuk, Iowa

# AMAZING LIGHTNESS

## MAGCOA DOCKBOARDS

*...made of Magnesium*

MAGCOA Dockboards made of magnesium, the "miracle metal", can be handled by one man without the aid of truck, chain or hoist. They weigh less than a third as much as steel boards of comparable size and strength, and are reinforced like a bridge to carry extremely heavy loads. Their lighter weight speeds up loading and unloading operations . . . cuts down danger of hernia and mashed feet or hands. Non-sparking magnesium eliminates explosion hazard, too. Every MAGCOA Dockboard is designed to the particular requirements of your docks. Write us for further information.

If lightweight magnesium is applicable to any of your products, our facilities warrant your serious consideration.



Our Materials Handling Line  
Includes MAGCOA Hand Trucks,  
Barrel Skids and Grain Shovels

#### Made of Magnesium



## MAGNESIUM COMPANY OF AMERICA EAST CHICAGO, INDIANA

EASTERN DIVISION—30 Rockefeller Plaza, New York 20, N.Y.  
WESTERN DIVISION—831 S. Flower Street, Los Angeles 14, Calif.

 **are LARGE  
HEAVY CRATES  
Your problem?**



SKARNES ENGINEERING & SUPPLY CO.  
2428 Riverside Ave., Minneapolis, Minn.

WRITE FOR  
FOLDER AND  
PRICES

**LOW COST  
ROL-A-LIFTS  
HANDLE THEM EASILY**

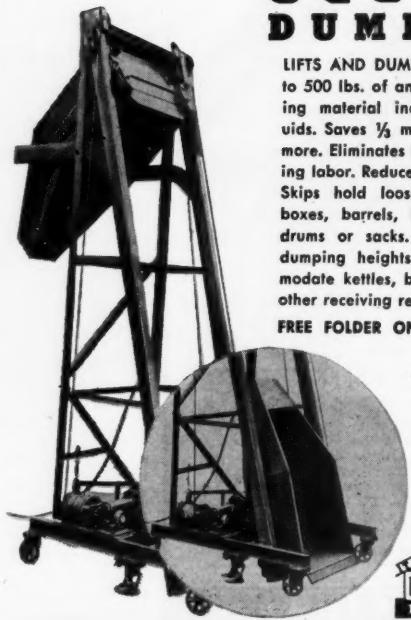
Hundreds of firms—railroads, truckers, stores, warehouses use Rol-A-Lifts for fast, easy handling of heavy, bulky crates (10 to 20 ft. long or longer), bundled steel, skid-mounted or palleted material. Built-in hydraulic jack lifts load. Full-swiveling casters. Load can be rolled into freight cars and tight spots. Four models: 2, 4, 6 and 8000 lb. capacities. Order in sets of two—one Rol-A-Lift for each end of the load.

**ROL-A-LIFT**

# CESCO DUMPER

LIFTS AND DUMPS loads up to 500 lbs. of any free flowing material including liquids. Saves  $\frac{1}{2}$  man hours or more. Eliminates back-breaking labor. Reduces overhead. Skips hold loose material, boxes, barrels, box trucks, drums or sacks. Choice of dumping heights to accommodate kettles, bins, vats or other receiving receptacles.

FREE FOLDER ON REQUEST



**COLSON EQUIPMENT & SUPPLY CO.**  
1317 WILLOW STREET LOS ANGELES 13, CALIFORNIA

mastic **BIG THREE** floors



Factual information about specialized mastics for industrial floor resurfacing and patching for almost any demand of traffic, location or cost, is free on request for the BIG THREE bulletins. Highly informative.

BE POSTED — NOT PESTERED  
No salesman will call unless requested.



**THEY COVER THE FIELD**

Please . . . not for  
private or home use.

Write to

**FLASH-STONE CO., INC.**  
3723 Palaski Ave., Phila. 40, Pa.

# IT'S DOLLY...IT'S A ROLLER!

(Worm's-Eye-View)



## SAVES TIME

Only one setting needed, permits turning, switching and backing.

PAT. PENDING

## SPECIFICATIONS

8"x8"x4" high,  
3" x 8" cleat  
plate, 2 $\frac{3}{4}$ " dia-  
meter roller.  
Steel Roller  
Bearing. 6,000  
to 8,000 pounds  
capacity.

SEE YOUR  
MATERIALS  
HANDLING  
DEALER  
or write

## CUTS COSTS

No re-setting or shifting required.

## PROVED IN SERVICE

Thousands in use all over America.

## SAFER

Approved by Safety Engineers.

## HANDLES THE TOUGH ONES WITH EASE

Speed movement of  
heavy, bulky articles  
. . . slip in a pair of  
Dolly-Rollers. Full-  
swinging swivel action  
permits movement in  
any direction. Two  
models . . . heavy-duty,  
steel roller and rubber-  
tread type for fine  
floors.

Order today, speed  
movement, save labor  
in your plant.

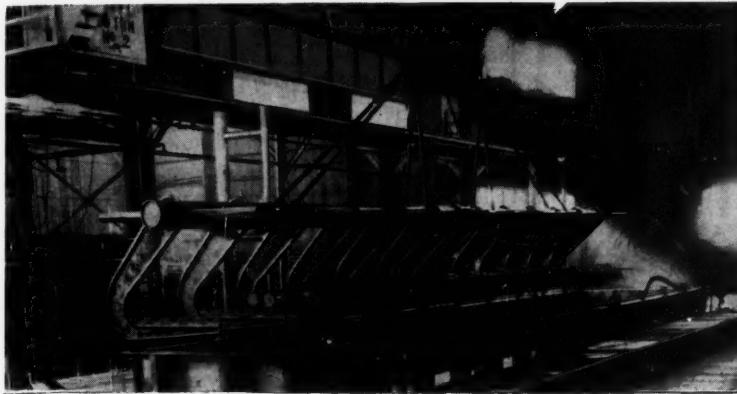
**The Dolly-  
Roller Co.**

Dept. 7118  
6016 East 12th St.  
Kansas City 3, Mo.

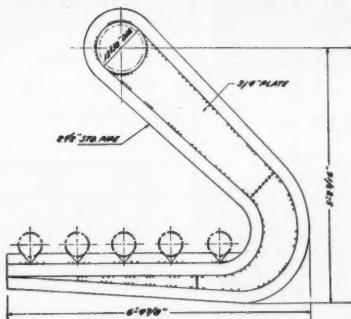
**White's DOLLY-ROLLER**

**RIG ELIMINATES SAGGING**—Bars in lengths from 30 to 50 feet, in diameters from four to eight inches, can

plate, welded in place so as to completely close the ends and prevent the entrance of quenching oil.



now be handled during the heat treatment without danger of sagging and bending. This used to be a problem particularly with alloy steel stock. Engineers of Spang-Chalfant Division of the National Supply Co. developed the lifting rig shown, which is composed of a series of notched hooks attached to a central guide bar. The bar itself is suspended by four supports from an overhead crane. The notches on the hooks insure complete support of the pipes during the operation. Open ends of the pipes are sealed with discs of



#### ON THE PALLET . . .

(Continued from page 50)

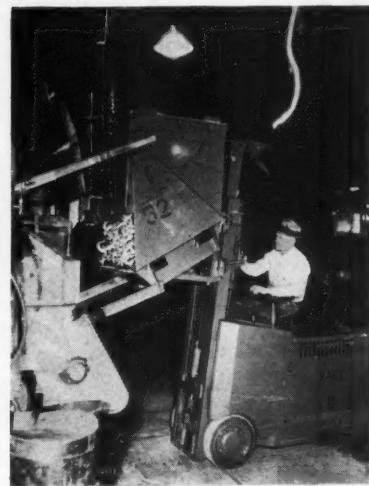
served by LAMSA, Mexican subsidiary of United Air Lines.

ONE of the fastest self-unloading systems yet devised, including the world's largest shipboard boom conveyor, has been installed recently on the Great Lakes vessel SS. Crispin Oglebay by the American Shipbuilding Co. The new all-electric conveying system is powered by approximately 750 horsepower in General Electric induction motors. Unloading speed has been increased to 2200 long tons per hour. The high unloading rate was obtained by widening the hold conveyor belts from the 42 inches commonly used to 48 inches and the boom belt from the usual 48 to 60 inches. Its 96-inch bucket elevator speed is 100 feet per minute.

THE Rapids-Standard Co. Inc., announce the adoption of the term "RapiStan" as a trademark to designate all equipment manufactured in their line. The company, one of the largest manufacturers of conveyors, hand trucks, floor trucks and casters, formerly used a "Lil Augie" trademark depicting a village blacksmith forging on an anvil. All national and international advertising and literature produced by the company will carry henceforth the new trademark for its recognition value.

#### FAST SCRAP HANDLING

The power handled dump-hopper, a square metal skid bin, has its bottom hinged along one edge, and a chain arrangement controls the bottom. Since the bin is hooked to the top of the

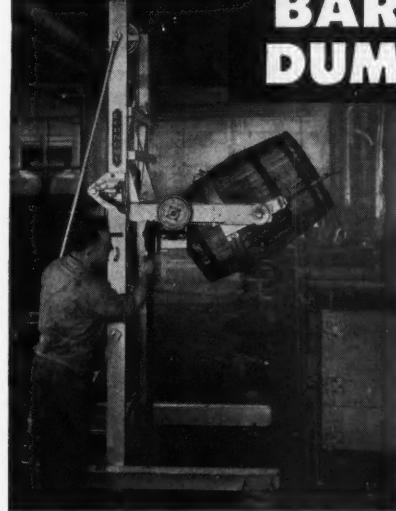


truck, the operator regulates the opening by merely lowering the fork, upon which the bottom rests. A loaded hopper can be picked up by the fork truck in the usual manner. It is transported to the dump area, hooked to the top of the truck, and then dumped as shown.

—Photo courtesy of The Yale & Towne Mfg. Co.

## BARREL DUMPER

FOR  
HANDLING  
A BARREL,  
DRUM OR  
SKID

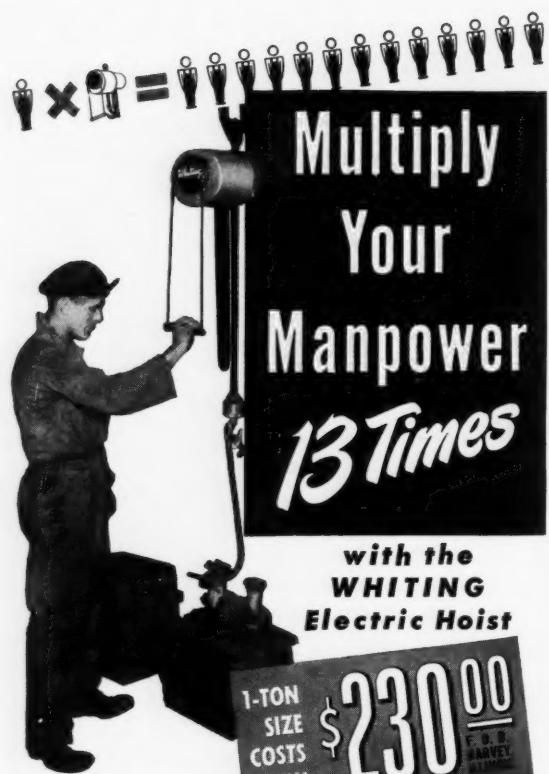


An efficient method of lifting and dumping barrels is provided by the Economy barrel dumper. A special cradle and tilting winch holds the barrel at any angle for draining.

Cradle and winch can be detached for skid handling, using the platform arms alone. The Economy line of portable lifters range from 500 lbs. to 5000 lbs. capacity and up to 60 ft. lift. Special equipment engineered. Complete catalog on request.

ECONOMY ENGINEERING CO.

4524 W. Lake St., Chicago 24, Ill.



Tests show that the powerful new Whiting Electric Hoist lifts loads up to two tons, 13 times as fast as a hand hoist... releasing men and machines for productive work. Additional savings result from Whiting's simple, worm-gear design. There are fewer parts to wear... reducing maintenance expense to a minimum. Workers like these hoists, too, because they make it so easy to lift back-breaking loads. Whiting Hoists are available for polyphase or single-phase operation. It will pay you to investigate these new time- and money-saving hoists, today!

**FOUR SIZES:**  
 $\frac{1}{4}$ ,  $\frac{1}{2}$ , 1, and 2-Ton

**WHITING**  
**ELECTRIC HOISTS**

Write for Bulletin H-100A

**WHITING CORPORATION**  
 15639 Lathrop Ave., Harvey, Illinois

Send me a copy of your Bulletin H-100A.  
 Send me the name of the Whiting distributor in my locality.

NAME \_\_\_\_\_  
 STREET ADDRESS \_\_\_\_\_  
 CITY \_\_\_\_\_ STATE \_\_\_\_\_

## LUMBER YARD . . . (Continued from page 43)

sary to satisfactorily transfer the longer lengths of lumber from the belt to the sorting table chain conveyor that runs at right angles to the unloading line. The belt is two feet above the chain at the junction, and the high speed of the belt hurls the boards out onto the chains, and changes the directional flow of the material from lengthwise to sideways. A stop plate is provided here to halt the boards at the proper point. The operation up to this point is illustrated.

### Load Unit Handling

The sorting and grading table is equipped with seven strands of conveyor chain, 165 feet in length. An inspector marks each board with a symbol to designate its grade and thickness as it passes to the pull-off men. As many as eight of these men are stationed along the chain to remove the boards and place them on straddle truck bolsters. The latter are 42 inches wide and are loaded to a height of 48 inches to give an average load of 1300 board feet. The length of the load varies, since the length of the lumber ranges from four to 18 feet.

The straddle trucks are equipped with electric lights and driver cabs for 24-hour all-weather operation. The truck removes the loads from the sorting table and stores them temporarily in an accumulation area. (Five bolster loads are required to make up one kiln carload, and only lumber of the same grade and thickness can be placed on a given car.) When five loads of one kind are ready, the straddle truck deposits them on a floor chain conveyor feeding the sticking and kiln car loading station. The three chains forming the conveyor are flush with the concrete roadway. Each of these is made up of three individual  $2\frac{1}{2}$  inch pintle chains, each running over its own sprocket, but driven from a common shaft. This construction results in a  $7\frac{1}{2}$ -in-wide surface for the straddle truck bolsters to rest upon when released. The outside two chains are on seven-foot centers, whereas the center chains are off center one foot to give a center to center distance of four feet one way and three feet the other. This arrangement permits the use of the two outside seven-foot center chains for loads 12 feet long and over, and the narrower four-foot center one for loads up to 10 feet.

### Engineered Methods Make Jobs Easy

This chain conveyor is controlled by the operator of the hydraulic lumber lift which it services. When



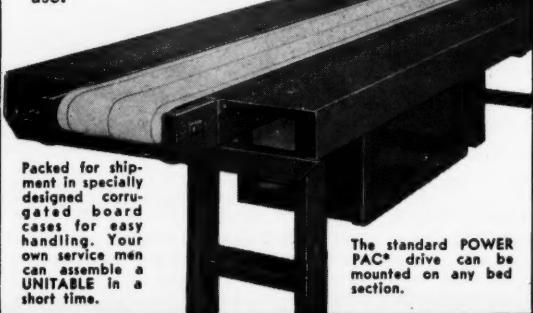
Tractor with powered winch shifts loaded cars to kiln rails with aid of a transfer car.

# UNITABLE

PORTABLE BELT CONVEYORS

## HIGHLY ADAPTABLE TO YOUR NEEDS

Built to meet a wide variety of production line demands. Can be lengthened or shortened and moved easily from one location to another. Side counters can be added to one side or both for necessary working space. Ruggedly built — Economical in use.



Packed for shipment in specially designed corrugated board cases for easy handling. Your own service men can assemble a UNITABLE in a short time.

The standard POWER PAC\* drive can be mounted on any bed section.

## CONVEYOR SPECIALTY CO., INC.

NORTH QUINCY 71 MASS.

Send today for complete catalog on Gravity Roller, Belt and Chain Conveyors.

# Detroit

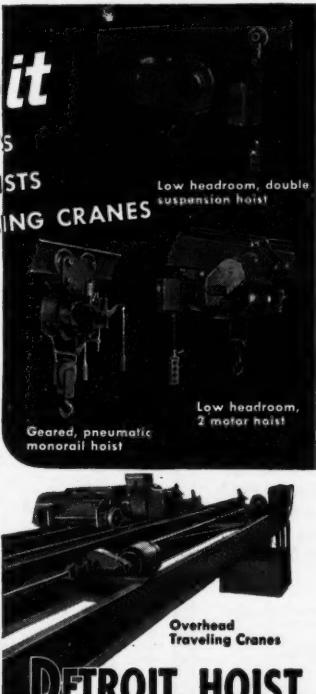
ELECTRIC HOISTS

PNEUMATIC HOISTS

ELECTRIC TRAVELING CRANES

A type for every purpose. Quick operating, efficient material handling units.

Give us an outline of your material handling problem. We will provide recommendations.



**DETROIT HOIST**

& MACHINE CO.

8216 Morrow St.  
Detroit 11, Mich.

Ask for this bound set of bulletins on Detroit Hoists and Cranes

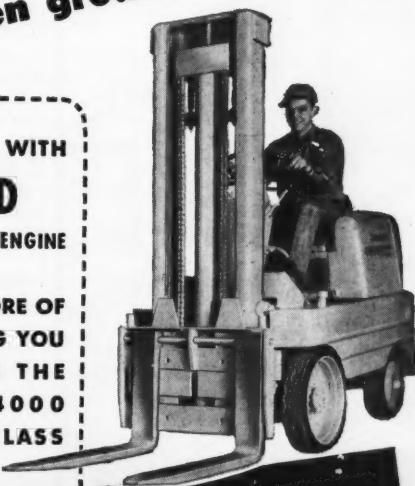
**REDESIGNED  
COMPLETELY**  
for even greater economies

POWERED WITH

**FORD**

INDUSTRIAL ENGINE

•  
NOW...MORE OF  
EVERYTHING YOU  
WANT IN THE  
3000 — 4000  
POUND CLASS



THE NEW  
**SERVICE MOTOW-LIFT 1948**

### NEW FEATURES



Exclusive Uni-Lever Control  
Single lever located on steering column controls lifting and tilting mechanism.



All Controls and Instruments Clustered in Front of Driver  
An exclusive Mo-Tow-Lift advantage. Gives accurate control of every operation



Instant Maintenance Accessibility

Quick, easy removal of seat frame and side panels exposes engine and hydraulic controls. Loosening of six bolts allows inspection of operating mechanism.

• Always a top performer and now basically improved, MO-TOW-LIFT 1948 offers you more of everything — in performance, dependability, safety, low cost operation. MO-TOW-LIFT 1948 enables you to mechanize more of your materials handling jobs. Its greater payload efficiency cuts costs; its own maintenance expense is lower because many of the wearable parts are standard Ford parts. No other fork lift truck offers you all these advantages:

- ★ "Around-the-corner" service with famous Ford Industrial Engine
- ★ Shortest turning radius for greater usability
- ★ Enclosed upper hoist assembly lessens dirt abrasion in mast
- ★ Extra safety from heavy-duty armor frame
- ★ Adjustable posture seat for greater driver comfort.

Before you invest in any fork lift truck get the facts on MO-TOW-LIFT 1948. Write for Bulletin . . . or see your Classified Telephone Directory for nearest distributor.

**SERVICE CASTER & TRUCK CORP.**



Executive Offices: Albion, Michigan  
Plants at Albion, Michigan and Somerville 43, Mass.

See Your Classified Telephone Directory for Nearest Distributor

**a pallet for  
every operation**

designed, prescribed  
and built by  
ACME seasoned  
engineers.

**ACME**  
**LONGLIFE**  
**PALLETS**

Plants throughout the U. S.  
for DELIVERY EVERYWHERE!  
WRITE FOR QUOTATIONS

**ACME PALLET CO., INC.**  
17 PARK ROW, NEW YORK 7, N.Y.  
BEECKMAN 3-6646

a load is needed, the chain is started. It travels at the rate of 50 feet per minute. The hydraulic lift that performs the next operation is one of the more recent developments in the material handling field. It not only lifts the 7300-pound load from the bolster, but also tilts it 30 degrees to assist in unloading onto the kiln car. The unit used is equipped with three 60-inch-long forks which have a maximum lift of six feet. Its capacity of 18,000 lbs., has an ample safety factor for the average 7300-pound load which it handles.

The forks are lowered into recessed pits adjacent to the three chains that advance the bolster. The operator starts the chain conveyor and moves a load on the forks. The hydraulic lift is raised to pick off the lumber with the three forks. As the load is being raised it is tilted toward the unloading position 30 degrees, and stopped when the top of the load reaches the top of the lifter mast. In this position, the kiln car is ready for loading and sticking. In one of the illustrations a tilted load can be seen being

lifted to the higher level.

The kiln car onto which the lumber is to be loaded is positioned on a vertical hydraulic elevator, whose platform is 9' x 18' and has a downward travel of approximately 14 feet. When a kiln car is to be load-



HORIZONTAL CAR PULLER moves 12 1/2-foot-high load of lumber from elevator onto spur track.

ed, it is in the uppermost position. As the load is built up on the car, the platform with the car and load are lowered to maintain a convenient loading height for the operators. At the same time, the tilt lift unit with its bolster load is being raised for unloading. The tilt of this unit makes manual lifting unnecessary since the operators need only direct the sliding lumber. Sticks are inserted between each course as it is placed on the car. To speed their placement between each layer of boards, slots were incorporated into sides of elevator shaft into which sticks can be readily inserted.

When the car is completely filled, the 12 1/2-foot high load is raised so the level of the track on the elevator is on the same plane with that of the take away road bed. A car puller is then hooked to the load to remove it from the elevator and make place for the next load.

From this spur, the loaded cars must be moved to a series of 20 different tracks that feed the kilns. A transfer car operating on three rails, each on eight-foot centers, is used. The power for loading and unloading the 40,000-pound cars on and off the transfer car, as well as power from moving the unit up and down the track is provided by a four-wheel industrial tractor equipped with a winch.

## Extra yard profits from low cost handling with **ROUSTABOUT CRANES**

**... The fast  
tractor-footed  
load-hustlers**

You've got a crane with hook or magnet anywhere you want it around your yard exactly when you want it—when a Roustabout is on the job. Fast, powerful, this mobile load-hustler gives you low cost materials handling outdoors all around your plant to match your indoor efficiency. It keeps things organized, on the move, prevents costly delays—no waiting for crews from other jobs. Built for years of overwork—ball-bearing boom turntable, all gears in oil. Capacities to 7½ tons—it's the answer to your yard problem. For complete facts... write to Dept. C-6.

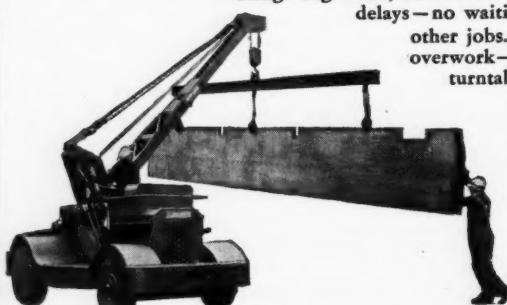


Photo courtesy of Industrial Power Division,  
International Harvester Company

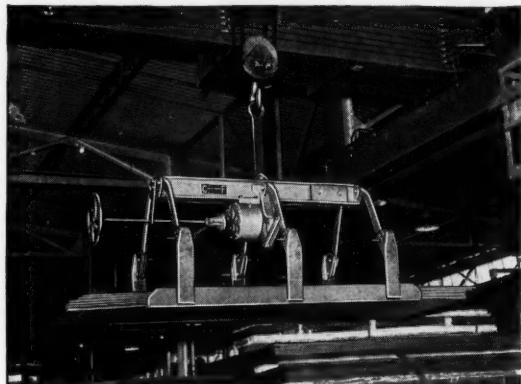


**HUGHES-KEENAN CORPORATION**

DELAWARE, OHIO, U.S.A.

Load-Handling Specialists since 1904

S  
Ham  
and  
one  
fastest  
yet  
tion  
stock  
ties.  
larg



## Save Time... Save Sheets

Handle loose or bundled sheets with one of these C-F Lifters and you save TIME and SHEETS, because C-F Lifters under one man end control can handle more sheets per load safer, faster and more economically. Tong action grips loads tightly, yet design features like wide bearing surfaces give full protection to stock edges. End control of C-F Lifters permits closer stocking of piles—resulting in more efficient use of storage facilities. C-F Lifters are available in capacities from 2 to 60 tons or larger, in standard or semi-special designs.

Write for the bulletin "C-F Lifters"

**CULLEN-FRIESTEDT CO.**

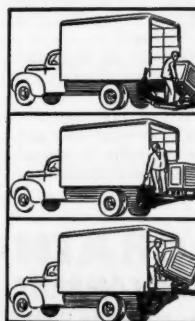
1320 South Kilbourn Ave.

Chicago 23, Illinois

HOW TO CUT DELIVERY COSTS  
with  
**'ANTHONY" LIFT-GATES'**  
(A PROVED PRODUCT)



## Give your customers Floor-to-Floor DELIVERY SERVICE



- Your trucks or trailers can be loaded and unloaded much quicker with Anthony "LIFT GATES", the field proved advance design cargo handling equipment. This means faster pickup, faster delivery—no unnecessary delays.
- Your drivers can handle heavy shipments much easier. Merchandise is handled gently and safely—minimizes damage claims.
- No holding up area ways. Loading doors open a shorter time. Reduces confusion at the dock.
- Shippers and receivers alike, like this extra service because it costs them less to use your service.

ANTHONY CO.  
Dept. 8121  
Streator, Ill.

**ANTHONY**  
**LIFT GATE**  
HYDRAULIC

## The Cheapest Distance Between Two Points-

is an A-F  
**CONVEYOR**  
**SYSTEM!**



Yes, an Alvey-Ferguson engineered Conveyor—sections or system—will keep parts, products or packages moving in a "steady stream" throughout your plant—efficiently, inexpensively. A-F Engineers are specialists in engineering money-saving, time-saving, Completely Co-Ordinated Conveyor Systems—systems "tailor-made" for your plant. Write, without obligation, for illustrated folder—today!

**THE ALVEY-FERGUSON COMPANY**

438 Disney Street      Established 1901      Cincinnati 9, Ohio  
Offices or Representatives in Principal Cities Coast-to-Coast



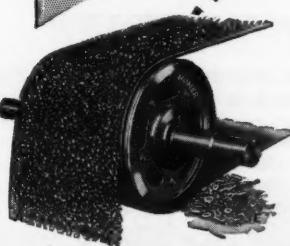
METAL PRODUCTS CLEANING EQUIPMENT

## PLATE OR PULLEY



**Homer**  
**"PERMANENT"**  
NON-ELECTRIC  
MAGNETIC  
SEPARATORS

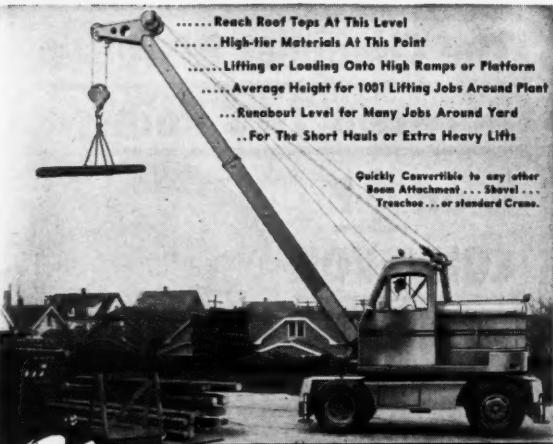
Available in standard widths from 4" to 26". Special sizes made to specifications. All HOMERS have self-insulating decks, with covers to protect powerful permanent magnet assemblies. Homer Permanent Magnetic Separators are "low-cost" protection against TRAMP-METAL damage.



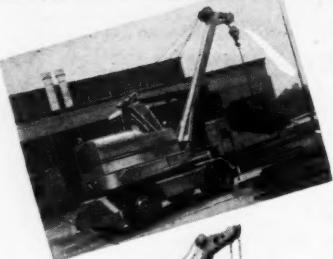
Available in standard diameters of 12", 15", 18", 20", 24" and 30", with belt widths from 12" to 60". Homer Permanent Magnetic Pulleys can be used at head end or as idlers in belt conveyor systems and are furnished with or without shaft. Write for bulletins on HOMER "non-electric" Permanent Magnetic Separators.

PRODUCERS OF MAGNETIC SEPARATOR EQUIPMENT SINCE 1923

**The HOMER Manufacturing Co., Inc.**  
Dept. I-11  
LIMA - OHIO  
PERMANENT MAGNETIC SEPARATORS — PLATE TYPES AND PULLEYS



## *Now...the UNIT 357* **MOBILE CRANE with a TELESCOPIC BOOM** **6 BOOM POINT LEVELS IN 1**



- It Travels on its Own Power
- It Rides on Rubber
- It Goes Anywhere
- It Lifts Anything
- It Has 1001 Uses

This Unit Telescopic Boom broadens the scope of your Unit Crane. The boom is easy to adjust. It can be extended from a minimum of 16 feet to a full length of 26 feet, in progressive steps of 2 feet each. Merely remove 4 bolts, set boom at any desired height, replace bolts and the machine is ready for action. It lifts—loads—and hauls from any point to any place in or out of plant. Gas or Diesel power. Write for literature.

- A WORKING LEVEL FOR MANY JOBS IN YOUR PLANT
- IT WILL NEVER BE IDLE . . . DAY AFTER DAY
- HANDLES . . . LUMBER, MACHINERY, CASTINGS, STEEL, SKIDS . . . WITH EASE

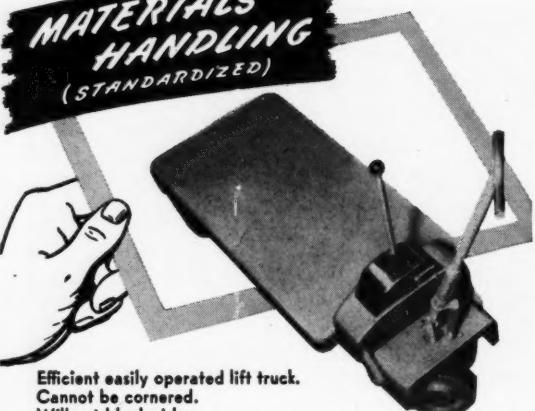
### **UNIT CRANE & SHOVEL CORP.**

6531 W. BURNHAM ST. • MILWAUKEE 14, WIS., U.S.A.



SHOVELS • DRAGLINES • CLAM SHELLS  
CRANES • TRENCHERS • MAGNETS

### **MATERIALS HANDLING (STANDARDIZED)**



Efficient easily operated lift truck.  
Cannot be cornered.  
Will not block aisles.  
Easy pulling.  
Non-flying handle.  
Full cargo deck.  
Easy steering.  
Sealed ball bearings.  
Non-complicated hydraulic lift system.

#### **LOAD-LIFTS**

Write for bulletin

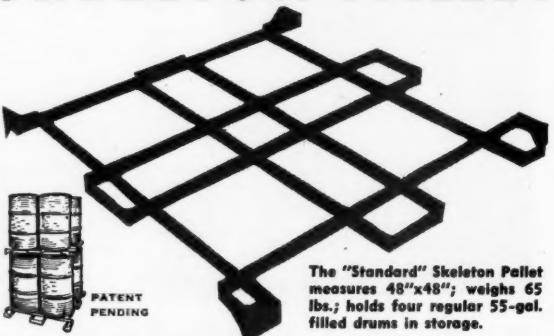
1001 Casters • 1002 Running gears • 1003 Floor trucks • 1004 Conveyor • 1005 Lift trucks • 1006 Skids • 1007 Semi-skids and jacks • 1009 Special trucks, etc. • 1101 Electric Lift truck.



#### **MARKET FORGE COMPANY**

Material Handling Division  
30 Garvey St., Everett 49, Mass.

## *Now! an all-steel pallet designed for use with Lift Trucks...* **SKELETON PALLET**



PATENT PENDING

The "Standard" Skeleton Pallet measures 48"x48"; weighs 65 lbs.; holds four regular 55-gal. filled drums in storage.

The welded steel construction and semi-open framework of the Skeleton Pallet make it ideal for use in palletizing and depalletizing with fork lift truck, or by hand.

The "Standard" Skeleton Pallet (above) is designed especially to accommodate oil drums, barrels and rectangular types of firm containers.

It combines light weight, durability, low first cost and low upkeep; measures 48"x48" overall; weighs 65 lbs. Skeleton Pallets are available in several sizes or can be built to your specifications, if desired. Write for literature.

#### **SKELETON**



### **PACIFIC CHAIN & MANUFACTURING COMPANY**

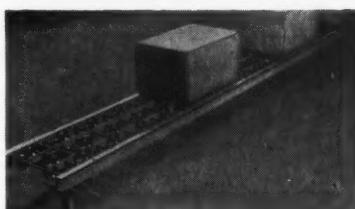
4200 N.W. Yeon Avenue • Portland 10, Oregon

## ADVERTISERS' INDEX

ABC Packaging Machine Corp.	65
Acme Steel Co.	51
Acme Pallet Corp.	84
Alvey-Ferguson Co.	85
American Monorail Co.	4
Anthony Co.	85
Arkansas Pallet Corp.	48
Automatic Transportation Co.	1
 Baker-Rulang Co.	30
Barrett-Cravens Co.	5
Bassick Co.	12
Bell Aircraft Corp.	34
Bigelow-Carvey Lbr. Co.	70
Brainerd Steel Co.	8
Brooks Equipment Co.	64
Buffalo Caster & Wheel Corp.	70
E. W. Buschman Co.	73
 C & D Batteries, Inc.	22
The Camp Co.	69
Chisholm-Moore Hoist Corp.	43
Clark Equipment Co.	6 & 7
Colson Equipment & Supply Co.	80
Conveyor Specialty Co., Inc.	83
Cullen-Friestdorff Co.	85
Curtis Mfg. Co.	15
 Daniels Belting Co.	16
Darnell Corp., Ltd.	54
Detroit Hoist & Machine Co.	83
Dico Corp.	71
Dolly Roller Co.	80
Durant Mfg. Co.	75
 Economy Engineering Co.	81
Thos. A. Edison Corp.	21
Electric Storage Battery Co.	9
Euclid Crane & Hoist Co.	71
 Fab-Weld Corp.	57
Factory Service Co.	20
Fairbanks Co.	17
Faultless Caster Corp.	Inside Back Cover
Flash Stone Co.	80
Food Machinery Corp.	65
 General Box Co.	58
Geneva Metal Wheel Co.	69
Globe Hoist Co.	58
Gould Storage Battery Corp.	2
 A. L. Hansen Mfg. Co.	75
Harnischfeger Corp.	Inside Front Cover
W. F. Hebard Co.	52
Homer Mfg. Co.	85
Hughes-Keenan Corp.	84
 Ideal Stencil Machine Co.	67
Ironbound Box & Lbr. Co.	72
 Lanham Co.	53
Lewis-Shepard Products, Inc.	32
Logan Co., Inc.	49
Lyon-Raymond Corp.	56
 Magnesium Corp. of America.	79
Manning, Maxwell & Moore, Inc.	74
Market Forge Co.	86
Marsh Stencil Machine Co.	65
Moy-Fran Engineering, Inc.	79
Mercury Mfg. Co.	14
Merrill Bros.	56
Micron, Inc.	56
Morgan Lumber Sales Co.	87
Moto-Truc Co.	12
 The Nolan Co.	70
Samuel Olson Mfg. Co., Inc.	57
Otis Elevator Co.	37
 Pacific Chain & Mfg. Co.	86
Pallet Engineering Co.	31

**SPEEDWAYS**

put your production on wheels . . .  
in factory, warehouse, shipping room.



You can cut handling costs and save manpower with Speedways gravity wheel conveyors.

If the products you make require frequent handling between fabrication and shipping, you can use Speedways. For these versatile, portable, maintenance-free conveyors are adaptable to nearly every size and type of flat-bottomed package or container weighing up to 100 lbs. per square foot of surface. Switches, curves, powered lifts, and other accessories give you complete freedom in planning Speedways conveyor lines.

WRITE for illustrated literature.



1242 Niagara St. Buffalo 13, N. Y.  
Represented and stocked by experienced materials handling equipment engineers in principal cities of U. S. and Foreign countries.

VISIT OUR EXHIBIT  
NATIONAL MATERIALS  
HANDLING SHOW  
PHILADELPHIA JAN 10-14, 1949  
BOOTH NO. 201



WILL THEY SAVE YOU?

Large pallet users are now saving many thousands of dollars with Mor-Merit pallets built to specification . . . backed by 25 years of lumber construction "know-how."

Rigid engineering standards . . . the correct species of properly seasoned wood . . . annular grooved nails that stay put . . . strict attention to details — can help you hold down handling costs and increase efficiency.

Send for accurate pallet construction data today.

**MORGAN LUMBER SALES CO.**

665 E. BROAD ST., COLUMBUS, OHIO

# Materials HANDLING EQUIPMENT

## Metal Bound SKIDS and PLATFORMS



Item S-519

### WOOD NESTING RINGS ON WOOD SKIDS OR PLATFORM

Corner stacking fugs of nesting rings lock into position on platform and also nestle on each other, rings obtainable in any dimensions, ideal for handling parts to be machined; add as many rings as size of load demands; lift rings off as contents are removed.

For quotation give dimensions of rings, type of skid construction, and quantity of each wanted.

## Quick Delivery

One to Two Weeks

### When Ordering

give item number to prevent error.  
All prices f.o.b. Detroit—subject to change without notice.



### Item S-784 Standard Platform

Hardwood, metal armored, built to customers' specifications.

### Wood Box Metal Bound



This box has four-way lift truck entrance (side or ends). When ordering be sure to give under-clearance required for your lift truck.

### TWO STANDARD SIZES

Item NS-249A is 34" wide, 42" long, 20" deep overall box size. Add leg length for total height. Wt. 225 lbs.

\$3260

Item NS-249B is 34" wide, 48" long, 24" deep overall box size. Add leg length for total height. Wt. 300 lbs.

\$3605



### Wood Box Tilt Type, Metal Bound

A general utility push truck, "Tilt-Type" for easy wheeling and short turning of corners. Two rigid and two swivel, 5" metal casters,  $\frac{1}{2}$ " tilt.

### TWO STANDARD SIZES

Item PS-91A measures 24" wide, 36" long, 26" high overall, Weight 185 lbs.

\$3965

Item PS-91B measures 28" wide, 48" long, 30" high overall, weight 260 lbs.

\$4505

DESIGNED AND MANUFACTURED BY

**Palmer-Shile Co.**

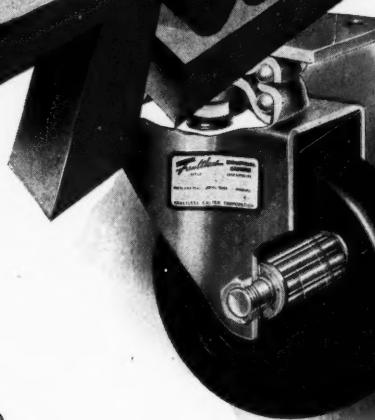
16012 Fullerton Avenue, DETROIT 27, MICHIGAN

**NOELTING**

engineered

# CASTERS for INDUSTRY

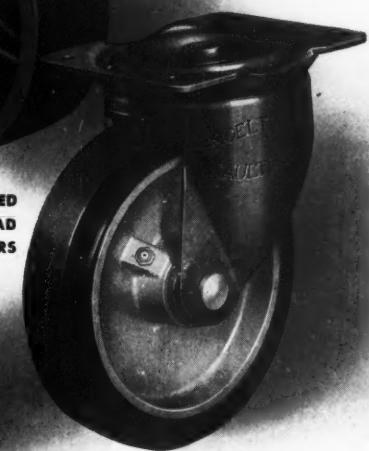
DOUBLE BALL BEARING  
SWIVEL CASTERS



RIGID PLATE  
CASTERS



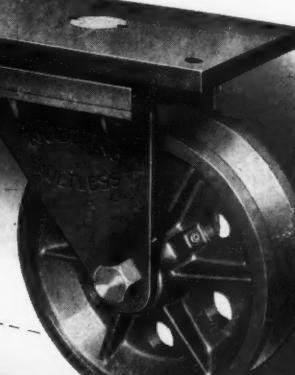
VULCANIZED  
RUBBER TREAD  
CASTERS



THREAD GUARDS  
FOR TEXTILE  
TRADES



V-GROOVED  
WHEELS FOR  
ANGLE IRON  
TRACKS



 **Save  
costs 3 ways!**

**1. PRODUCTION:**

Higher production costs demand new *short cuts* . . . from receiving to shipping platforms. Faultless Casters speed up the flow of materials.

**2. MAN-HOURS:** Cutting handling time, *accounting* for over 20% of industry's *man-hours*, provides your greatest opportunity for gains in worker productivity—unit output.

**3. FLOORS:** No need for costly floor alterations or floor covering—Faultless wheels are available for all types of floor surfaces and loads.

For further particulars, write for Catalog 156, just off the press, or let our nearest sales-engineer submit suggestions for handling *your* caster problem, no obligation.

In other cities  
consult Classified  
phone directory

**46 DISTRIBUTORS  
MORE THAN 27,000  
READER-BUYERS**

**TO  
REACH THE BUYERS  
USE . . .**

# **THE "C.B.P." Plan**

**FOR**

- ✓ *Authenticated Readers*
- ✓ *Complete Market Coverage*
- ✓ *Lowered Sales Costs*
- ✓ *Greater Sales Volume*

## **THE WHY! WHAT! and HOW! of C. B. P.**

Currently FLOW has over 27,000 readers. In addition to the C C A QUANTITY guarantee of circulation, FLOW now gives the advertiser an added quality value through the C B P (Certified Buying Power) plan. The plan was established after carefully selecting 46 outstanding material handling equipment distributors located in key marketing areas throughout the nation.

### **EACH DISTRIBUTOR—A FLOW CIRCULATION MANAGER**

Each distributor subscribes for his active and most important material handling equipment customers, and for his best prospects. The distributor pays us \$1.20 per year per subscription. These consti-

tute an "identifiable" readership composed of authenticated, known buyers and users . . . the distributors being the authenticating agents! Thus—under "C B P"—Readers-Buyers become synonymous and interchangeable . . . whether you—as the manufacturer—sell direct or through distributors—FLOW guarantees CERTIFIED BUYING POWER. These 27,000 reader-buyers comprise the known national market for material handling equipment and, therefore, are the people to whom you must tell your story. FLOW reaches more than just "people"—or "names"—or "positions"—it reaches BUYERS. Here is "CERTIFIED BUYING POWER"—around which you can most profitably build your sales and merchandising campaign.

**Flow MAGAZINE**

**1240 ONTARIO STREET CLEVELAND 13, OHIO**